

# Ocean Marine Cargo Coverage — Appetite Guide

Focused on protecting our clients' assets while in transit, delayed in transit, and in storage. Leveraging the strength of Lloyd's, we offer our partners flexible solutions for complex, out-of-the-box risks.

## Capacity

### General Cargo

- General cargo/Stock throughput  
\$25,000,000
- Motor truck cargo \$2,500,000

### Project Cargo

- Project Cargo and delay in startup  
\$100,000,000

## Territory

Worldwide

## Coverage details

### General Cargo

- General cargo
- Stock throughput
- Cargo legal liability
- Warehouse legal liability  
(non-standalone basis)
- Motor truck cargo  
(non-standalone basis)

### Project Cargo

Project Cargo, including delay in startup (DSU)

## Target industries and commodities

### General Cargo

- Most international and domestic shipments
- Alcohol/liquor distribution  
(except winery/vineyard or distillery exposure)
- Containerized liquid and dry bulk
- Breakbulk

### Project Cargo

- Owner or contractor controlled projects
- Midstream/downstream petrochemical, oil, and gas
- Power generation
- Mining
- Pharmaceutical plants
- Terminal expansion

## Out of appetite

### General Cargo

- Container leasing
- Mobile phones
- Automobiles
- Standalone warehouse
- High-end pharma
- Raw cotton/hay as stock
- Retail over incidental to risk

### Project Cargo

- DSU on a standalone basis
- Satellite prelaunch
- New coal-fired power plant

## Additional information

- Minimum premium \$25,000
- Primary cargo
- Excess cargo (with participation in primary)
- Stock must have related transit
- Can do 100% or quota share
- Prefer to lead but can also follow

## Partner benefits

- In-house claims team renowned for quality handling of all aspects of loss recovery
- Rapid turnaround time from local underwriters
- Regional appetite with significant aggregate available
- Significant local capacity

## Contact us

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05-12-08-24