

Date: 16-May-97

Canadian Exchange Rate Used: 1995 = .7376 and 1996 = .7300

U.S. ORDINARY REINSURANCE ASSUMED MARKET SHARE PERCENTAGES FOR 1995 AND 1996 (AMOUNTS IN \$U.S. MILLIONS)

Company	Ordinary Reinsurance Assumed								Percentage Increase	Market Share Percentages							
	1995				1996					1995				1996			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total		Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	6,848	0	336	7,184	19,294	0	1,024	20,318	182.8	2.63	0.00	1.03	1.99	7.18	0.00	2.94	5.42
American United Life	12,406	0	49	12,455	14,259	0	35	14,294	14.8	4.76	0.00	0.15	3.45	5.31	0.00	0.10	3.81
Business Men's	15,730	0	0	15,730	17,399	0	0	17,399	10.6	6.03	0.00	0.00	4.35	6.48	0.00	0.00	4.64
CIGNA Re	1,904	0	230	2,134	1,392	0	121	1,513	(29.1)	0.73	0.00	0.70	0.59	0.52	0.00	0.35	0.40
CNA	3,383	0	2,058	5,441	9,269	0	2,404	11,673	114.5	1.30	0.00	6.28	1.51	3.45	0.00	6.90	3.11
Cologne Life Re	11,112	851	0	11,963	11,899	475	0	12,374	3.4	4.26	1.26	0.00	3.31	4.43	0.67	0.00	3.30
Crown Life	968	0	0	968	977	0	0	977	0.9	0.37	0.00	0.00	0.27	0.36	0.00	0.00	0.26
Employers Re/ERC Life Re	7,055	9,911	6,154	23,120	10,647	5,642	5,917	22,206	(4.0)	2.70	14.64	18.79	6.40	3.96	7.92	17.00	5.93
Equitable Life	0	0	3,714	3,714	0	0	6,833	6,833	84.0	0.00	0.00	11.34	1.03	0.00	0.00	19.63	1.82
Gerling Global Life	12,020	0	157	12,177	11,899	0	281	12,180	0.0	4.61	0.00	0.48	3.37	4.43	0.00	0.81	3.25
Guardian Life	0	5,550	26	5,576	0	58,380	12	58,392	947.2	0.00	8.20	0.08	1.54	0.00	81.93	0.03	15.58
ITT Hartford Companies	7,515	0	0	7,515	DNR	DNR	DNR	DNR	NA	2.88	0.00	0.00	2.08	0.00	0.00	0.00	0.00
Life Reassurance Corp	17,082	0	0	17,082	29,298	0	0	29,298	71.5	6.55	0.00	0.00	4.73	10.90	0.00	0.00	7.82
Lincoln National Life	33,961	0	0	33,961	DNR	DNR	DNR	DNR	(100.0)	13.02	0.00	0.00	9.40	0.00	0.00	0.00	0.00
Manufacturers Life	0	1	11,703	11,704	0	1,875	11,696	13,571	15.9	0.00	0.00	35.73	3.24	0.00	2.63	33.59	3.62
Mercantile & General	15,989	0	0	15,989	25,747	0	0	25,747	61.0	6.13	0.00	0.00	4.43	9.58	0.00	0.00	6.87
Munich American Re	7,595	0	24	7,619	12,037	0	30	12,067	58.4	2.91	0.00	0.07	2.11	4.48	0.00	0.09	3.22
Mutual Group	0	0	1,144	1,144	0	0	1,131	1,131	(1.1)	0.00	0.00	3.49	0.32	0.00	0.00	3.25	0.30
Optimum Re (Canada)	23	0	6	29	0	0	9	9	(69.0)	0.01	0.00	0.02	0.01	0.00	0.00	0.03	0.00
Optimum Re (US)	1,110	0	0	1,110	1,029	0	0	1,029	(7.3)	0.43	0.00	0.00	0.31	0.38	0.00	0.00	0.27
Phoenix Home Life	9,148	538	88	9,774	21,523	259	446	22,228	127.4	3.51	0.79	0.27	2.71	8.01	0.36	1.28	5.93
Reassurance Co. of Hannover	978	376	0	1,354	1,432	0	0	1,432	5.8	0.37	0.56	0.00	0.37	0.53	0.00	0.00	0.38
RGA Reinsurance	24,371	39,472	45	63,888	28,259	2,742	169	31,170	(51.2)	9.34	58.29	0.14	17.68	10.52	3.85	0.49	8.32
Security Life	21,048	0	191	21,239	40,260	0	246	40,506	90.7	8.07	0.00	0.58	5.88	14.98	0.00	0.71	10.81
Sun Life of Canada	0	0	6,698	6,698	0	0	4,458	4,458	(33.4)	0.00	0.00	20.45	1.85	0.00	0.00	12.80	1.19
Swiss Re America	9,254	0	0	9,254	11,059	1,884	0	12,943	39.9	3.55	0.00	0.00	2.56	4.12	2.64	0.00	3.45
Swiss Re Canada	40	0	0	40	101	0	0	101	152.9	0.02	0.00	0.00	0.01	0.04	0.00	0.00	0.03
Transamerica Re	40,634	9,700	0	50,334	DNR	DNR	DNR	DNR	(100.0)	15.58	14.32	0.00	13.93	0.00	0.00	0.00	0.00
Winterthur/Republic Vanguard	307	1,320	132	1,759	489	0	4	493	(72.0)	0.12	1.95	0.40	0.49	0.18	0.00	0.01	0.13
World-Wide Re	359	0	0	359	403	0	0	403	12.3	0.14	0.00	0.00	0.10	0.15	0.00	0.00	0.11
TOTALS	260,840	67,719	32,755	361,315	268,671	71,257	34,816	374,744	3.7	100	100	100	100	100	100	100	100

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U.S. ORDINARY REINSURANCE IN FORCE MARKET SHARE PERCENTAGES FOR 1995 AND 1996 (AMOUNTS IN \$U.S. MILLIONS)

Company	Ordinary Reinsurance In Force								Percentage Increase	Market Share Percentages							
	1995				1996					1995				1996			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total		Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	26,709	0	417	27,126	42,669	0	1,339	44,008	62.2	2.54	0.00	0.29	1.92	4.72	0.00	0.84	3.55
American United Life	46,531	0	233	46,764	53,663	0	230	53,893	15.2	4.43	0.00	0.16	3.30	5.94	0.00	0.14	4.35
Business Men's	36,384	0	0	36,384	47,019	0	0	47,019	29.2	3.46	0.00	0.00	2.57	5.20	0.00	0.00	3.80
CIGNA Re	14,775	0	1,373	16,148	14,479	0	1,360	15,839	(1.9)	1.41	0.00	0.94	1.14	1.60	0.00	0.85	1.28
CNA	40,349	0	2,773	43,122	44,030	0	5,844	49,874	15.7	3.84	0.00	1.91	3.05	4.87	0.00	3.67	4.03
Cologne Life Re	45,059	3,008	0	48,067	52,561	3,205	0	55,766	16.0	4.29	1.37	0.00	3.40	5.81	1.83	0.00	4.50
Crown Life	13,947	3,233	0	17,179	13,017	2,936	0	15,953	(7.1)	1.33	1.47	0.00	1.21	1.44	1.68	0.00	1.29
Employers Re/ERC Life Re	33,992	32,645	6,954	73,591	39,188	38,546	6,922	84,656	15.0	3.24	14.87	4.78	5.20	4.33	22.01	4.35	6.84
Equitable Life	0	0	37,891	37,891	0	0	41,372	41,372	9.2	0.00	0.00	26.07	2.68	0.00	0.00	25.99	3.34
Gerling Global Life	23,894	0	1,043	24,937	29,245	0	2,030	31,275	25.4	2.27	0.00	0.72	1.76	3.23	0.00	1.28	2.53
Guardian Life	0	24,800	429	25,229	0	79,689	390	80,079	217.4	0.00	11.30	0.30	1.78	0.00	45.50	0.25	6.47
ITT Hartford Companies	25,603	0	0	25,603	DNR	DNR	DNR	DNR	NA	2.44	0.00	0.00	1.81	0.00	0.00	0.00	0.00
Life Reassurance Corp	82,316	0	0	82,316	103,967	0	0	103,967	26.3	7.84	0.00	0.00	5.82	11.50	0.00	0.00	8.39
Lincoln National Life	133,329	91,059	0	224,388	DNR	DNR	DNR	0	(100.0)	12.69	41.49	0.00	15.85	0.00	0.00	0.00	0.00
Manufacturers Life	0	502	55,680	56,182	0	2,045	60,690	62,735	11.7	0.00	0.23	38.31	3.97	0.00	1.17	38.13	5.07
Mercantile & General	47,120	0	0	47,120	64,950	0	0	64,950	37.8	4.49	0.00	0.00	3.33	7.18	0.00	0.00	5.24
Munich American Re	21,586	2	632	22,220	30,215	2	587	30,804	38.6	2.05	0.00	0.43	1.57	3.34	0.00	0.37	2.49
Mutual Group	0	0	4,492	4,492	0	0	5,012	5,012	11.6	0.00	0.00	3.09	0.32	0.00	0.00	3.15	0.40
Optimum Re (Canada)	98	0	450	548	0	0	397	397	(27.6)	0.01	0.00	0.31	0.04	0.00	0.00	0.25	0.03
Optimum Re (US)	4,062	0	0	4,062	4,368	0	0	4,368	7.5	0.39	0.00	0.00	0.29	0.48	0.00	0.00	0.35
Phoenix Home Life	30,059	1,903	597	32,559	48,882	1,970	989	51,841	59.2	2.86	0.87	0.41	2.30	5.41	1.12	0.62	4.19
Reassurance Co. of Hannover	5,432	4,179	0	9,611	5,923	3,776	0	9,699	0.9	0.52	1.90	0.00	0.68	0.66	2.16	0.00	0.78
RG A Reinsurance	121,942	41,967	177	164,086	146,378	35,763	296	182,437	11.2	11.61	19.12	0.12	11.59	16.19	20.42	0.19	14.73
Security Life	65,834	41	1,804	67,679	94,013	33	1,829	95,875	41.7	6.27	0.02	1.24	4.78	10.40	0.02	1.15	7.74
Sun Life of Canada	0	0	30,108	30,108	0	0	29,598	29,598	(1.7)	0.00	0.00	20.71	2.13	0.00	0.00	18.60	2.39
Swiss Re America	62,085	5,187	0	67,272	64,324	6,383	0	70,707	5.1	5.91	2.36	0.00	4.75	7.11	3.64	0.00	5.71
Swiss Re Canada	1,663	0	0	1,663	2,141	0	0	2,141	28.7	0.16	0.00	0.00	0.12	0.24	0.00	0.00	0.17
Transamerica Re	164,494	9,700	0	174,194	DNR	DNR	DNR	0	(100.0)	15.66	4.42	0.00	12.31	0.00	0.00	0.00	0.00
Winterthur/Republic Vanguard	2,320	1,267	298	3,885	1,942	810	275	3,027	(22.1)	0.22	0.58	0.21	0.27	0.21	0.46	0.17	0.24
World-Wide Re	1,026	0	0	1,026	1,159	0	0	1,159	13.0	0.10	0.00	0.00	0.07	0.13	0.00	0.00	0.09
TOTALS	1,050,609	219,492	145,351	1,415,452	904,133	175,158	159,160	1,238,451	(12.5)	100	100	100	100	100	100	100	100

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U. S. ORDINARY REINSURANCE

Company	Ordinary Reinsurance In Force 1995				Ordinary Reinsurance Assumed 1996				Ordinary Reinsurance In Force 1996			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	26,709	0	417	27,126	19,294	0	1,024	20,318	42,669	0	1,339	44,008
American United Life	46,531	0	233	46,764	14,259	0	35	14,294	53,663	0	230	53,893
Business Men's	36,384	0	0	36,384	17,399	0	0	17,399	47,019	0	0	47,019
CIGNA Re	14,775	0	1,373	16,148	1,392	0	121	1,513	14,479	0	1,360	15,839
CNA	40,349	0	2,773	43,122	9,269	0	2,404	11,673	44,030	0	5,844	49,874
Cologne Life Re	45,059	3,008	0	48,067	11,899	475	0	12,374	52,561	3,205	0	55,766
Crown Life	13,947	3,233	0	17,179	977	0	0	977	13,017	2,936	0	15,953
Employers Re/ERC Life Re	33,992	32,645	6,954	73,591	10,647	5,642	5,917	22,206	39,188	38,546	6,922	84,656
Equitable Life	0	0	37,891	37,891	0	0	6,833	6,833	0	0	41,372	41,372
Gerling Global Life	23,894	0	1,043	24,937	11,899	0	281	12,180	29,245	0	2,030	31,275
Guardian Life	0	24,800	429	25,229	0	58,380	12	58,392	0	79,689	390	80,079
ITT Hartford Companies	25,603	0	0	25,603	DNR	DNR	DNR	DNR	DNR	DNR	DNR	DNR
Life Reassurance Corp	82,316	0	0	82,316	29,298	0	0	29,298	103,967	0	0	103,967
Lincoln National Life	133,329	91,059	0	224,388	DNR	DNR	DNR	DNR	DNR	DNR	DNR	DNR
Manufacturers Life	0	502	55,680	56,182	0	1,875	11,696	13,571	0	2,045	60,690	62,735
Mercantile & General	47,120	0	0	47,120	25,747	0	0	25,747	64,950	0	0	64,950
Munich American Re	21,586	2	632	22,220	12,037	0	30	12,067	30,215	2	587	30,804
Mutual Group	0	0	4,492	4,492	0	0	1,131	1,131	0	0	5,012	5,012
Optimum Re (Canada)	98	0	450	548	0	0	9	9	0	0	397	397
Optimum Re (US)	4,062	0	0	4,062	1,029	0	0	1,029	4,368	0	0	4,368
Phoenix Home Life	30,059	1,903	597	32,559	21,523	259	446	22,228	48,882	1,970	989	51,841
Reassurance Co. of Hannover	5,432	4,179	0	9,611	1,432	0	0	1,432	5,923	3,776	0	9,699
RGA Reinsurance	121,942	41,967	177	164,086	28,259	2,742	169	31,170	146,378	35,763	296	182,437
Security Life	65,834	41	1,804	67,679	40,260	0	246	40,506	94,013	33	1,829	95,875
Sun Life of Canada	0	0	30,108	30,108	0	0	4,458	4,458	0	0	29,598	29,598
Swiss Re America	62,085	5,187	0	67,272	11,059	1,884	0	12,943	64,324	6,383	0	70,707
Swiss Re Canada	1,663	0	0	1,663	101	0	0	101	2,141	0	0	2,141
Transamerica Re	164,494	9,700	0	174,194	DNR	DNR	DNR	DNR	DNR	DNR	DNR	DNR
Winterthur/Republic Vanguard	2,320	1,267	298	3,885	489	0	4	493	1,942	810	275	3,027
World-Wide Re	1,026	0	0	1,026	403	0	0	403	1,159	0	0	1,159
TOTALS	1,050,609	219,492	145,351	1,415,452	268,671	71,257	34,816	374,744	904,133	175,158	159,160	1,238,451

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Company	Ordinary Reinsurance Assumed								Percentage Increase	Market Share Percentages							
	1995				1996					1995				1996			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total		Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	1	0	0	1	0	0	1	1	0.0	0.01	0.00	0.00	0.00	0.00	0.00	0.06	0.00
Business Men's	14	0	0	14	9	0	0	9	(35.7)	0.09	0.00	0.00	0.06	0.05	0.00	0.00	0.04
CIGNA Re	30	0	26	56	36	0	16	52	(7.1)	0.18	0.00	1.85	0.22	0.21	0.00	0.92	0.22
CNA	7	0	0	7	4	0	0	4	(42.9)	0.04	0.00	0.00	0.03	0.02	0.00	0.00	0.02
Cologne Life Re	9	0	0	9	2	0	0	2	(77.8)	0.05	0.00	0.00	0.04	0.01	0.00	0.00	0.01
Employers Reassurance Corp	0	0	0	0	0	0	0	0	#N/A	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Equitable Life	0	0	82	82	0	0	159	159	93.9	0.00	0.00	5.83	0.33	0.00	0.00	9.13	0.66
Gerling Global Life	10	0	184	194	9	0	147	156	(19.6)	0.06	0.00	13.09	0.77	0.05	0.00	8.44	0.65
ITT Hartford Companies	0	0	0	0	0	0	0	0	#N/A	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Life Reassurance Corp	0	0	0	0	0	0	0	0	#N/A	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Lincoln National Life	610	0	0	610	DNR	DNR	DNR	DNR	NA	3.73	0.00	0.00	2.43	0.00	0.00	0.00	0.00
Manufacturers Life	0	13	716	729	0	2,302	889	3,192	337.5	0.00	0.18	50.95	2.90	0.00	42.43	51.07	13.20
Mercantile & General	2,857	488	0	3,344	3,091	0	0	3,091	(7.6)	17.45	6.64	0.00	13.31	18.17	0.00	0.00	12.78
Munich Re Canada	3,800	5,979	0	9,779	4,468	926	0	5,394	(44.8)	23.21	81.39	0.00	38.92	26.26	17.06	0.00	22.31
Mutual Group	0	0	44	44	0	0	40	40	(7.7)	0.00	0.00	3.10	0.17	0.00	0.00	2.31	0.17
Optimum Re (Canada)	1,905	1	0	1,906	967	57	0	1,024	(46.3)	11.63	0.02	0.00	7.59	5.69	1.05	0.00	4.24
RGA Re Canada	3,414	865	15	4,294	4,636	2,141	23	6,801	58.4	20.85	11.78	1.05	17.09	27.25	39.46	1.34	28.12
RGA Reinsurance	125	0	31	156	102	0	34	136	(12.8)	0.76	0.00	2.21	0.62	0.60	0.00	1.95	0.56
Sun Life of Canada	0	0	308	308	0	0	431	431	39.9	0.00	0.00	21.93	1.23	0.00	0.00	24.78	1.78
Swiss Re Canada	3,591	0	0	3,591	3,689	0	0	3,689	2.7	21.93	0.00	0.00	14.29	21.68	0.00	0.00	15.26
Transamerica Re	2	0	0	2	DNR	DNR	DNR	DNR	NA	0.01	0.00	0.00	0.01	0.00	0.00	0.00	0.00
Winterthur/Republic Vanguard	0	0	0	0	0	0	0	0	#N/A	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTALS	16,375	7,346	1,406	25,127	17,014	5,426	1,741	24,181	(3.8)	100	100	100	100	100	100	100	100

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Company	Ordinary Reinsurance In Force								Percentage Increase	Market Share Percentages							
	1995				1996					1995				1996			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total		Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	50	0	32	82	35	0	28	63	(23.2)	0.05	0.00	0.29	0.07	0.04	0.00	0.23	0.05
Business Men's	78	0	0	78	42	0	0	42	(46.2)	0.08	0.00	0.00	0.06	0.04	0.00	0.00	0.03
CIGNA Re	354	0	303	657	294	0	292	586	(10.8)	0.37	0.00	2.72	0.53	0.30	0.00	2.45	0.48
CNA	29	0	0	29	31	0	0	31	6.9	0.03	0.00	0.00	0.02	0.03	0.00	0.00	0.03
Cologne Life Re	196	0	0	196	181	0	0	181	(7.7)	0.21	0.00	0.00	0.16	0.18	0.00	0.00	0.15
Employers Reassurance Corp	0	0	76	76	0	0	62	62	(18.4)	0.00	0.00	0.68	0.06	0.00	0.00	0.52	0.05
Equitable Life	0	0	389	389	0	0	495	495	27.2	0.00	0.00	3.49	0.31	0.00	0.00	4.15	0.41
Gerling Global Life	129	0	482	611	102	0	565	667	9.2	0.14	0.00	4.33	0.49	0.10	0.00	4.74	0.55
ITT Hartford Companies	27	0	0	27	27	0	0	27	0.0	0.03	0.00	0.00	0.02	0.03	0.00	0.00	0.02
Life Reassurance Corp	673	0	162	835	623	0	156	779	(6.7)	0.71	0.00	1.45	0.67	0.63	0.00	1.31	0.64
Lincoln National Life	4,890	0	0	4,890	DNR	DNR	DNR	DNR	NA	5.15	0.00	0.00	3.93	0.00	0.00	0.00	0.00
Manufacturers Life	0	1,191	4,217	5,408	0	3,493	5,004	8,497	57.1	0.00	6.50	37.86	4.35	0.00	33.72	41.98	6.97
Mercantile & General	16,172	438	0	16,610	17,786	412	0	18,197	9.6	17.04	2.39	0.00	13.35	17.86	3.97	0.00	14.93
Munich Re Canada	26,421	5,959	0	32,380	34,103	885	0	34,988	8.1	27.83	32.51	0.00	26.03	34.25	8.55	0.00	28.71
Mutual Group	0	0	154	154	0	0	183	183	18.9	0.00	0.00	1.38	0.12	0.00	0.00	1.54	0.15
Optimum Re (Canada)	8,122	8,344	4	16,470	4,861	750	0	5,612	(65.9)	8.56	45.52	0.03	13.24	4.88	7.24	0.00	4.61
RGA Re Canada	13,815	887	2,632	17,334	17,104	2,772	2,467	22,342	28.9	14.55	4.84	23.63	13.94	17.18	26.76	20.69	18.34
RGA Reinsurance	1,011	1,511	471	2,993	834	2,047	344	3,225	7.8	1.07	8.24	4.23	2.41	0.84	19.76	2.89	2.65
Sun Life of Canada	0	0	2,208	2,208	0	0	2,317	2,317	4.9	0.00	0.00	19.83	1.78	0.00	0.00	19.44	1.90
Swiss Re Canada	22,739	0	0	22,739	23,553	0	0	23,553	3.6	23.95	0.00	0.00	18.28	23.65	0.00	0.00	19.33
Transamerica Re	218	0	0	218	DNR	DNR	DNR	DNR	NA	0.23	0.00	0.00	0.18	0.00	0.00	0.00	0.00
Winterthur/Republic Vanguard	0	0	8	8	0	0	8	8	0.0	0.00	0.00	0.07	0.01	0.00	0.00	0.07	0.01
TOTALS	94,925	18,330	11,137	124,392	99,576	10,360	11,921	121,856	(2.0)	100	100	100	100	100	100	100	100

DNR - did not report

Date: 16-May-97

Canadian Exchange Rate Used: 1995 = .7376 and 1996 = .7300

CANADIAN ORDINARY REINSURANCE

Company	Ordinary Reinsurance In Force 1995				Ordinary Reinsurance Assumed 1996				Ordinary Reinsurance In Force 1996			
	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total	Recur.	Port.	Retro.	Total
Allianz	50	0	32	82	0	0	1	1	35	0	28	63
Business Men's	78	0	0	78	9	0	0	9	42	0	0	42
CIGNA Re	354	0	303	657	36	0	16	52	294	0	292	586
CNA	29	0	0	29	4	0	0	4	31	0	0	31
Cologne Life Re	196	0	0	196	2	0	0	2	181	0	0	181
Employers Reassurance Corp	0	0	76	76	0	0	0	0	0	0	62	62
Equitable Life	0	0	389	389	0	0	159	159	0	0	495	495
Gerling Global Life	129	0	482	611	9	0	147	156	102	0	565	667
ITT Hartford Companies	27	0	0	27	0	0	0	0	27	0	0	27
Life Reassurance Corp	673	0	162	835	0	0	0	0	623	0	156	779
Lincoln National Life	4,890	0	0	4,890	DNR	DNR	DNR	DNR	DNR	DNR	DNR	DNR
Manufacturers Life	0	1,191	4,217	5,408	0	2,302	889	3,192	0	3,493	5,004	8,497
Mercantile & General	16,172	438	0	16,610	3,091	0	0	3,091	17,786	412	0	18,197
Munich Re Canada	26,421	5,959	0	32,380	4,468	926	0	5,394	34,103	885	0	34,988
Mutual Group	0	0	154	154	0	0	40	40	0	0	183	183
Optimum Re (Canada)	8,122	8,344	4	16,470	967	57	0	1,024	4,861	750	0	5,612
RGA Re Canada	13,815	887	2,632	17,334	4,636	2,141	23	6,801	17,104	2,772	2,467	22,342
RGA Reinsurance	1,011	1,511	471	2,993	102	0	34	136	834	2,047	344	3,225
Sun Life of Canada	0	0	2,208	2,208	0	0	431	431	0	0	2,317	2,317
Swiss Re Canada	22,739	0	0	22,739	3,689	0	0	3,689	23,553	0	0	23,553
Transamerica Re	218	0	0	218	DNR	DNR	DNR	DNR	DNR	DNR	DNR	DNR
Winterthur/Republic Vanguard	0	0	8	8	0	0	0	0	0	0	8	8
TOTALS	94,925	18,330	11,137	124,392	17,014	5,426	1,741	24,181	99,576	10,360	11,921	121,856

DNR - did not report

Date: 16-May-97

Canadian Exchange Rate Used: 1995 = .7376 & 1996 = .7301 0.7300

U.S. GROUP REINSURANCE ASSUMED AND IN FORCE MARKET SHARE PERCENTAGES FOR 1995 AND 1996 (AMOUNTS IN \$U.S. MILLIONS)

Company	Group Reinsurance Assumed						Percentage Increase	Market Share Percentages						Group In Force		Pct. Incr.	Market Share	
	1995			1996				1995			1996			1995 Amount	1996 Amount		1995 %	1996 %
	New	Incr.	Total	New	Incr.	Total		New	Incr.	Total	New	Incr.	Total					
Allianz	367	127	494	165	0	165	(66.6)	3.7	3.4	3.6	2.0	0.0	1.1	1,585	1,541	(2.8)	2.7	2.7
American United Life	15	0	15	15	46	61	306.7	0.2	0.0	0.1	0.2	0.7	0.4	1,862	1,896	1.8	3.2	3.3
Business Men's	0	0	0	0	3	3	#N/A	0.0	0.0	0.0	0.0	0.0	0.0	32	35	9.4	0.1	0.1
CIGNA Re	229	0	229	374	0	374	63.3	2.3	0.0	1.7	4.5	0.0	2.6	4,224	5,496	30.1	7.2	9.6
CNA	108	25	133	70	45	115	(13.5)	1.1	0.7	1.0	0.8	0.7	0.8	218	281	28.9	0.4	0.5
Cologne Life Re	172	0	172	229	0	229	33.1	1.7	0.0	1.3	2.8	0.0	1.6	2,699	1,708	(36.7)	4.6	3.0
Crown Life	25	0	25	1	0	1	(94.2)	0.3	0.0	0.2	0.0	0.0	0.0	2,157	2,297	6.4	3.7	4.0
Employers Re/ERC Life Re	0	0	0	130	180	310	#N/A	0.0	0.0	0.0	1.6	2.9	2.2	1,265	1,497	18.3	2.1	2.6
Gerling Global Life	528	0	528	592	0	592	12.1	5.3	0.0	3.9	7.2	0.0	4.1	1,752	2,232	27.4	3.0	3.9
ITT Hartford Companies	2,117	0	2,117	DNR	DNR	DNR	NA	21.4	0.0	15.5	NA	NA	NA	4,881	DNR	NA	8.3	NA
Life Reassurance Corp	61	0	61	1,228	0	1,228	1,913.1	0.6	0.0	0.4	14.9	0.0	8.5	6,385	7,932	24.2	10.8	13.8
Lincoln National	0	0	0	DNR	DNR	DNR	#N/A	0.0	0.0	0.0	NA	NA	NA	5,757	DNR	NA	9.8	NA
Manufacturers Life	0	0	0	0	888	888	#N/A	0.0	0.0	0.0	0.0	14.4	6.2	482	864	79.3	0.8	1.5
Mercantile & General	805	0	805	365	0	365	(54.7)	8.1	0.0	5.9	4.4	0.0	2.5	3,861	3,826	(0.9)	6.6	6.7
Munich American Re	297	0	297	45	0	45	(84.8)	3.0	0.0	2.2	0.5	0.0	0.3	912	806	(11.6)	1.5	1.4
Mutual Group	9	1,355	1,364	206	0	206	(84.9)	0.1	36.4	10.0	2.5	0.0	1.4	2,015	2,215	9.9	3.4	3.9
Phoenix Home Life	676	871	1,547	607	5	612	(60.4)	6.8	23.4	11.4	7.3	0.1	4.2	2,668	3,222	20.8	4.5	5.6
Sun Life of Canada	1,822	1	1,823	376	0	376	(79.4)	18.4	0.0	13.4	4.5	0.0	2.6	2,466	3,009	22.0	4.2	5.2
Swiss Re America	2,500	1,343	3,843	3,676	4,986	8,662	125.4	25.3	36.1	28.2	44.5	81.0	60.1	13,512	18,312	35.5	22.9	31.9
Winterthur/Republic Vanguard	166	0	166	185	0	185	11.4	1.7	0.0	1.2	2.2	0.0	1.3	205	192	(6.3)	0.3	0.3
TOTALS	9,897	3,722	13,619	8,264	6,153	14,417	5.9	100	100	100	100	100	100	58,938	57,360	(2.7)	100.0	100.0

DNR - did not report

CANADIAN GROUP REINSURANCE ASSUMED AND IN FORCE MARKET SHARE PERCENTAGES FOR 1995 AND 1996 (AMOUNTS IN \$U.S. MILLIONS)

Company	Group Reinsurance Assumed						Percentage Increase	Market Share Percentages						Group In Force			Market Share	
	1995			1996				1995			1996			1995	1996	Pct. Incr.	1995 %	1996 %
	New	Incr.	Total	New	Incr.	Total		New	Incr.	Total	New	Incr.	Total	Amount	Amount			
Gerling Global Life	0	0	0	0	0	0	#N/A	0.0	0.0	0.0	0.0	0.0	0.0	248	0	(100.0)	1.2	0.0
Manufacturers Life	0	0	0	0	0	0	#N/A	0.0	0.0	0.0	0.0	0.0	0.0	13	13	(1.0)	0.1	0.1
Mercantile & General	237	0	237	27	0	27	(88.6)	21.7	0.0	5.9	4.2	0.0	0.9	1,885	1,837	(2.5)	8.8	7.9
Munich Re Canada	253	2,908	3,161	258	1,906	2,164	(31.5)	23.2	99.8	79.0	39.6	86.3	75.7	17,047	18,727	9.9	79.2	80.9
Optimum Re (Canada)	38	4	43	176	19	195	355.6	3.5	0.2	1.1	27.1	0.9	6.8	722	844	16.9	3.4	3.6
RGA Canada	0	0	0	0	0	0	#N/A	0.0	0.0	0.0	0.0	0.0	0.0	8	0	(100.0)	0.0	0.0
Sun Life of Canada	0	0	0	0	0	0	#N/A	0.0	0.0	0.0	0.0	0.0	0.0	60	59	(2.2)	0.3	0.3
Swiss Re-Canada	397	0	397	4	283	288	(27.5)	36.4	0.0	9.9	0.7	12.8	10.1	1,335	1,476	10.6	6.2	6.4
Winterthur/Republic Vanguard	166	0	166	185	0	185	11.4	15.2	0.0	4.1	28.5	0.0	6.5	205	192	(6.3)	1.0	0.8
TOTALS	1,091	2,912	4,003	650	2,208	2,858	(28.6)	100	100	100	100	100	100	21,523	23,148	7.5	100.0	100.0

NOTE: This survey data is prepared by Munich American Reassurance Company at the request of the Society of Actuaries Reinsurance Section as a service to Section members. The numbers are provided by the contributing companies in response to the survey. These numbers are not audited, and Munich American, the Society of Actuaries, and the Reinsurance Section take no responsibility for the accuracy of the figures.