



North America

Commercial Property Solutions

Munich RE 

Munich Re
Facultative & Corporate

Munich RE 

Munich Re Specialty


HSB
A Munich Re company

Commercial property solutions

Munich Re brings simplified access to a wide range of commercial property capabilities through various carriers within the Munich Re Group. We provide our select partners with an innovative approach to property risks of any size with all the same stability, expertise, and resources we have long come to stand for.

Single risk commercial property

Total insurable value

Total insurable value >\$500m

Corporate property solutions

Target classes

- Automotive suppliers
- Electronics
- Real estate
- Pharmaceutical
- Retail
- Pulp & paper
- Telecommunication
- Transportation & logistics
- Chemicals
- Metal Processing
- Manufacturing
- Municipality
- Beverages
- Hospitals
- Semiconductor

Contact: Ed Leibrock, Head of US Corporate Property, eileibrock@munichre.com

Public entity risk solutions

Target classes

- Education
- Religious
- Municipal
- Public/nonprofit
- Special districts

Contact: Peter McKernan, Head of PERS Property, pmckernan@munichre.com

Total insurable value <\$500m

E&S

Target classes

- Commercial real estate
- Manufacturers
- Hotels
- Foundries
- Vacant and unprotected properties

Excess position preferred for

- Habitational risks
- Food production/processing
- Woodworker/sawmill

Excluded classes

Dealers open lot, stock throughput, ocean or inland marine, builder's risk, petrochemicals, crop growing, flammable liquid workers

Contact: Jim Wallace, Head of Property E&S, jwallace@munichre.com

Additional Solutions for single risks of various sizes

Contact us for more details about our appetite

Equipment Breakdown Provided by HSB

Target classes

- Non-manufacturing (buildings & offices, municipalities, real estate & habitational, resorts & recreation, schools & universities, etc.)
- Concrete, clay, brick, tile, and asphalt products
- Cryptocurrency (PD coverage only)
- Electronics
- Financial institutions

- Healthcare/Hospitals
- Heavy manufacturing
- Light chemical
- Light manufacturing
- Lumber & wood production
- Metals manufacturing/machine shops
- Plastics
- Processing/Storage w/ refrigeration
- Printing

Coverage

- Operational and Builder's Risk
- Property Damage, Business Interruption, including extra expense
- 100% Placement, Quota-Share, or Excess

Contact: Rena DelVecchio, Head of Equipment Breakdown Practice, rena_delvecchio@hsb.com

Inland Marine

Target classes

- General contractors
- Equipment rental operations
- Iron and steel works
- Light manufacturing
- Medium haul trucking – general commodities
- Subcontractors

Coverage

- Builder's Risk
- Transportation (domestic)
- Contractors Equipment
- Motor Truck Cargo Legal Liability
- Fine Arts

Contact: Jaymee Parker, Vice President Inland Marine, jaymee.parker@munichre.com

Ocean Marine

Target classes

- Most international and domestic shipments
- Alcohol/liquor distribution (except winery or distillery)
- Containerized liquid and dry bulk
- Breakbulk
- Owner or contractor-controlled projects

Coverage

- General Cargo
- Stock Throughput
- Project Cargo
- Cargo Legal Liability
- Motor Truck Cargo (non-standalone basis)

Contact: Benjamin Cruz, Vice President Ocean Cargo, benjamin.cruz@munichre.com

Terrorism & Political Violence

Target classes

- Terrorism, sabotage
- Strikes, riots, civil commotion
- Malicious damage
- Insurrection, revolution, rebellion
- Mutiny, coup d'état
- War, civil war
- Counter-insurgency
- Property damage to insured assets

Coverage

- Business Interruption, including extra expense/loss of profit, delay in startup for construction risks
- Contingent Time Element (denial of access, loss of attraction, customers, and suppliers, and others on request)
- Construction/Builder's Risk/Terrorism (up to 72-month period)
- Third-Party Terrorism Liability
- Cyber Terrorism
- Malicious Attack/Active Assailant
- Event Cancellation following an act of terrorism or threat)

Contact: Adam Posner, Head of Underwriting, Terrorism, adam.posner@munichre.com

Delegated authority property capabilities

Binding Authorities*

Target classes

- Mercantile
- Offices
- LRO
- Services
- Light hazard restaurants
- Select habitational
- High value homes
- Investor owned property
- Hotels/Hospitality
- Retail wholesale
- Mobile homes
- Municipal & utilities

*Capacity offered by Munich Re, Great Lakes, Lloyds and other companies

Up to \$2.5m for Delegated Business

Contact: Lia Broad, Senior Underwriter, Delegated Authorities, lbroad@munichre.com

Up to \$25m for Direct Underwriting

Contact: Daniel Gray, Head of Direct Property Underwriting, dgray@munichre.com

Programs

Target classes

Property and casualty lines of business, including large property, inland marine, primary casualty, construction, excess casualty, and financial lines.

Contact: Kevin Johnson, Head of Insurance Programs, kevin.johnson@munichre.com

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- Munich Reinsurance America, Inc.
- American Alternative Insurance Corporation.
- Princeton Excess & Surplus Lines Insurance Company (PESLIC).
- Bridgeway Insurance Company (BIC). PESLIC and BIC are Surplus Lines insurers and surplus lines coverage can only be placed by or through a licensed surplus lines producer or broker.
- The Hartford Steam Boiler Inspection and Insurance Company and HSB Specialty Insurance Company.
- American Modern Insurance Group, Inc. Policies are written by one of the licensed insurers of American Modern Insurance Group, Inc., including, but not limited to, American Modern Property and Casualty Insurance Company (CA Lic. No. 6129-1).

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