

## Business Runoff (BRO) Partnering for Success

The Business Runoff team provides a multi-disciplined proactive approach to mitigate certain US legacy liabilities by offering tailored runoff solutions to Munich Reinsurance America, Inc.'s past and current clients.

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### Focused Account Management

Business Runoff (BRO) provides focused account management on a defined portfolio of accounts, in partnership with all stakeholders, to obtain the best financial outcome, while honoring our insurance and reinsurance agreements.

### Optimal Solutions

We work closely with you to properly evaluate insurance and reinsurance assets with a view toward obtaining a fair and transparent assessment of the parties' respective contractual obligations. This allows for appropriate financial management and enables the parties to arrive at optimal exit solutions on a well-informed basis.

Our approach is client centric and includes auditing, claim reviews, data analysis, and other due diligence measures. This is most successful when there is an open dialogue between accounting, actuarial and claims professionals' counterparts. The parties engage in a mutual examination of their legacy issues, in order to "get their liabilities right" and realize financial value.

### Seasoned Professionals

Our team of runoff specialists have a broad range of insurance/reinsurance experience including actuarial, accounting, claims, contracts, and underwriting. In addition, we have a global mandate and ready access to Munich Re's worldwide network of experts and specialists.



Addressing the key challenges of the future and working to devise cutting edge solutions that render tomorrow's world insurable – that is what we have been doing in the US property/casualty reinsurance market since 1917. Our recipe for success: we anticipate risks early on and deliver solutions tailored to your needs, creating opportunities for you to achieve sustained profitable growth.

**Tailored Solutions:** We know your market, its challenges, and untapped opportunities. Our solution-oriented approach means you can count on us to deliver custom products and responsive service.

**Anticipating Future Risks:** We provide access to a broad base of intellectual capital in underwriting, actuarial, claims, and many other specialized services to help you better forecast, understand and manage its risks.

**Sustained Profitable Growth:** Our financial strength, broad risk appetite, comprehensive reinsurance products can help you to strengthen your market position and achieve sustained profitable growth.