

Inland Marine — Appetite Guide

Inland Marine is a unique offering that combines elements of engineering (CAR/EAR), property, cargo, warehousing, and fine art and specie coverages to protect mobile “floating” property, property in transit or in storage, and property used in the course of construction. Munich Re Specialty Insurance leverages the strength of Lloyd’s to offer primary Inland Marine insurance solutions to our partners in the United States.

Contact us

Jaymee Parker

Head of Inland Marine
Mobile: (786) 205-7874
jaymee.parker@munichre.com

Jennifer Hopson

Mobile: (562) 256-2107
jennifer.hopson@munichre.com

Juliette Edwards

Tel.: (847) 969-7021
Mobile: (630) 347-3753
juliette.edwards@munichre.com

Dee Pershay

Tel.: (404) 279-0384
dee.pershay@munichre.com

Target industries

- Reputable general contractors and developers (single projects and master programs)
- Equipment rental operations
- Iron and steel works
- Light manufacturing
- Medium haul trucking – general commodities
- Subcontractors
- Street and road
- Well servicing contractors
- Mobile medical equipment
- Electronic data processing
- Steel erectors

Out of appetite

- Transport of automobiles, pharmaceuticals, electronics
- Traditional recycling operations
- “Down the hole” energy risks
- Logging equipment
- Tunnel boring operations
- Structural remodel and heavy existing structure exposures
- Vacant buildings

Additional information

Minimum premium: \$20k

Partner benefits

- Primary or quota share
- In-house claims team renowned for quality handling of all aspects of loss and recovery
- Stand-alone coverage
- Rapid turnaround from local underwriters
- Regional appetite with significant aggregate available

Capacity

- Capacity of \$30mn
- Property related to inland marine (no monoline — max per location) \$5mn
- Natural catastrophe coverage \$15mn
- Motor truck cargo \$2.5mn

Territory

Domestic US exposures

Coverage details

- Builder’s risk
- Related contractor property, including buildings, trailers, business/personal property, and business income
- Transportation (domestic)
- Rigger’s Liability
- Contractors equipment
- Motortruck Cargo Legal Liability
- Installation floaters
- Equipment sales and rental
- Exhibition floaters
- Fine arts