



North America

Commercial Property Solutions

Munich RE 

Facultative & Corporate

Munich RE 

Munich Re Specialty


HSB
A Munich Re company

Commercial property solutions

Munich Re brings simplified access to a wide range of commercial property capabilities through various carriers within the Munich Re Group. We provide our select partners with an innovative approach to property risks of any size with all the same stability, expertise, and resources we have long come to stand for.

Single risk commercial property

Total insurable value

Total insurable value >\$1b

Corporate property solutions

Target classes

- Target classes
- Automotive suppliers
- Electronics
- Real estate
- Pharmaceutical
- Retail
- Pulp & paper
- Telecommunication
- Transportation & logistics
- Chemicals
- Metal Processing
- Manufacturing
- Municipality
- Beverages
- Hospitals
- Semiconductor

Contact: Ed Leibrock, Head of US Corporate Property, eleibrock@munichre.com

Total insurable value <\$1b

E&S

Target classes

- Commercial real estate
- Manufacturers
- Hotels
- Foundries
- Vacant and unprotected properties
- Warehousing
- Public Entities**, including:
 - . Education
 - . Religious
 - . Municipal
 - . Public/Nonprofit
 - . Special districts
 - . Hospitals

**Any TIV considered

- Habitational risks (buffer or excess preferred for ISO 1 & 2 construction)
- Food production/processing
- Woodworker/sawmill

Coverages

- 100% ground-up placement, quota share, or excess – shared and layered capacity
- Can support ISO-based, carrier, and manuscript policy language
- All-risk coverage including natural catastrophe
- Monoline flood, earthquake, and wind (DIC) coverage
- California FAIR Plan Commercial Wrap policy
- Coverage available for Protection Classes 7-10
- Deductible buyback coverage

Excluded classes

Dealers open lot, stock throughput, ocean or inland marine, builder's risk, petrochemicals, crop growing, flammable liquid workers

Contact: Jim Wallace, Head of Property E&S, jwallace@munichre.com

Additional solutions for single risks of various sizes

Contact us for more details about our appetite

Equipment Breakdown Provided by HSB

Target classes

- Non-manufacturing (buildings & offices, municipalities, real estate & habitational, resorts & recreation, schools & universities, etc.)
- Concrete, clay, brick, tile, and asphalt products
- Cryptocurrency (PD coverage only)
- Electronics
- Financial institutions

Coverages

- Operational and Builder's Risk
- Property Damage, Business Interruption, including extra expense
- 100% Placement, Quota-Share, or Excess

Contact: Rena DelVecchio, Head of Equipment Breakdown Practice, rena_delvecchio@hsb.com

Inland Marine

Target classes

- General contractors
- Equipment rental operations
- Iron and steel works
- Light manufacturing
- Medium haul trucking – general commodities
- Subcontractors

Coverages

- Builder's Risk
- Transportation (domestic)
- Contractors Equipment
- Motor Truck Cargo Legal Liability
- Fine Arts

Contact: Jaymee Parker, Vice President Inland Marine, jaymee.parker@munichre.com

Ocean Marine

Target classes

- Most international and domestic shipments
- Alcohol/liquor distribution (except winery or distillery)
- Containerized liquid and dry bulk
- Breakbulk
- Owner or contractor-controlled projects

Coverages

- General Cargo
- Stock Throughput
- Project Cargo
- Cargo Legal Liability
- Motor Truck Cargo (non-standalone basis)

Contact: Ben Tucker, CUO Munich RE Specialty Global Markets - NA, ben.tucker@munichre.com

Terrorism & Political Violence

Target classes

- Terrorism, sabotage
- Strikes, riots, civil commotion
- Malicious damage
- Insurrection, revolution, rebellion
- Mutiny, coup d'état
- War, civil war
- Counter-insurgency
- Property damage to insured assets

Coverages

- Business Interruption, including extra expense/ loss of profit, delay in startup for construction risks
- Contingent Time Element (denial of access, loss of attraction, customers, and suppliers, and others on request)
- Construction/Builder's Risk/Terrorism (up to 72-month period)
- Third-Party Terrorism Liability
- Cyber Terrorism
- Malicious Attack/Active Assailant
- Event Cancellation following an act of terrorism or threat)

Contact: Adam Posner, Head of Underwriting, Terrorism, adam.posner@munichre.com

Delegated authority property capabilities

| Binding Authorities* | Target classes | Coverages |
|----------------------|---|---|
| | <ul style="list-style-type: none">– Commercial– Home Owners including High Value Home– Transportation | <ul style="list-style-type: none">– All perils including DIC– Motor Truck Cargo /Auto Physical Damage– Dealers Open Lot |
| | *Capacity offered by Munich Re, Great Lakes, Lloyds and other companies | |
| | Up to \$5m for Delegated Business Contact: Lia Broad, Head of Delegated Underwriting, lbroad@munichre.com | |
| Programs | Up to \$25m for Transactional Underwriting Contact: Daniel Gray, Head of Direct Property, dgray@munichre.com Julian Pryke, Head of Transportation, jpryke@munichre.com | |
| | Target classes | |
| | Condominium Associations and select habitational, Country Clubs, Mercantile, LRO, Builders Risk, Restaurants Earthquake DIC business, Public Entity (municipalities, fire districts, special districts and water related entities) Schools, Social Services, Self-Storage, Sawmills, Inland marine, Wind Exposed Commercial property. | |
| | Contact: Claudia Carnevale, Head of US Programs, ccarnevale@munichre.com | |

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