

FileName: resurvey 2000
Date: 04-May-01

U.S. ORDINARY REINSURANCE ASSUMED MARKET SHARE PERCENTAGES FOR 1999 AND 2000 (AMOUNTS IN \$U.S. MILLIONS)

Company	Ordinary Reinsurance Assumed								Percentage Increase	Market Share Percentages							
	1999				2000					1999				2000			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total		Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	35,850	5,964	38	41,852	45,536	7,800	10	53,346	27.46%	4.42%	5.54%	0.06%	4.27%	4.62%	4.96%	0.02%	4.48%
Annuity and Life Re	15,934	0	7,018	22,952	32,253	0	2,982	35,235	53.52%	1.97%	0.00%	11.34%	2.34%	3.27%	0.00%	6.28%	2.96%
AUL	42,126	0	17	42,143	46,942	0	173	47,115	11.80%	5.20%	0.00%	0.03%	4.30%	4.76%	0.00%	0.36%	3.96%
BMA	25,217	0	0	25,217	33,004	0	0	33,004	30.88%	3.11%	0.00%	0.00%	2.57%	3.35%	0.00%	0.00%	2.77%
Canada Life	9,494	5,775	0	15,269	11,471	0	0	11,471	-24.87%	1.17%	5.36%	0.00%	1.56%	1.16%	0.00%	0.00%	0.96%
CIGNA Re	632	0	99	731	Acquired by Swiss Re			0	0.00%	0.08%	0.00%	0.16%	0.07%	0.00%	0.00%	0.00%	0.00%
Clarica LIC (Mutual Group)	0	0	4,340	4,340	0	0	13,714	13,714	215.99%	0.00%	0.00%	7.01%	0.44%	0.00%	0.00%	28.86%	1.15%
CNA	33,565	437	5,589	39,591	Acquired by Munich American			0	0.00%	4.14%	0.41%	9.03%	4.04%	0.00%	0.00%	0.00%	0.00%
Employers/ERC	90,248	8,932	0	99,180	86,577	2,242	0	88,819	-10.45%	11.13%	8.30%	0.00%	10.12%	8.79%	1.42%	0.00%	7.46%
Equitable	0	0	7,007	7,007	0	0	4,924	4,924	-29.73%	0.00%	0.00%	11.32%	0.71%	0.00%	0.00%	10.36%	0.41%
General & Cologne	20,680	0	635	21,315	20,305	1,269	0	21,574	1.22%	2.55%	0.00%	1.03%	2.17%	2.06%	0.81%	0.00%	1.81%
Gerling Global	26,320	3,295	338	29,953	31,397	4,952	131	36,480	21.79%	3.25%	3.06%	0.55%	3.06%	3.19%	3.15%	0.28%	3.06%
Guardian	0	23	858	881	0	6,885	1,128	8,013	809.53%	0.00%	0.02%	1.39%	0.09%	0.00%	4.37%	2.37%	0.67%
ING Re	55,836	0	76	55,912	86,009	0	6	86,015	53.84%	6.89%	0.00%	0.12%	5.70%	8.73%	0.00%	0.01%	7.23%
Lincoln Re	114,792	13,649	0	128,441	134,393	27,293	0	161,686	25.88%	14.16%	12.68%	0.00%	13.10%	13.64%	17.34%	0.00%	13.58%
Manufacturers Life	0	1,217	24,239	25,456	0	648	14,304	14,952	-41.26%	0.00%	1.13%	39.16%	2.60%	0.00%	0.41%	30.10%	1.26%
Munich American Re	44,591	7,289	5	51,885	119,859	903	2,663	123,425	137.88%	5.50%	6.77%	0.01%	5.29%	12.16%	0.57%	5.60%	10.37%
Optimum Re (CAN)	0	0	0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Optimum Re (US)	1,083	1,338	988	3,409	1,069	1,338	173	2,580	-24.32%	0.13%	1.24%	1.60%	0.35%	0.11%	0.85%	0.36%	0.22%
Reassurance Co. of Hannover	3,990	903	0	4,893	6,381	1,252	0	7,633	56.00%	0.49%	0.84%	0.00%	0.50%	0.65%	0.80%	0.00%	0.64%
RGA	87,433	26,626	0	114,059	119,449	9,734	0	129,183	13.26%	10.79%	24.73%	0.00%	11.64%	12.12%	6.18%	0.00%	10.85%
SCOR Life Re	583	928	0	1,511	844	3	0	847	-43.94%	0.07%	0.86%	0.00%	0.15%	0.09%	0.00%	0.00%	0.07%
Scottish Re (US)	0	0	0	0	5,060	0	7,311	12,371	0.00%	0.00%	0.00%	0.00%	0.00%	0.51%	0.00%	15.39%	1.04%
Sun Life	0	0	10,588	10,588	Acquired by Clarica			0	0.00%	0.00%	0.00%	17.11%	1.08%	0.00%	0.00%	0.00%	0.00%
Swiss Re*	127,109	31,298	0	158,407	124,176	93,075	0	217,251	37.15%	15.68%	29.07%	0.00%	16.16%	12.60%	59.14%	0.00%	18.25%
Transamerica Re	74,986	0	0	74,986	80,741	0	0	80,741	7.67%	9.25%	0.00%	0.00%	7.65%	8.19%	0.00%	0.00%	6.78%
World-Wide Re	123	0	58	181	DNR	DNR	DNR	DNR	0.00%	0.02%	0.00%	0.09%	0.02%	0.00%	0.00%	0.00%	0.00%
TOTALS	810,592	107,674	61,893	980,159	985,466	157,394	47,519	1,190,379	21.45%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

DNR: Did Not Report

* Portfolio data includes Administrative Reinsurance

Canadian Exchange Rate Used: 1999 = .6904 and 2000 = .6631

Date:

05/04/2001

U.S. ORDINARY REINSURANCE IN FORCE MARKET SHARE PERCENTAGES FOR 1999 AND 2000 (AMOUNTS IN \$U.S. MILLIONS)

Company	Ordinary Reinsurance In Force								Percentage Increase	Market Share Percentages							
	1999				2000					1999				2000			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total		Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	112,910	13,234	925	127,069	150,046	14,916	819	165,781	30.47%	4.30%	4.34%	0.38%	4.00%	4.58%	4.09%	0.32%	4.26%
Annuity and Life Re	35,137	0	8,131	43,268	64,827	0	10,002	74,829	72.94%	1.34%	0.00%	3.31%	1.36%	1.98%	0.00%	3.95%	1.92%
AUL	125,769	0	187	125,956	155,567	0	336	155,903	23.78%	4.79%	0.00%	0.08%	3.96%	4.75%	0.00%	0.13%	4.01%
BMA	85,832	0	0	85,832	107,920	0	0	107,920	25.73%	3.27%	0.00%	0.00%	2.70%	3.30%	0.00%	0.00%	2.77%
Canada Life	25,404	5,935	0	31,339	32,330	5,502	0	37,832	20.72%	0.97%	1.95%	0.00%	0.99%	0.99%	1.51%	0.00%	0.97%
CIGNA Re	10,874	0	1,129	12,003	Acquired by Swiss Re				0.00%	0.41%	0.00%	0.46%	0.38%	0.00%	0.00%	0.00%	0.00%
Clarica LIC	0	0	12,775	12,775	0	0	65,161	65,161	410.07%	0.00%	0.00%	5.19%	0.40%	0.00%	0.00%	25.71%	1.67%
CNA	81,623	5,646	20,822	108,091	Acquired by Munich American				0.00%	3.11%	1.85%	8.46%	3.40%	0.00%	0.00%	0.00%	0.00%
Employers/ERC	272,599	56,484	2,038	331,121	329,448	27,889	2,562	359,899	8.69%	10.37%	18.51%	0.83%	10.42%	10.06%	7.65%	1.01%	9.25%
Equitable	0	0	46,283	46,283	0	0	44,053	44,053	-4.82%	0.00%	0.00%	18.81%	1.46%	0.00%	0.00%	17.38%	1.13%
General & Cologne	91,026	0	12,358	103,384	102,402	8,788	0	111,190	7.55%	3.46%	0.00%	5.02%	3.25%	3.13%	2.41%	0.00%	2.86%
Gerling Global	63,079	14,305	1,901	79,285	85,783	18,411	1,847	106,041	33.75%	2.40%	4.69%	0.77%	2.49%	2.62%	5.05%	0.73%	2.72%
Guardian	0	24,064	1,909	25,973	0	8,900	2,784	11,684	-55.01%	0.00%	7.89%	0.78%	0.82%	0.00%	2.44%	1.10%	0.30%
ING Re	212,255	22,072	1,150	235,477	268,534	19,864	1,039	289,437	22.92%	8.08%	7.23%	0.47%	7.41%	8.20%	5.45%	0.41%	7.44%
Lincoln Re	316,257	15,856	0	332,113	400,975	41,824	0	442,799	33.33%	12.04%	5.20%	0.00%	10.45%	12.25%	11.48%	0.00%	11.38%
Manufacturers Life	0	6,222	92,621	98,843	0	6,501	97,122	103,623	4.84%	0.00%	2.04%	37.65%	3.11%	0.00%	1.78%	38.32%	2.66%
Munich American Re	99,857	9,278	159	109,294	270,310	14,464	20,040	304,814	178.89%	3.80%	3.04%	0.06%	3.44%	8.26%	3.97%	7.91%	7.83%
Optimum Re (CAN)	0	0	57	57	0	0	39	39	-31.58%	0.00%	0.00%	0.02%	0.00%	0.00%	0.00%	0.02%	0.00%
Optimum Re (US)	4,913	2,064	1,180	8,157	5,023	2,786	1,295	9,104	11.61%	0.19%	0.68%	0.48%	0.26%	0.15%	0.76%	0.51%	0.23%
Reassurance Co. of Hannover	12,222	4,582	0	16,804	18,966	3,971	0	22,937	36.50%	0.47%	1.50%	0.00%	0.53%	0.58%	1.09%	0.00%	0.59%
RGA	273,023	77,299	0	350,322	345,232	68,155	0	413,387	18.00%	10.39%	25.34%	0.00%	11.02%	10.54%	18.71%	0.00%	10.62%
SCOR Life Re	2,770	2,014	200	4,984	3,324	1,774	160	5,258	5.50%	0.11%	0.66%	0.08%	0.16%	0.10%	0.49%	0.06%	0.14%
Scottish Re (US)	0	0	0	0	5,037	0	6,183	11,220	0.00%	0.00%	0.00%	0.00%	0.00%	0.15%	0.00%	2.44%	0.29%
Sun Life	0	0	41,798	41,798	Acquired by Clarica				0.00%	0.00%	0.00%	16.99%	1.31%	0.00%	0.00%	0.00%	0.00%
Swiss Re*	481,307	46,020	0	527,327	565,676	120,592	0	686,268	30.14%	18.32%	15.08%	0.00%	16.59%	17.28%	33.10%	0.00%	17.63%
Transamerica Re	319,936	0	0	319,936	362,758	0	0	362,758	13.38%	12.18%	0.00%	0.00%	10.07%	11.08%	0.00%	0.00%	9.32%
World-Wide Re	762	0	391	1,153	DNR	DNR	DNR	DNR	0.00%	0.03%	0.00%	0.16%	0.04%	0.00%	0.00%	0.00%	0.00%
TOTALS	2,627,555	305,075	246,014	3,178,644	3,274,158	364,337	253,442	3,891,937	22.44%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

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* Portfolio data includes Administrative Reinsurance

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Date:

05/04/2001

U.S. ORDINARY REINSURANCE

Company	Ordinary Reinsurance In Force 1999				Ordinary Reinsurance Assumed 2000				Ordinary Reinsurance In Force 2000			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	112,910	13,234	925	127,069	45,536	7,800	10	53,346	150,046	14,916	819	165,781
Annuity and Life Re	35,137	0	8,131	43,268	32,253	0	2,982	35,235	64,827	0	10,002	74,829
AUL	125,769	0	187	125,956	46,942	0	173	47,115	155,567	0	336	155,903
BMA	85,832	0	0	85,832	33,004	0	0	33,004	107,920	0	0	107,920
Canada Life	25,404	5,935	0	31,339	11,471	0	0	11,471	32,330	5,502	0	37,832
CIGNA Re	10,874	0	1,129	12,003	Acquired by Swiss Re				Acquired by Swiss Re			
Clarica LIC	0	0	12,775	12,775	0	0	13,714	13,714	0	0	65,161	65,161
CNA	81,623	5,646	20,822	108,091	Acquired by Munich American				Acquired by Munich American			
Employers/ERC	272,599	56,484	2,038	331,121	86,577	2,242	0	88,819	329,448	27,889	2,562	359,899
Equitable	0	0	46,283	46,283	0	0	4,924	4,924	0	0	44,053	44,053
General & Cologne	91,026	0	12,358	103,384	20,305	1,269	0	21,574	102,402	8,788	0	111,190
Gerling Global	63,079	14,305	1,901	79,285	31,397	4,952	131	36,480	85,783	18,411	1,847	106,041
Guardian	0	24,064	1,909	25,973	0	6,885	1,128	8,013	0	8,900	2,784	11,684
ING Re	212,255	22,072	1,150	235,477	86,009	0	6	86,015	268,534	19,864	1,039	289,437
Lincoln Re	316,257	15,856	0	332,113	134,393	27,293	0	161,686	400,975	41,824	0	442,799
Manufacturers Life	0	6,222	92,621	98,843	0	648	14,304	14,952	0	6,501	97,122	103,623
Munich American Re	99,857	9,278	159	109,294	119,859	903	2,663	123,425	270,310	14,464	20,040	304,814
Optimum Re (CAN)	0	0	57	57	0	0	0	0	0	0	39	39
Optimum Re (US)	4,913	2,064	1,180	8,157	1,069	1,338	173	2,580	5,023	2,786	1,295	9,104
Reassurance Co. of Hannover	12,222	4,582	0	16,804	6,381	1,252	0	7,633	18,966	3,971	0	22,937
RGA	273,023	77,299	0	350,322	119,449	9,734	0	129,183	345,232	68,155	0	413,387
SCOR Life Re	2,770	2,014	200	4,984	844	3	0	847	3,324	1,774	160	5,258
Scottish Re (US)	0	0	0	0	5,060	0	7,311	12,371	5,037	0	6,183	11,220
Sun Life	0	0	41,798	41,798	Acquired by Clarica				Acquired by Clarica			
Swiss Re*	481,307	46,020	0	527,327	124,176	93,075	0	217,251	565,676	120,592	0	686,268
Transamerica Re	319,936	0	0	319,936	80,741	0	0	80,741	362,758	0	0	362,758
World-Wide Re	762	0	391	1,153	DNR	DNR	DNR	DNR	DNR	DNR	DNR	DNR
TOTALS	2,627,555	305,075	246,014	3,178,644	985,466	157,394	47,519	1,190,379	3,274,158	364,337	253,442	3,891,937

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	1999				2000					1999				2000			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total		Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	0	0	0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Annuity and Life Re	2,166	0	8	2,175	144	0	17	161	-92.62%	5.92%	0.00%	0.77%	3.93%	0.28%	0.00%	2.28%	0.25%
CIGNA Re	1	0	3	4	Acquired by Swiss Re				0.00%	0.00%	0.00%	0.28%	0.01%	0.00%	0.00%	0.00%	
Clarica LIC (Mutual Group)	0	0	95	95	0	0	239	239	151.25%	0.00%	0.00%	8.82%	0.17%	0.00%	0.00%	32.52%	0.37%
Equitable	0	0	52	52	0	0	62	62	19.23%	0.00%	0.00%	4.81%	0.09%	0.00%	0.00%	8.42%	0.10%
ERC-Canada	1,600	2,789	0	4,390	3,796	6,756	0	10,553	140.40%	4.37%	15.78%	0.00%	7.93%	7.32%	54.85%	0.00%	16.26%
General & Cologne	1	0	0	1	6	0	0	6	500.00%	0.00%	0.00%	0.00%	0.00%	0.01%	0.00%	0.00%	0.01%
Gerling Global	7	0	13	20	1,562	0	7	1,569	7745.00%	0.02%	0.00%	1.20%	0.04%	3.01%	0.00%	0.95%	2.42%
ING Re	4	0	0	4	2	0	0	2	-50.00%	0.01%	0.00%	0.00%	0.01%	0.00%	0.00%	0.00%	0.00%
Lincoln Re	3,960	0	0	3,960	6,063	0	0	6,063	53.11%	10.82%	0.00%	0.00%	7.15%	11.69%	0.00%	0.00%	9.34%
Manufacturers Life	0	284	524	808	0	7	411	418	-48.27%	0.00%	1.61%	48.48%	1.46%	0.00%	0.06%	55.83%	0.64%
Munich Re (Canada)	10,181	13,191	0	23,372	16,619	377	0	16,997	-27.28%	27.82%	74.61%	0.00%	42.22%	32.05%	3.06%	0.00%	26.19%
Optimum Re (CAN)	826	0	0	826	1,382	0	0	1,382	67.36%	2.26%	0.00%	0.00%	1.49%	2.67%	0.00%	0.00%	2.13%
RGA	0	0	0	0	2	0	0	2	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
RGA Re (Canada)	8,147	1,416	0	9,563	8,439	5,177	0	13,615	42.37%	22.26%	8.01%	0.00%	17.28%	16.28%	42.03%	0.00%	20.98%
Sun Life	0	0	385	385	Acquired by Clarica				0.00%	0.00%	0.00%	35.64%	0.70%	0.00%	0.00%	0.00%	0.00%
Swiss Re	9,702	0	0	9,702	13,832	0	0	13,832	42.56%	26.51%	0.00%	0.00%	17.53%	26.68%	0.00%	0.00%	21.31%
TOTALS	36,596	17,681	1,081	55,357	51,846	12,317	736	64,900	17.24%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

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	1999				2000					1999				2000			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total		Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	38	0	1	39	36	0	1	37	-4.37%	0.02%	0.00%	0.01%	0.02%	0.02%	0.00%	0.01%	0.01%
Annuity and Life Re	2,102	0	8	2,109	2,165	0	23	2,188	3.73%	1.24%	0.00%	0.06%	1.04%	0.99%	0.00%	0.22%	0.89%
CIGNA Re	238	0	61	299	Acquired by Swiss Re				0.00%	0.14%	0.00%	0.51%	0.15%	0.00%	0.00%	0.00%	0.00%
Clarica LIC (Mutual Group)	0	0	293	293	0	0	3,298	3,298	1025.46%	0.00%	0.00%	2.44%	0.14%	0.00%	0.00%	31.54%	1.34%
Equitable	0	0	800	800	0	0	842	842	5.25%	0.00%	0.00%	6.65%	0.40%	0.00%	0.00%	8.05%	0.34%
ERC-Canada	1,799	3,231	0	5,030	5,590	9,051	0	14,641	191.05%	1.06%	15.47%	0.00%	2.49%	2.55%	52.02%	0.00%	5.94%
General & Cologne	147	0	0	147	144	0	0	144	-2.04%	0.09%	0.00%	0.00%	0.07%	0.07%	0.00%	0.00%	0.06%
Gerling Global	126	0	379	505	1,670	0	340	2,010	298.02%	0.07%	0.00%	3.15%	0.25%	0.76%	0.00%	3.25%	0.81%
ING Re	88	0	0	88	90	0	0	90	2.27%	0.05%	0.00%	0.00%	0.04%	0.04%	0.00%	0.00%	0.04%
Lincoln Re	10,156	0	0	10,156	15,956	0	0	15,956	57.11%	6.00%	0.00%	0.00%	5.02%	7.29%	0.00%	0.00%	6.47%
Manufacturers Life	0	2,699	5,098	7,797	0	2,474	4,430	6,904	-11.45%	0.00%	12.93%	42.38%	3.86%	0.00%	14.22%	42.37%	2.80%
Munich Re (Canada)	49,682	12,978	0	62,660	74,004	377	0	74,381	18.71%	29.35%	62.15%	0.00%	30.99%	33.82%	2.17%	0.00%	30.15%
Optimum Re (CAN)	5,900	557	0	6,457	6,736	484	0	7,220	11.82%	3.49%	2.67%	0.00%	3.19%	3.08%	2.78%	0.00%	2.93%
RGA	1	0	0	1	2	0	0	2	100.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
RGA Re (Canada)	41,081	1,416	2,468	44,965	46,438	5,013	1,522	52,973	17.81%	24.27%	6.78%	20.52%	22.24%	21.22%	28.81%	14.56%	21.47%
Sun Life	0	0	2,922	2,922	Acquired by Clarica				0.00%	0.00%	0.00%	24.29%	1.45%	0.00%	0.00%	0.00%	0.00%
Swiss Re	57,921	0	0	57,921	65,994	0	0	65,994	13.94%	34.22%	0.00%	0.00%	28.65%	30.16%	0.00%	0.00%	26.75%
TOTALS	169,279	20,881	12,029	202,189	218,824	17,399	10,456	246,680	22.00%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%

Canadian Exchange Rate Used: 1999 = .6904 and 2000 = .6631

CANADIAN ORDINARY REINSURANCE

Company	Ordinary Reinsurance In Force 1999				Ordinary Reinsurance Assumed 2000				Ordinary Reinsurance In Force 2000			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	38	0	1	39	0	0	0	0	36	0	1	37
Annuity and Life Re	2,102	0	8	2,109	144	0	17	161	2,165	0	23	2,188
CIGNA Re	238	0	61	299	Acquired by Swiss Re				Acquired by Swiss Re			
Clarica LIC (Mutual Group)	0	0	293	293	0	0	239	239	0	0	3,298	3,298
Equitable	0	0	800	800	0	0	62	62	0	0	842	842
ERC-Canada	1,799	3,231	0	5,030	3,796	6,756	0	10,553	5,590	9,051	0	14,641
General & Cologne	147	0	0	147	6	0	0	6	144	0	0	144
Gerling Global	126	0	379	505	1,562	0	7	1,569	1,670	0	340	2,010
ING Re	88	0	0	88	2	0	0	2	90	0	0	90
Lincoln Re	10,156	0	0	10,156	6,063	0	0	6,063	15,956	0	0	15,956
Manufacturers Life	0	2,699	5,098	7,797	0	7	411	418	0	2,474	4,430	6,904
Munich Re (Canada)	49,682	12,978	0	62,660	16,619	377	0	16,997	74,004	377	0	74,381
Optimum Re (CAN)	5,900	557	0	6,457	1,382	0	0	1,382	6,736	484	0	7,220
RGA	1	0	0	1	2	0	0	2	2	0	0	2
RGA Re (Canada)	41,081	1,416	2,468	44,965	8,439	5,177	0	13,615	46,438	5,013	1,522	52,973
Sun Life	0	0	2,922	2,922	Acquired by Clarica				Acquired by Clarica			
Swiss Re	57,921	0	0	57,921	13,832	0	0	13,832	65,994	0	0	65,994
TOTALS	169,279	20,881	12,029	202,189	51,846	12,317	736	64,900	218,824	17,399	10,456	246,680

Canadian Exchange Rate Used: 1999 = .6904 and 2000 = .6631

Date:

04-May-01

U.S. GROUP REINSURANCE ASSUMED AND IN FORCE MARKET SHARE PERCENTAGES FOR 1999 AND 2000 (AMOUNTS IN \$U.S. MILLIONS)

Company	Group Reinsurance Assumed						Percentage Increase	Market Share Percentages						Group In Force				
	1999			2000				1999			2000			1999	2000	Pct. Incr.	Market Share 1999	Market Share 2000
	New	Incr.	Total	New	Incr.	Total		New	Incr.	Total	New	Incr.	Total	Amount	Amount			
Allianz	1,391	0	1,391	319	0	319	-77.07%	7.03%	0.00%	5.30%	1.59%	0.00%	1.56%	2,204	2,610	18.42%	1.99%	2.36%
AUL	1,389	0	1,389	119	94	213	-84.67%	7.02%	0.00%	5.29%	0.59%	27.33%	1.04%	1,923	2,078	8.06%	1.73%	1.88%
BMA	14	2	16	5	3	8	-50.00%	0.07%	0.03%	0.06%	0.02%	0.87%	0.04%	50	58	16.00%	0.05%	0.05%
Canada Life	9,856	0	9,856	5	0	5	-99.95%	49.78%	0.00%	37.56%	0.02%	0.00%	0.02%	4,191	1,724	-58.86%	3.78%	1.56%
CIGNA Re	442	0	442	Acquired by Swiss Re			0.00%	2.23%	0.00%	1.68%	0.00%	0.00%	0.00%	14,912	ACQ	0.00%	13.44%	0.00%
Clarica LIC (Mutual Group)	673	8	681	114	0	114	-83.26%	3.40%	0.12%	2.60%	0.57%	0.00%	0.56%	21,123	43,196	104.50%	19.04%	39.01%
Employers/ERC	432	0	432	560	0	560	29.63%	2.18%	0.00%	1.65%	2.79%	0.00%	2.74%	2,162	7,491	246.48%	1.95%	6.76%
General & Cologne	0	0	0	2,760	0	2,760	0.00%	0.00%	0.00%	0.00%	13.74%	0.00%	13.51%	2,778	5,375	93.48%	2.50%	4.85%
Gerling Global	1,583	0	1,583	1,121	0	1,121	-29.19%	8.00%	0.00%	6.03%	5.58%	0.00%	5.49%	4,610	3,712	-19.48%	4.15%	3.35%
Manufacturers Life	0	249	249	0	247	247	-0.80%	0.00%	3.87%	0.95%	0.00%	71.80%	1.21%	750	546	-27.20%	0.68%	0.49%
Munich American Re	3,868	0	3,868	571	0	571	-85.24%	19.54%	0.00%	14.74%	2.84%	0.00%	2.79%	4,011	3,599	-10.27%	3.61%	3.25%
SCOR Life Re	64	0	64	79	0	79	23.44%	0.32%	0.00%	0.24%	0.39%	0.00%	0.39%	1,407	1,114	-20.82%	1.27%	1.01%
Sun Life	87	0	87	Acquired by Clarica			0.00%	0.44%	0.00%	0.33%	0.00%	0.00%	0.00%	22,514	ACQ	0.00%	20.29%	0.00%
Swiss Re	0	6,182	6,182	14,433	0	14,433	133.47%	0.00%	95.98%	23.56%	71.86%	0.00%	70.65%	28,331	39,234	38.48%	25.53%	35.43%
TOTALS	19,799	6,441	26,240	20,086	344	20,430	-22.14%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	110,966	110,737	-0.21%	100.0%	100.0%

CANADIAN GROUP REINSURANCE ASSUMED AND IN FORCE MARKET SHARE PERCENTAGES FOR 1999 AND 2000 (AMOUNTS IN \$U.S. MILLIONS)

Company	Group Reinsurance Assumed						Percentage Increase	Market Share Percentages						Group In Force				
	1999			2000				1999			2000			1999	2000	Pct. Incr.	Market Share 1999	Market Share 2000
	New	Incr.	Total	New	Incr.	Total		New	Incr.	Total	New	Incr.	Total	Amount	Amount			
Clarica	0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0	95	0.00%	0.00%	0.33%
Manufacturers Life	0	0	0	0	0	0	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	7	7	0.00%	0.03%	0.02%
Munich Re (Canada)	157	719	876	822	2,629	3,451	293.87%	14.45%	98.30%	48.23%	56.22%	99.52%	84.10%	19,230	21,611	12.38%	72.04%	75.67%
Optimum Re (Canada)	142	12	154	359	13	371	141.19%	13.05%	1.70%	8.48%	24.55%	0.48%	9.05%	750	943	25.65%	2.81%	3.30%
RGA Re (Canada)	530	0	530	265	0	265	-50.04%	48.82%	0.00%	29.15%	18.10%	0.00%	6.45%	1,069	619	-42.09%	4.01%	2.17%
Sun Life	0	0	0	Acquired by Clarica			0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	37	ACQ	0.00%	0.14%	0.00%
Swiss Re	257	0	257	17	0	17	-93.55%	23.68%	0.00%	14.14%	1.13%	0.00%	0.40%	5,598	5,284	-5.62%	20.97%	18.50%
TOTALS	1,085	732	1,816	1,461	2,642	4,103	125.90%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	26,692	28,559	6.99%	100.0%	99.7%

Canadian Exchange Rate Used: 1999 = .6904 and 2000 = .6631