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## News Announcement

### Helvetia Seguros and Munich Re Automation Solutions' partner for digital life insurance underwriting in Spain

**[Helvetia Seguros](#) has partnered with [Munich Re Automation Solutions](#) to implement a practical and innovative digital underwriting solution for the Spanish life insurance market. This new technology solution will enable Helvetia Seguros' intermediaries to provide streamlined underwriting to their customers.**

Helvetia Seguros' expertise in insurance sectors such as health, funeral and accident combined with Munich Re Automation Solutions' wealth of experience providing digital underwriting capabilities within the life insurance space guarantees a high-quality service for Helvetia Seguros' clients.

The implementation will allow intermediaries to offer an innovative insurance underwriting process, significantly reducing the number of prospects lost in the sales funnel. In addition to the technology itself, the Munich Re Automation Solutions Iberia team will develop, maintain and enhance the necessary underwriting guidelines for running Helvetia Seguros' life insurance digital sales.

**Carlos Piñero Porro, Director of Life Insurance, Helvetia Seguros, comments:** *"Munich Re's global expertise and proven track record in the life insurance industry have been decisive factors which made them the clear choice of partner for Helvetia Seguros. Our company, being a fast-moving organisation, required a well-established partner who could provide proven technology and we're convinced this is the clear choice."*

**Carlos Rodríguez García, Executive Director L&H Innovation, UW & Claims for Southern Europe and Latin America at Munich Re Group, comments:** *"I am delighted that Helvetia Spain has selected Munich Re Automation Solutions automated underwriting technology for its life insurance underwriting business. We are committed to supporting our partners and, from Munich Re's regional office in Madrid, we will bring full expertise in underwriting and claims to support Helvetia Seguros in providing optimal user experiences for customers engaging in life insurance products and high quality underwriting."*

**Paul Donnelly, Executive Vice President EMEA at Munich Re Automation Solutions, comments:** *"This partnership affirms our position as the primary choice for firms aiming to accelerate their life insurance automated underwriting capabilities. For years Helvetia Seguros has been pushing the boundaries to provide an excellent, technology-driven, service to its intermediaries and customers. It is considered to be a first-mover in the Helvetia Group and we are delighted that it has placed its faith in us as its partner for what should be a revolution in the Spanish life insurance market. We're confident this partnership will shape up to be a perfect match."*

The Munich Re Automation Solutions' underwriting solution will streamline the experience for Spanish life insurance intermediaries and, at the same time, also allow them to ensure the optimal customer experience over the course of the relationship

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**For Media inquiries please contact:**

Michael Kearney  
[mkearney@munichre.com](mailto:mkearney@munichre.com)

Annabel Rivero at Aspectus Group  
[munichre@aspectusgroup.com](mailto:munichre@aspectusgroup.com)

**About Munich Re Automation Solutions**

Munich Re Automation Solutions, is the world leading provider of digital new business, underwriting and analytics solutions to the insurance industry. Working with forward-thinking customers across the globe, we're on a mission to revolutionise the way life insurance is bought and sold, using next-generation technology to give insurers the power to grow their businesses profitably. Learn more at <http://www.munichre.com/automation-solutions>

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