



Specialty Markets

Custom risk transfer solutions and niche products for self-insurers, risk retention groups, pools, trusts, reciprocals, captives, and program administrators.

Risk Solutions

For more information about our property/casualty products and services, contact:

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The Specialty Markets division of Munich Reinsurance America, Inc. sets the standard of service in meeting the needs of clients other than traditional insurance companies. Our clients include not only self-insurers, risk retention groups, pools, trusts, reciprocals, and captives, but also program administrators that provide specialized, niche insurance programs. Our deep understanding of insurance and reinsurance, coupled with our unmatched experience in the alternative market, assures that our clients receive superior service from our best-in-class professionals.

We segment our business by client type rather than by line of business. This simplifies your interaction with us by allowing multi-line coverage to be delivered through a single point of contact.

Alternative Market

Serves the needs of self-insurers, risk retention groups, pools, trusts, reciprocals, and captives. We work with public entities, scholastic entities, religious organizations, secular nonprofit organizations, and groups whose members are commercial entities.

Insurance Program

Serves the needs of program administrators focused on primary insurance programs and supported or unsupported excess umbrella and professional liability programs.

We also serve:

Medical Professional Liability Risks
Excess health care and other liability coverages for a variety of health care providers.

Our Products

Our customized, risk-transfer solutions may include both admitted and non-admitted insurance products, as well as reinsurance products, as determined by our client's needs. We support a broad range of coverages, including:

- Auto liability
- General liability
- Professional liability
- Property
- Crime
- Workers' compensation
- Medical professional liability
- Builders' risk

As part of the Munich Re organization, we have experts in virtually all fields of underwriting, actuarial, claims, systems, and supporting services. We take the time to understand your organization. Then, our highly skilled professionals make sure you receive the support and services that best meet your needs.

The benefits you receive go beyond underwriting expertise and service. We offer security you can count on, including policyholder surplus that is among the highest in the reinsurance industry. Our financial strength is recognized by the leading rating agencies. We hold some of the industry's strongest insurer financial strength ratings from A.M. Best, Moody's, Standard & Poor's, and Fitch.

Munich Re America Corporation's primary insurance companies provide additional capabilities for our clients.

American Alternative Insurance Corporation (AAIC) is an insurance company domiciled in Delaware. AAIC is a subsidiary of Munich Re America Corporation and an affiliate of Munich Reinsurance America, Inc. The company is an admitted insurer

in all 50 states and the District of Columbia. The company writes predominantly commercial lines insurance.

The Princeton Excess and Surplus Lines Insurance Company (PESLIC) is an insurance company domiciled in Delaware. PESLIC is a subsidiary of Munich Re America Corporation and an affiliate of Munich Reinsurance America, Inc. PESLIC is a Delaware domestic surplus lines insurer and operates on a surplus lines basis in all states and the District of Columbia. The company writes commercial lines insurance as permitted by the surplus lines laws in the states in which it is authorized. Business can be accepted only from licensed surplus lines brokers.

Addressing the key challenges of the future and working to devise cutting-edge solutions that render tomorrow's world insurable – that is what we have been doing in the U.S. property/casualty reinsurance market since 1917. Our recipe for success: we anticipate risks early on and deliver solutions tailored to your needs, creating opportunities for you to achieve sustained profitable growth.

Tailored Solutions: We know your market, its challenges, and untapped opportunities. Our solution-oriented approach means you can count on us to deliver custom products and responsive service.

Anticipating Future Risks: We provide access to a broad base of intellectual capital in underwriting, actuarial, claims, and many other specialized services to help your company better forecast, understand and manage its risks.

Sustained Profitable Growth: Our financial strength, broad risk appetite and comprehensive reinsurance products can help you to strengthen your market position and achieve sustained profitable growth.