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Munich American Reassurance Company

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Senior Actuarial Associate

June 13, 1995

To: Reinsurance Production and In Force
Survey Participants

From: David Bruggeman

Subject: Reinsurance Survey Results - **FINAL RESULTS**

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Enclosed with this letter are the final results of the Society of Actuaries Reinsurance Section's survey of Reinsurance Production and In Force for 1994.

The results of the survey are summarized in eight tables:

United States and Canadian Ordinary Reinsurance Assumed
United States and Canadian Ordinary Reinsurance In Force
United States And Canadian Ordinary Reinsurance 1993 In Force, 1994 New Business Assumed,
and 1994 In Force
United States and Canadian Ordinary Group Reinsurance Assumed and In Force

The responses to the survey encompass a wide variety of companies and reporting methods, we have attempted to fairly and accurately represent the data provided. We would like to extend our heartfelt thanks to all of those who participated in the survey.

Should you have any questions relating to the survey results, please call me at (404) 394-5665 ext. 314. We hope this information will be helpful to you.

Best Regards,

David Bruggeman

/dmb
Attachment

NAME: \DATA\LOTUS\RESURVEY\PIFORD

Date: 8-Jun-95

Canadian Exchange Rate Used: 1993 = .7580 and 1994 = 0.7080

U.S. ORDINARY REINSURANCE ASSUMED MARKET SHARE PERCENTAGES FOR 1993 AND 1994 (AMOUNTS IN \$U.S. MILLIONS)

Company	Ordinary Reinsurance Assumed				Percentage Increase	Market Share Percentages			
	1993	1994	1993	1994		1993	1994	1993	1994
	Recur.	Port.	Retro.	Total		Recur.	Port.	Retro.	Total
Allianz	3,869	0	29	3,898	43.9	2.33	0.00	0.10	1.76
American United Life	11,063	0	47	11,110	8.0	6.65	0.00	0.16	5.01
Business Men's	2,616	0	0	2,616	188.9	1.57	0.00	0.00	1.57
Canadian Re	403	0	0	403	(39.6)	0.24	0.00	0.00	0.18
CIGNA Re	2,217	0	295	2,512	7.0	1.33	0.00	1.00	1.33
CNA	3,727	0	0	3,727	18.8	2.24	0.00	0.00	1.68
Cologne Life Re	7,471	1,328	0	8,799	10.6	4.49	5.08	0.00	3.97
Crown Life	1,258	7,732	0	8,990	(38.2)	0.76	29.50	0.00	4.05
Employers Reinsurance Corp	319	2,000	0	2,319	92.0	0.19	7.66	0.00	1.05
Equitable Life	0	0	11,132	11,132	(34.9)	0.00	0.00	37.91	5.02
Frankona America Life	4,278	0	80	4,358	27.1	2.57	0.00	0.27	1.97
Gerling Global Life	1,480	0	270	1,750	365.1	0.89	0.00	0.92	0.79
Guardian Life	0	14,714	84	14,798	(84.1)	0.00	56.32	0.29	6.67
Harborton Re (NRG)	0	187	0	187	(100.0)	0.00	0.72	0.00	0.08
ITT Hartford Companies	2,748	0	0	2,748	197.1	1.65	0.00	0.00	1.24
Life Reinsurance Corp	12,842	0	0	12,842	(18.4)	7.72	0.00	0.00	5.79
Lincoln National Life	16,888	0	0	16,888	68.0	10.16	0.00	0.00	7.62
Manufacturers Life	0	0	8,675	8,675	(13.4)	0.00	0.00	29.54	3.91
Mercantile & General	6,006	0	0	6,006	108.4	3.61	0.00	0.00	2.71
Munich American Re	3,515	0	34	3,549	33.5	2.11	0.00	0.12	1.60
Mutual Group	0	0	985	985	5.0	0.00	0.00	3.35	0.44
North American Life	0	0	126	126	2,337.6	0.00	0.00	0.43	0.06
North American Re	8,776	0	0	8,776	15.7	5.28	0.00	0.00	3.96
Optimum Re	767	0	0	767	(0.4)	0.46	0.00	0.00	0.35
Phoenix Home Life	3,756	0	50	3,806	68.1	2.26	0.00	0.17	1.72
RGA Reinsurance	21,726	0	43	21,769	18.7	13.07	0.00	0.15	9.82
Reassurance Co. of Hannover	1,041	0	0	1,041	460.7	0.63	0.00	0.00	0.47
Republic-Vanguard Life	448	0	165	613	(100.0)	0.27	0.00	0.56	0.28
Security Life	14,268	0	362	14,630	7.2	8.58	0.00	1.23	6.60
St. Lawrence Re	18	0	0	18	11.1	0.01	0.00	0.00	0.01
Sun Life of Canada	0	0	5,989	5,989	(15.6)	0.00	0.00	20.39	2.70
Transamerica Re	34,364	0	1,001	35,365	1.2	20.67	0.00	3.41	15.95
World-Wide Re	407	164	0	571	(8.2)	0.24	0.63	0.00	0.26
TOTALS	166,271	26,125	29,367	221,762	17.5	100	100	100	100
				260,558					

NAME: \DATA\LOTUS\RESURVEY\PIFORD

Date: 8-Jun-95

Canadian Exchange Rate Used: 1993 = .7580 and 1994 = 0.708

U.S. ORDINARY REINSURANCE IN FORCE MARKET SHARE PERCENTAGES FOR 1993 AND 1994 (AMOUNTS IN \$U.S. MILLIONS)

Company	Ordinary Reinsurance In Force				Percentage Increase	Market Share Percentages			
	1993		1994			1993		1994	
	Recur.	Port.	Retro.	Total		Recur.	Port.	Retro.	Total
Allianz	21,189	0	117	21,306	8.4	22,905	87	114	23,106
American United Life	31,344	0	204	31,548	25.3	39,168	162	214	39,544
Business Men's	22,493	0	0	22,493	16.7	26,253	0	0	26,253
Canadian Re	1,833	0	0	1,833	(0.5)	1,823	0	0	1,823
CIGNA Re	13,972	0	1,299	15,271	(1.1)	13,776	0	1,332	15,108
CNA	43,003	0	0	43,003	(1.7)	41,321	0	955	42,276
Cologne Life Re	32,749	3,001	0	35,750	12.2	37,490	2,618	0	40,108
Crown Life	18,407	46,036	0	64,443	(6.0)	15,523	45,077	0	60,600
Employers Reassurance Corp	9,154	37,209	708	47,071	(0.6)	11,732	34,870	189	46,791
Equitable Life	0	0	42,945	42,945	(1.0)	0	0	42,519	42,519
Frankona America Life	14,505	79	575	15,159	25.6	18,340	265	430	19,035
Gerling Global Life	10,082	0	1,362	11,444	53.7	16,149	0	1,446	17,595
Guardian Life	0	26,394	704	27,098	(3.1)	0	25,815	450	26,265
Harbourton Re (NRG)	4,628	3,044	59	7,731	(77.3)	907	848	0	1,755
ITT Hartford Companies	12,852	0	0	12,852	53.2	19,686	0	0	19,686
Life Reassurance Corp	66,686	285	2,310	69,281	4.9	72,694	0	0	72,694
Lincoln National Life	97,472	0	0	97,472	14.8	111,868	0	0	111,868
Manufacturers Life	0	554	44,734	45,288	(6.5)	0	399	41,965	42,365
Mercantile & General	31,165	0	0	31,165	23.9	38,619	0	0	38,619
Munich American Re	14,616	2	821	15,439	16.0	17,218	2	688	17,908
Mutual Group	0	0	3,491	3,491	11.5	0	0	3,891	3,891
North American Life	62,788	3,929	927	66,717	38.0	64,204	0	3,968	67,576
North American Re	3,709	0	0	3,709	1.3	3,680	0	0	3,680
Optimum Re	20,170	0	571	20,741	(0.8)	23,290	571	645	24,506
Phoenix Home Life	99,816	0	226	100,042	18.2	107,137	2,612	227	109,976
RGA Reinsurance	5,499	0	0	5,499	9.9	6,035	3,812	0	9,847
Reassurance Co. of Hannover	1,494	0	211	1,705	79.1	1,317	0	192	1,509
Republic-Vanguard Life	44,883	49	1,669	46,601	(11.5)	52,810	44	1,979	54,833
Security Life	92	0	716	808	17.7	95	0	534	629
St. Lawrence Re	0	0	26,080	26,080	(22.2)	155,888	0	27,778	158,882
Sun Life of Canada	145,236	0	4,130	149,366	6.4	155,888	0	2,994	158,882
Transamerica Re	2,281	313	0	2,594	(47.5)	943	419	0	1,362
World-Wide Re									
TOTALS	832,118	120,895	133,859	1,086,872	8.0	920,871	120,973	132,510	1,174,355

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Date: 8-Jun-95

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U. S. ORDINARY REINSURANCE

Company	Ordinary Reinsurance In Force 1993			Ordinary Reinsurance Assumed 1994			Ordinary Reinsurance In Force 1994		
	Recur.	Port.	Retro.	Recur.	Port.	Retro.	Recur.	Port.	Total
Allianz	21,189	0	117	5,500	87	24	22,905	87	23,106
American United Life	31,344	0	204	11,790	171	40	39,168	162	39,544
Business Men's	22,493	0	0	7,558	0	0	26,253	0	26,253
Canadian Re	1,833	0	0	244	0	0	1,823	0	1,823
CIGNA Re	13,972	0	1,299	2,464	0	224	13,776	0	15,108
CNA	43,003	0	0	3,422	0	1,007	41,321	0	42,276
Cologne Life Re	32,749	3,001	0	8,662	1,074	0	37,490	2,618	40,108
Crown Life	18,407	46,036	0	9,666	4,591	0	15,523	45,077	60,600
Employers Reassurance Corp	9,154	37,209	708	3,030	1,423	0	11,732	34,870	46,791
Equitable Life	0	0	42,945	0	0	7,250	0	42,519	42,519
Frankona America Life	14,505	79	575	5,208	261	69	18,340	265	19,035
Gerling Global Life	10,082	0	1,362	7,795	0	344	16,149	0	17,595
Guardian Life	0	26,394	704	0	5,275	40	0	25,815	26,265
Harbourton Re (NRG)	4,628	3,044	59	0	0	0	907	848	1,755
ITT Hartford Companies	12,852	0	0	8,165	0	0	19,886	0	19,886
Life Reassurance Corp	66,686	285	2,310	10,482	0	0	72,694	0	72,694
Lincoln National Life	97,472	0	0	28,376	0	0	111,868	0	111,868
Manufacturers Life	0	554	44,734	0	0	7,513	0	399	41,965
Mercantile & General	31,165	0	0	12,514	0	0	38,619	0	42,365
Munich American Re	14,616	2	821	15,439	0	28	17,218	2	17,908
Mutual Group	0	0	3,491	4,710	0	1,034	0	3,891	3,891
North American Life	0	0	927	0	0	3,147	0	3,968	3,968
North American Re	62,788	3,929	0	10,157	0	0	64,204	3,372	67,576
Optimum Re	3,709	0	0	764	0	0	3,680	0	3,680
Phoenix Home Life	20,170	0	571	6,313	0	84	23,290	571	24,506
RGA Reinsurance	99,816	0	226	23,187	2,615	36	107,137	2,612	109,976
Reassurance Co. of Hannover	5,499	0	0	1,467	4,370	0	6,035	3,812	9,847
Republic-Vanguard Life	1,494	0	211	0	0	0	1,317	0	1,509
Security Life	44,883	49	1,669	14,726	0	957	52,810	44	54,833
St. Lawrence Re	92	0	716	17	0	3	95	0	629
Sun Life of Canada	0	0	26,080	0	0	5,053	0	0	27,778
Transamerica Re	145,236	0	4,130	35,084	0	714	155,888	0	158,882
World-Wide Re	2,281	313	0	469	55	0	943	419	1,362
TOTALS	832,118	120,895	133,859	213,069	19,922	27,567	920,871	120,973	1,174,355

Date: 8-Jun-95

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Company	Ordinary Reinsurance Assumed				Percentage Increase	Market Share Percentages					
	1993		1994			1993		1994			
	Recur.	Port.	Recur.	Port.		Recur.	Port.	Recur.	Port.		
TOTALS	12,607	5,756	19,322	959	26.5	100	100	100	100	100	100
Transamerica Re	0	0	0	0	NA	0.00	0.00	0.00	0.00	0.00	0.00
Sun Life of Canada	0	0	0	0	135.0	0.00	0.00	15.02	0.00	0.00	25.19
St. Lawrence Re	427	326	753	0	1,173.2	3.39	5.66	0.00	0.00	0.00	0.00
Republic-Vanguard Life	1	0	0	0	(100.0)	0.01	0.00	0.00	0.00	0.00	0.00
RGa Reinsurance	138	1,907	2,072	146	(91.4)	1.09	33.13	2.81	10.72	0.97	2.46
North American Life	0	0	0	0	71.4	0.00	0.00	1.46	0.07	0.00	1.79
Mutual Group	0	0	55	24	55.9	0.00	0.00	5.69	0.28	0.00	0.10
Munich Re (Canada)	3,604	3,151	6,755	0	(41.5)	28.59	54.74	0.00	34.96	23.22	5.55
Mercantile & General	2,507	0	2,507	0	8.4	19.89	0.00	0.00	12.98	18.01	0.00
Manufacturers Life	0	372	828	0	(16.2)	0.00	6.47	47.50	4.28	0.00	0.15
Lincoln National Life	634	0	634	0	(12.5)	5.03	0.00	0.00	3.28	3.68	0.00
Life Reassurance Corp	0	0	0	0	NA	0.00	0.00	0.00	0.00	0.00	0.00
ITT Hartford Companies	0	0	0	0	NA	0.00	0.00	0.00	0.00	0.00	0.00
Harbourton Re (NRG)	0	0	0	0	NA	0.00	0.00	0.00	0.00	0.00	0.00
Gerling Global Life	0	0	0	0	NA	0.00	0.00	0.00	0.00	0.00	0.00
General American (Nat'l Re)	2,667	0	2,667	0	23.1	0.11	0.00	9.80	0.56	0.04	0.00
Equitable Life	0	0	0	0	(21.7)	0.00	0.00	12.51	0.62	0.00	0.00
Employers Reassurance Corp	0	0	120	0	NA	0.00	0.00	0.00	0.00	0.00	0.00
Cologne Life Re	12	0	12	0	(58.3)	0.10	0.00	0.00	0.06	0.03	0.00
CIGNA Re	31	0	81	0	1.2	0.25	0.00	5.21	0.42	0.40	0.00
Canadian Re	1	0	1	0	100.0	0.01	0.00	0.00	0.01	0.01	0.00
Business Men's	3	0	3	0	66.7	0.02	0.00	0.00	0.02	0.03	0.00
Allianz	0	0	0	5	5	0.00	0.00	0.00	0.00	0.00	0.02
TOTALS	12,607	5,756	19,322	24,448	26.5	100	100	100	100	100	100

NAME: \DATA\LOTUS\RESURVEY\PIFORD

Date: 8-Jun-95

Canadian Exchange Rate Used: 1993 = .7580 and 1994 = 0.708

CANADIAN ORDINARY REINSURANCE IN FORCE MARKET SHARE PERCENTAGES FOR 1993 AND 1994 (AMOUNTS IN \$U.S. MILLIONS)

Company	Ordinary Reinsurance In Force			Percentage Increase	Market Share Percentages					
	1993	1994	1994		1993	1994	1994	1994	1994	1994
	Recur.	Port.	Total		Recur.	Port.	Total	Recur.	Port.	Total
Allianz	68	0	102	(21.6)	0.10	0.00	0.28	0.06	0.00	0.31
Business Men's	113	0	113	(8.0)	0.16	0.00	0.00	0.13	0.00	0.00
Canadian Re	18,535	2,612	21,147	(1.9)	26.05	25.96	0.00	25.00	0.00	0.00
CIGNA Re	331	0	562	18.5	0.47	0.00	1.89	0.43	0.00	2.90
Cologne Life Re	222	0	222	(5.0)	0.31	0.00	0.00	0.25	0.00	0.20
Employers Reassurance Corp	0	0	122	(25.4)	0.00	0.00	1.00	0.00	0.00	0.85
Equitable Life	0	0	628	(4.1)	0.00	0.00	5.14	0.00	0.00	5.64
General American (Nat'l Re)	7,978	26	13,152	11.9	11.21	0.26	42.16	14.56	0.20	24.46
Gerling Global Life	168	0	586	1.7	0.24	0.00	3.42	0.16	0.00	4.33
Harbourton Re (NRG)	0	0	134	(9.0)	0.00	0.00	1.10	0.00	0.00	1.14
ITT Hartford Companies	33	0	33	(18.2)	0.05	0.00	0.00	0.03	0.00	0.03
Life Reassurance Corp	763	0	994	(13.2)	1.07	0.00	1.90	0.80	0.00	1.88
Lincoln National Life	3,611	0	3,611	2.0	5.08	0.00	0.00	4.44	0.00	0.00
Manufacturers Life	0	1,408	4,070	18.0	0.00	14.00	21.80	17.15	10.02	33.79
Mercantile & General	13,862	0	13,862	2.7	19.49	0.00	0.00	14.84	0.00	13.48
Munich Re (Canada)	19,220	3,151	22,371	4.6	27.02	31.32	0.00	27.65	3.72	22.15
Mutual Group	0	0	120	5.8	0.00	0.00	0.98	0.00	0.00	1.19
North American Life	0	0	152	3.9	0.00	0.00	1.24	0.00	0.00	1.48
RGA Reinsurance	887	1,907	3,481	(0.5)	1.25	18.95	5.63	1.17	15.98	5.46
Republic-Vanguard Life	3	0	11	(9.1)	0.00	0.00	0.07	0.00	0.00	0.07
St. Lawrence Re	4,984	957	5,947	148.3	7.01	9.52	0.04	7.71	70.08	0.04
Sun Life of Canada	0	0	1,630	7.8	0.00	0.00	13.35	0.00	0.00	16.46
Transamerica Re	363	0	363	6.3	0.51	0.00	0.00	0.47	0.00	0.37
TOTALS	71,141	10,061	93,413	13.0	100	100	100	100	100	100

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CANADIAN ORDINARY REINSURANCE

Company	Ordinary Reinsurance In Force 1993			Ordinary Reinsurance Assumed 1994			Ordinary Reinsurance In Force 1994		
	Recur.	Port.	Total	Recur.	Port.	Total	Recur.	Port.	Total
Allianz	68	0	34	5	0	5	47	0	33
Business Men's	113	0	113	2	0	2	104	0	104
Canadian Re	18,535	2,612	21,147	2,767	0	2,767	20,744	0	20,744
CIGNA Re	331	0	231	61	0	21	356	0	310
Cologne Life Re	222	0	222	5	0	5	211	0	211
Employers Reassurance Corp	0	0	122	0	0	0	0	0	91
Equitable Life	0	0	628	0	0	94	0	0	602
General American (Nat'l Re)	7,978	26	5,148	3,296	0	3,296	12,081	24	2,611
Gerling Global Life	168	0	418	6	0	127	134	0	462
Harbourton Re (NRG)	0	0	134	0	0	0	0	0	122
ITT Hartford Companies	33	0	33	0	0	0	27	0	27
Life Reassurance Corp	763	0	232	0	0	0	663	0	200
Lincoln National Life	3,611	0	3,611	555	0	555	3,682	0	863
Manufacturers Life	0	1,408	2,662	0	12	682	0	1,196	3,606
Mercantile & General	13,862	0	4,070	2,717	0	2,717	14,232	0	3,682
Munich Re (Canada)	19,220	3,151	22,371	3,504	445	3,949	22,946	445	4,802
Mutual Group	0	0	120	0	0	24	0	0	14,232
North American Life	0	0	152	0	0	24	0	0	23,390
RGA Reinsurance	887	1,907	687	146	0	33	973	1,907	127
Republic-Vanguard Life	3	0	8	0	0	179	0	0	158
St. Lawrence Re	4,984	957	5	2,026	7,558	9,583	6,395	8,366	3,463
Sun Life of Canada	0	0	1,630	0	0	338	0	0	7
Transamerica Re	363	0	363	0	0	0	386	0	10
TOTALS	71,141	10,061	12,211	15,090	8,015	1,343	82,983	11,937	10,673
			93,413			24,448			105,593

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U.S. GROUP RETINSURANCE ASSUMED AND IN FORCE MARKET SHARE PERCENTAGES FOR 1993 AND 1994 (AMOUNTS IN \$U.S. MILLIONS)

Company	Group Reinsurance			Assumed			Percentage Increase	Market Share			Percentages			Group In Force		Pct. Incr.	Market Share	
	New	1993 Incr.	Total	New	1994 Incr.	Total		New	1993 Incr.	Total	New	1994 Incr.	Total	1993 Amount	1994 Amount		1993 %	1994 %
Allianz	11	0	11	10	474	484	4,300.0	0.2	0.0	0.1	0.1	20.5	3.6	607	1,091	79.7	1.4	2.4
American Business Men's	33	13	46	98	32	130	182.6	0.5	0.3	0.4	0.9	1.4	1.0	1,102	1,176	6.7	2.5	2.6
CIGNA Re	67	167	234	0	0	0	(100.0)	1.1	3.7	2.2	0.0	0.0	0.0	6,768	3,625	33.3	0.0	0.1
CNA	51	13	64	0	5	5	(92.2)	0.8	0.3	0.6	0.0	0.2	0.0	177	117	(46.4)	15.1	8.0
Cologne Life Re	106	0	106	2,464	0	2,464	2,224.5	1.7	0.0	1.0	21.8	0.0	18.1	1,499	2,530	33.9	0.4	0.3
Crown Life	133	0	133	602	0	602	353.7	2.1	0.0	1.2	5.3	0.0	4.4	1,668	2,012	68.8	3.3	5.6
Employers Reassurance	0	3	3	139	0	139	4,533.3	0.0	0.1	0.0	0.0	6.0	1.0	255	381	20.7	3.7	4.5
Frankona America Life	0	112	112	6	10	16	(85.7)	0.0	2.5	1.0	0.1	0.4	0.1	1,310	1,327	49.4	0.6	0.8
Gerling Global Life	178	0	178	208	0	208	16.9	2.9	0.0	1.7	1.8	0.0	1.5	671	903	34.6	1.5	2.0
Guardian Life	0	0	0	374	0	374	NA	0.0	0.0	0.0	3.3	0.0	2.8	0	374	NA	0.0	0.8
ITT Hartford Companies	0	202	202	1,807	0	1,807	794.6	0.0	4.4	1.9	16.0	0.0	13.3	411	2,123	416.5	0.9	4.7
Life Reassurance Corp	1,726	0	1,726	454	0	454	(73.7)	27.8	0.0	16.0	4.0	0.0	3.3	7,481	6,992	(6.5)	16.7	15.5
Lincoln National	0	0	0	0	0	0	NA	0.0	0.0	0.0	0.0	0.0	0.0	3,063	3,688	20.4	6.8	8.2
Manufacturers Life	0	122	122	187	0	187	53.2	0.0	2.7	1.1	0.0	8.1	1.4	459	365	(20.6)	1.0	0.8
Mercantile & General	1,808	0	1,808	209	0	209	(88.4)	29.2	0.0	16.8	1.9	0.0	1.5	3,559	3,518	(1.2)	7.9	7.8
Munich American Re	185	0	185	44	0	44	(76.2)	3.0	0.0	1.7	0.4	0.0	0.3	3,748	697	(6.8)	1.7	1.5
North American Life	8	0	8	39	0	39	387.5	0.1	0.0	0.1	0.3	0.0	0.3	31	57	83.9	0.1	0.1
North American Re	0	3757	5,492	862	3.2	5,666	3.2	28.0	82.4	51.1	42.6	37.3	41.7	13,238	11,908	(10.0)	29.6	26.4
Phoenix Home Life	1,735	168	325	14	524	538	65.5	2.5	3.7	3.0	0.1	22.7	4.0	1,091	1,333	22.2	2.4	3.0
Republic-Vanguard Life	157	0	157	0	0	0	(100.0)	0.0	0.0	0.0	0.0	0.0	0.0	6	6	0.0	0.0	0.0
Sun Life of Canada	0	0	0	146	77	223	NA	0.0	0.0	0.0	1.3	3.3	1.6	629	839	33.4	1.4	1.9
TOTALS	6,199	4,557	10,756	11,279	2,310	13,589	26.3	100	100	100	100	100	100	44,794	45,090	0.7	100.0	100.0

CANADIAN GROUP REINSURANCE ASSUMED AND IN FORCE MARKET SHARE PERCENTAGES FOR 1993 AND 1994 (AMOUNTS IN \$U.S. MILLIONS)

Company	Group Reinsurance Assumed			Percentage Increase	Market Share Percentages			Group In Force		Pct. Incr.	Market Share	
	New	1993 Incr.	1994 Total		New	1993 Incr.	1994 Total	Amount	1993 Amount		1993 %	1994 %
Canadian Re	94	101	195	(100.0)	1.2	19.9	2.3	1,407	1,167	(17.0)	8.1	6.4
CIGNA Re	0	19	19	(100.0)	0.0	3.7	0.2	36	36	0.0	0.2	0.2
General American (Nat'l Re)	0	6	33	(100.0)	0.0	1.2	0.1	36	17	(53.3)	0.2	0.1
Manufacturers Life	0	33	33	(93.5)	0.0	6.4	0.4	36	13	(62.2)	0.2	0.1
Mercantile & General	210	0	210	37.9	2.6	0.0	2.5	1,877	1,912	1.9	10.8	10.5
Munich Re (Canada)	7,038	348	7,386	(54.2)	87.7	68.5	86.6	12,953	14,096	8.8	74.9	77.3
North American Life	32	0	32	112.5	0.4	0.0	0.4	32	98	206.3	0.2	0.5
Republic-Vanguard Life	6	0	6	(100.0)	0.1	0.0	0.1	88	88	0.0	0.5	0.5
St. Lawrence Re	641	1	642	(84.3)	8.0	0.2	7.5	840	796	(5.2)	4.9	4.4
TOTALS	8,021	508	8,529	(55.0)	100	100	100	17,305	18,224	5.3	100	100