CONNECT.MUNICHRE
Munich Re’s exclusive client portal
The closer connection – The better solution
Our personal, customisable platform provides you with 24-hour access to valuable professional expertise and the latest information relevant to your field of work; bringing you closer to your clients and to Munich Re and enhancing your working relationships with qualified guidance and support. Moreover, a variety of useful tools and documents ensures more efficient processes and smoother day-to-day transactions, helping you to collaborate more effectively with your colleagues, organise your work and share knowledge among your staff. Thanks to the latest secure technology, you can be sure of a safe environment in which to exchange and process even the most confidential information on product development, underwriting, risk management and claims handling. Now we invite you to make it a permanent part of your workspace – to create the best solutions for you and your customers.

NOT IF, BUT HOW
CONNECT.MUNICHRE
GET THE BENEFIT OF MUNICH RE’S EXPERTISE
WITH OUR EXCLUSIVE CLIENT PORTAL

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Be...efficient

TOOLS

Speed up your underwriting process with our helpful quotation and risk-assessment tools specific to your individual requirements

NATHAN
Target group: Property underwriters
Focus: Analytical property tool for geographical underwriting of natural hazard risks
Features:
- Natural Hazard Maps: An interactive world map indicating the precise distribution of natural hazards and their respective intensities in any desired location
- Major Disasters: Information on material losses and casualties resulting from natural catastrophes in defined areas
- Country Profiles: Detailed geographic lexicon offering a statistical overview of each country’s geography, population and government, as well as data on the natural hazard situation
- Geospatial Assessments of Portfolios with worldwide, precisely detailed geocoding, evaluation of natural catastrophe exposure and CRESTA
Benefits:
- Draws on Munich Re’s internationally recognised World Map of Natural Hazards and enables a higher quality rating of natural catastrophe risks
- Enormous time and cost savings when assessing natural hazard exposures and natural catastrophes
- High-resolution satellite images facilitates identification of individual risks and makes more detailed natural cat analysis possible

ANJA PRO
Target group: Casualty underwriters, reservers
Focus: Profitability analysis tool for liability insurance portfolios
Features:
- Accident-year prognosis based on paid-loss data and incurred-loss data
- An easy-to-use analytical tool for making statistical checks on loss reserves and analysing the profitability of liability insurance portfolios
- Convenient print routines for all tables and graphs
- Detailed user documentation, online help and full documentation of the mathematical methods used
Benefits:
- Makes an ultimate-loss prognosis for a given accident year based on a run-off triangle of paid or incurred losses
- In preparing a prognosis, you may choose between the multiplicative method (chain-ladder method) and the additive method. Both methods yield both an ultimate-loss estimate and a measure of the uncertainty entailed in each accident-year prognosis

MIRA
Target group: Life underwriters, chief life underwriters
Focus: A state-of-the-art risk-assessment instrument for life underwriting giving instant access to a vast and continuously evolving pool of rating recommendations
Features:
- Optimised workflow efficiency, seamless integration into your data infrastructure
- Up-to-date information, just a few mouse clicks away
- Evidence-based risk profiles
- Expert help in rating substandard business
Benefits:
- Process optimisation, enhanced productivity
- Greater transparency
- One system, extensive underwriting support
- Consistently risk-adequate ratings

MR-ET
Target Group: Engineering underwriters
Focus: Munich Re Engineering Expert Tool
Features:
- Consolidates sound, transparent underwriting in a user-friendly tool
- Comprehensive pricing options and technical background information offer you support in pricing all major engineering covers, including project and operational business
Benefits:
- Makes it easier for you to assess and rate even complex risks in all common engineering lines and produce clear rating variants
- Allows the consideration and precise assessment of all risk factors and gives you complete flexibility in the individual design of your policies
- Offers versatile functions for the analysis of your risk portfolio including a library of policy documents and technical information
- Maps of countries and global topic maps supplement the information in the database on the nearest locality, aiding the assessment of natural hazards
## TOOLS

Designed to help you optimise your processes; enabling you to write policies with greater consistency, transparency and long-term profitability.

### PRS FIRE

**Target group:** Property underwriters  
**Focus:** Property Rating System for Fire Risks  
**Features:**  
- Fast, reliable rating for simple and complex commercial and industrial risks  
- Based on standard industrial fire insurance rating structures, together with the latest rating study findings and Association recommendations  
**Benefits:**  
- Allows you to select and adjust the main parameters according to individual company needs, e.g. customised expense ratios, premium rates, deductibles, zone exposures (for instance for natural hazards) and also specific BI data such as period of indemnification or loss limits. Integration of new kinds of occupancy can easily be done by yourself.  
- With PRS FIRE you have the option of integrating a continuous tariff, thus enabling you to calculate the premium rate of a specific risk according to its sum insured.  
- PRS FIRE also provides a grading following the calculation done by the underwriters. This additional information about the quality of the risk is designed to support underwriting decisions.  
- Enables comprehensive data storage. Updates of ratings and company tariffs can be done quickly and easily. Downloads of various kinds of report are possible.

### NATURE

**Target group:** Liability underwriters  
**Focus:** Identification, evaluation and rating of environmental liability risks  
**Features:**  
- Enables underwriters to quickly and reliably identify and assess potential hazards posed to the environment by industrial or commercial enterprises located anywhere in the world  
- Makes risks transparent in order to calculate risk-adequate premiums  
- Offers a high degree of flexibility so that insurers can adjust the premium rates in the tariff tables to suit their specific needs  
**Benefits:**  
- Customise the premium rates to suit your company’s specific underwriting policy  
- Allows you to take into account claims costs and the market situation, or design your own rating system for your company.

### ENVIRONMENTAL LOSS SENSITIVITY MAPS

**Target group:** Liability underwriters  
**Focus:** Displays conservation areas or protected reserves within Europe  
**Features:**  
- The series includes 26 general maps and 858 detailed maps, showing nature conservation areas, waterways and lakes in the 27 EU Member States  
- Postcodes and graphical map system for easy access to the corresponding detailed map  
**Benefits:**  
- Gives businesses and their insurers an overview of all conservation areas or protected reserves in a specific vicinity  
- Supports the assessment of possible environmental liability risks
QUICK QUOTE

Target group: Experienced underwriters

Focus: Casualty tool that quotes premiums for different limits and analyses layer programmes

Features:
- Functions like a pocket calculator, i.e. entries are not stored, in order to give a model representation of the risk situation
- Based on the premium for a known layer, the underwriter can calculate the premium for any other limits using the principle of an increased limit factor

Benefits:
- The underwriter can make a projection not only for combined single limits but also for separate limits for personal injury, property damage, and pure financial losses
- In addition to calculating premiums, the system produces other indicators like rate on line or pay-back period to help the underwriter verify the plausibility of the result

MCL

Target group: Marine underwriters

Focus: Rating program for marine consequential loss/penalty risks

Features:
- The Marine Consequential Loss/Marine Penalty calculation program has been designed to calculate risk adequate premiums for marine consequential loss covers and to cover contractual penalties contingent upon insured marine losses

Benefits:
- A standardised, objective and easily verifiable basis for risk assessment and premium calculation
- The foundation for a central MCL/Penalty quotation file
- A common basis for negotiations with reinsurers

PROJECT ROOMS

Project rooms simplify collaboration and secure data exchange between you and Munich Re and your clients, for example in the development of a product.

- Documents and files are stored centrally in the secure project room where they can be accessed and processed by multiple users.
- Automatic e-mail alerts inform you if content changes or additions are made by other project members.
- A check-out/check-in system reserves a given document or file for one specific user, locking it against changes by other users in order to prevent simultaneous editing and indicate which user is currently processing the document or file.
- Recording of the version history makes it possible to trace any changes made to a document or file and thus to verify the development and updating of a given document or file at any time.

CONTACTS

Making the connection with your Client Manager at Munich Re just became even easier. We’ve done away with the need to search in directories for telephone numbers or in pockets for business cards.

- Contact details for your personal Client Manager(s) at Munich Re: name, title, telephone number, e-mail, postal address, photo – all in one place
- Getting in touch to make appointments, ask questions or get advice is now convenient, fast and stress-free
PUBLICATIONS & DOCUMENTS

Munich Re’s collective knowledge, tailored to your information requirements as insurance experts:

Publication series:
also available in PDF format to print for easy reading
- Topics
- Topics Geo
- Schadenspiegel
- Technology for underwriters
- Casualty Risk Consulting - Information for insurers
- K Forum
- Risk, Liability & Insurance

Documents
Find useful documents for your business, e.g. sample policies, endorsements and several questionnaires.
All the information you need – when you need it.

LEARNING CENTRE

We are continuously collecting valuable information to make available to you and broadening our range of training materials, seminars and workshops to help you in your day-to-day work.

We pride ourselves on our tradition of sharing our international experience and know-how for the benefit of our trusted partners and customers:

- Hosting informative and topical seminars around the globe
- Providing fast and effective e-learning solutions on a variety of insurance topics

Take your pick from our current programme of offerings.

Connect with us

Contact your client manager to register now or go online:
connect.munichre.com

For questions or suggestions on connect.munichre, please contact our support team:

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