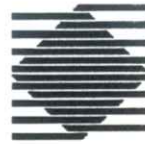


1991

276 M. R. SUTER



Munich American Reassurance Company

Date: May 29, 1992
To: Reinsurance Production and In Force
Survey Participants
From: David Bruggeman
Subject: Life Reinsurance Production and In Force Survey
FINAL RESULTS

56 Perimeter Center East, N.E.
Atlanta, GA 30346-2290

Mailing Address:
P.O. Box 3210
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(404) 394-5665
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Enclosed with this letter is the final draft of the results of the Society of Actuaries Reinsurance Section's survey of Life Reinsurance Production and In Force for 1990/91. The results can be summarized in the following eight tables:

United States and Canadian Ordinary Reinsurance Assumed

United States and Canadian Ordinary Reinsurance In Force

United States and Canadian Ordinary Reinsurance 1990 In Force, 1991 Assumed, 1991 In Force

United States and Canadian Group Reinsurance Assumed and In Force

The responses to the survey encompass a wide variety of companies and reporting methods, but we have attempted to fairly and accurately represent the data provided.

Should you have any questions relating to the Life Reinsurance Survey results, please call me at (404) 394-5665, Ext. 314. We hope this information will be helpful to you.

Sincerely,

David M. Bruggeman
Senior Actuarial Assistant

DMB/cre
Enclosure

MARC-Life
Munich Re Group

REVISED: 5/28/92
Canadian Exchange Rate Used: 1990 = .8651 & 1991 = .8653

U.S. ORDINARY REINSURANCE ASSUMED MARKET SHARE PERCENTAGES FOR 1990 AND 1991 (AMOUNTS IN U.S. MILLIONS)

Company	Ordinary Reinsurance Assumed				Percentage Increase				Market Share Percentages			
	1990		1991		1990		1991		1990		1991	
	Recur.	Port.	Recur.	Port.	Recur.	Port.	Recur.	Port.	Recur.	Port.	Recur.	Port.
AGC Life	0	0	0	0	0	0	0	0	0.00	0.00	0.00	0.00
American United Life	3,942	0	4,054	0	2.8	0.0	2.4	0.0	2.57	0.00	1.88	0.00
Business Men's	6,302	0	5,750	0	(8.8)	0.0	(8.8)	0.0	4.10	0.00	2.97	0.00
Canadian Re	460	0	361	0	(21.5)	0.0	(21.5)	0.0	0.30	0.00	0.23	0.00
CIGNA Re	2,899	0	2,023	0	(30.2)	0.0	(28.5)	0.0	1.89	0.00	1.46	0.00
Cologne Life Re	5,301	2,770	5,683	1,168	7.2	(57.8)	0.0	(15.1)	3.45	7.76	3.81	1.18
CNA	6,492	0	8,071	0	28.2	0.0	28.2	0.0	4.23	0.00	5.37	0.00
Crown Life	2,711	8,193	2,296	9,098	(15.3)	11.0	4.5	0.0	1.77	22.95	1.48	9.20
Employers Reinsurance Corp	2,525	3,874	1,613	60,867	(36.1)	1,471.2	0.0	876.4	1.64	10.85	0.00	61.52
Equitable Life	0	0	0	0	0.0	0.0	0.3	0.0	0.00	0.00	0.00	0.00
Frankona American Life	3,031	0	3,061	82	1.0	0.0	366.7	6.2	1.97	0.00	0.08	0.00
General American Life	21,364	1,413	19,553	8,656	(8.5)	512.6	(19.2)	22.7	13.91	3.96	12.61	8.75
Gerling Global Life	1,158	0	1,179	0	18.0	0.0	(28.6)	17.1	0.75	0.00	0.88	0.00
Guardian Life	0	10,535	0	3,104	0.0	(70.5)	8.3	(69.3)	0.00	29.51	0.74	5.05
Reassurance Co. of Hannover	1,441	2	830	204	(42.4)	10.0	33.3	(28.2)	0.94	0.01	0.54	0.21
Hudson Life Re	706	0	6,195	0	777.5	0.0	0.0	777.5	0.46	0.00	4.00	0.00
Life Reinsurance Corp	5,101	2	8,501	0	66.7	(100.0)	(98.7)	64.1	3.32	0.01	5.48	0.00
Lincoln National Life	17,676	0	14,404	0	(18.5)	0.0	0.0	(18.5)	11.51	0.00	9.29	0.00
Manufacturers Life	0	0	0	0	0.0	0.0	2.2	0.0	0.00	0.00	0.00	0.00
Mercantile & General	7,241	0	8,128	0	12.2	0.0	0.0	12.2	4.71	0.00	5.24	0.00
Munich American Re	3,154	5	3,008	(5)	(4.6)	(200.0)	(36.1)	(7.2)	2.05	0.01	1.94	-0.01
National Re of Canada	0	0	0	0	0.0	0.0	0.0	N/A	0.00	0.00	0.00	0.00
North American Life	86	0	89	0	3.5	0.0	3.5	0.0	0.06	0.00	0.06	0.00
North Amer. Life & Cas.	5,320	0	5,794	0	8.9	0.0	(19.8)	8.5	3.46	0.00	3.74	0.00
North American Re	11,962	2,627	10,254	10,313	(14.3)	292.6	0.0	41.0	7.79	7.36	6.61	10.42
NRG American Life Re	0	6,266	0	3,667	0.0	(41.5)	1,237.7	(12.4)	0.00	17.55	0.00	3.71
Optimum Re	202	0	304	1,790	50.5	0.0	0.0	936.6	0.13	0.00	0.10	0.81
Phoenix Mutual Life	2,860	0	3,187	0	11.4	0.0	(28.2)	9.5	1.86	0.00	2.06	0.00
Republic-Vanguard Life	71	0	593	0	735.2	0.0	0.0	840.8	0.05	0.00	0.38	0.00
St. Lawrence Re	8	0	23	0	187.5	0.0	3,573.7	2,570.4	0.01	0.00	0.01	0.00
Security Benefit Life	764	7	884	0	(100.0)	(100.0)	(100.0)	(100.0)	0.50	0.02	0.50	0.00
Security Life of Denver	9,565	0	8,934	0	(6.6)	0.0	(12.2)	(6.7)	6.23	0.00	5.76	0.00
Sun Life of Canada	0	0	0	0	0.0	0.0	26.8	26.8	0.00	0.00	0.00	0.00
Transamerica Occidental	30,494	0	29,456	0	(3.4)	0.0	(72.0)	(3.9)	19.86	0.00	19.00	0.00
Urban Life Re	0	0	0	0	0.0	0.0	0.0	N/A	0.00	0.00	0.00	0.00
World-Wide Re	741	0	1,255	0	69.4	0.0	0.0	69.4	0.48	0.00	0.81	0.00
TOTALS	153,577	35,694	22,654	211,926	155,037	98,944	25,987	279,968	100.00	100.00	100.00	100.00

REVISED: 5/28/92
Canadian Exchange Rate Used: 1990 = .8651 & 1991 = .8653

U.S. ORDINARY REINSURANCE ASSUMED MARKET SHARE PERCENTAGES FOR 1990 AND 1991 (AMOUNTS IN \$U.S. MILLIONS)

Company	Ordinary Reinsurance Assumed				Percentage Increase				Market Share Percentages			
	1990		1991		Recur.		Retro.		1990		1991	
	Recur.	Port.	Recur.	Port.	Recur.	Port.	Recur.	Port.	Recur.	Port.	Recur.	Port.
AGC Life	0	0	0	0	0	0	0	0	0	0	0	0
American United Life	3,942	0	41	3,983	4,054	0	26	4,080	2.4	0.0	0.0	0.0
Business Men's	6,302	0	0	6,302	5,750	0	0	5,750	2.57	0.00	0.00	0.10
Canadian Re	460	0	0	460	361	0	0	361	4.10	0.00	0.00	0.00
CIGNA Re	2,899	0	200	3,099	2,023	0	195	2,218	0.30	0.00	0.00	0.00
Cologne Life Re	5,301	2,770	0	8,071	5,683	1,168	0	6,851	1.89	0.00	0.00	0.75
CNA	6,492	0	0	6,492	8,322	0	0	8,322	3.45	7.76	0.00	1.18
Crown Life	2,711	8,193	0	10,905	2,296	9,098	0	11,394	4.23	0.00	0.00	0.00
Employers Reinsurance Corp	2,525	3,874	0	6,399	1,613	60,867	0	62,480	1.64	10.85	0.00	61.52
Equitable Life	0	0	9,010	9,010	0	0	0	9,041	0.00	0.00	0.00	0.00
Frankona America Life	3,031	0	21	3,052	3,061	82	98	3,241	1.97	0.00	0.08	0.08
General American Life	21,364	1,413	621	23,398	19,553	8,656	502	28,711	13.91	3.96	2.74	8.75
Gerling Global Life	1,158	0	21	1,179	1,366	0	15	1,381	0.75	0.00	0.00	0.00
Guardian Life	0	10,535	168	10,703	0	3,104	182	3,286	0.00	29.51	0.74	3.14
Reassurance Co. of Hannover	1,441	2	3	1,446	830	204	4	1,038	0.94	0.01	0.01	0.02
Hudson Life Re	706	0	0	706	6,195	0	0	6,195	0.46	0.00	0.00	0.00
Life Reinsurance Corp	5,101	2	78	5,181	8,501	0	1	8,502	3.32	0.01	0.34	0.00
Lincoln National Life	17,676	0	0	17,676	14,404	0	0	14,404	11.51	0.00	0.00	0.00
Manufacturers Life	0	0	6,961	6,961	0	0	0	7,118	0.00	0.00	0.00	0.00
Mercantile & General	7,241	0	0	7,241	8,128	0	0	8,128	12.2	0.0	0.0	0.0
Munich American Re	3,154	5	252	3,411	3,008	(5)	161	3,164	2.05	0.01	1.11	0.62
National Re of Canada	0	0	0	0	0	0	0	0	0.00	0.00	0.00	0.00
North American Life	86	0	0	86	89	0	0	89	0.06	0.00	0.00	0.00
North Amer. Life & Cas.	5,320	0	81	5,401	5,794	0	65	5,859	3.46	0.00	0.36	0.00
North American Re	11,962	2,627	0	14,589	10,254	10,313	0	20,567	7.79	7.36	0.00	10.42
NRG American Life Re	0	6,266	146	6,412	0	3,667	1,953	5,620	0.00	17.55	0.64	3.03
Optimum Re	202	0	0	202	304	1,790	0	2,094	0.13	0.00	0.00	0.00
Phoenix Mutual Life	2,860	0	149	3,009	3,187	0	107	3,294	1.86	0.00	0.66	1.42
Republic-Vanguard Life	71	0	0	71	593	0	75	668	0.05	0.00	0.00	0.38
St. Lawrence Re	8	0	19	27	23	0	698	721	0.01	0.00	0.08	0.01
Security Benefit Life	764	7	113	884	0	0	0	0	0.50	0.02	0.50	0.42
Security Life of Denver	9,565	0	205	9,770	8,934	0	180	9,114	6.23	0.00	0.00	4.61
Sun Life of Canada	0	0	4,340	4,340	0	0	5,503	5,503	0.00	0.00	19.16	2.05
Transamerica Occidental	30,494	0	225	30,719	29,456	0	63	29,519	19.86	0.00	0.99	14.50
Urban Life Re	0	0	0	0	0	0	0	0	0.00	0.00	0.00	0.00
World-Wide Re	741	0	0	741	1,255	0	0	1,255	0.48	0.00	0.00	0.81
TOTALS	153,577	35,694	22,654	211,926	155,037	98,944	25,987	279,968	100.00	100.00	100.00	100.00
					1.0	177.2	14.7	32.1				

REVISED: 5/28/92
Canadian Exchange Rate Used: 1990 = .8651 & 1991 = .8653

U.S. ORDINARY REINSURANCE ASSUMED MARKET SHARE PERCENTAGES FOR 1990 AND 1991 (AMOUNTS IN \$U.S. MILLIONS)

Company	Ordinary Reinsurance Assumed				Percentage Increase				Market Share Percentages			
	1990		1991		1990		1991		1990		1991	
	Recur.	Port.	Recur.	Port.	Recur.	Port.	Recur.	Port.	Recur.	Port.	Recur.	Port.
AGC Life	0	0	0	0	0	0	0	0	0	0	0	0
American United Life	3,942	0	41	3,983	0	0	0	0	0	0	0	0
Business Men's	6,302	0	0	6,302	0	0	0	0	0	0	0	0
Canadian Re	460	0	0	460	0	0	0	0	0	0	0	0
CIGNA Re	2,899	0	200	3,099	0	195	0	0	0	0	0	0
Cologne Life Re	5,301	2,770	0	8,071	5,683	1,168	0	0	3,45	7.76	0.00	3.81
CNA	6,492	0	0	6,492	8,322	0	0	0	4.23	0.00	0.00	3.06
Crown Life	2,711	8,193	0	10,905	2,296	9,098	0	0	1.77	22.95	0.00	5.15
Employers Reinsurance Corp	2,525	3,874	0	6,399	1,613	60,867	0	0	1.64	10.85	0.00	3.02
Equitable Life	0	0	9,010	9,010	0	0	9,041	0	0.00	0.00	0.00	0.00
Frankona American Life	3,031	0	21	3,052	3,061	82	0	0	1.97	0.00	0.00	0.00
General American Life	21,364	1,413	621	23,398	19,553	8,656	502	0	13.91	3.96	2.74	11.04
Gerling Global Life	1,158	0	21	1,179	1,366	0	15	0	0.75	0.00	0.09	0.56
Guardian Life	0	10,535	168	10,703	0	3,104	182	0	0.00	29.51	0.74	5.05
Reassurance Co. of Hannover	1,441	0	2	1,446	830	204	4	0	0.94	0.01	0.01	0.68
Hudson Life Re	706	0	0	706	6,195	0	0	0	0.46	0.00	0.00	0.33
Life Reinsurance Corp	5,101	2	78	5,181	8,501	0	1	0	3.32	0.01	0.34	2.44
Lincoln National Life	17,676	0	0	17,676	14,404	0	0	0	11.51	0.00	0.00	8.34
Manufacturers Life	0	0	6,961	6,961	0	0	0	0	0.00	0.00	0.00	0.00
Mercantile & General	7,241	0	0	7,241	8,128	0	0	0	4.71	0.00	0.00	3.42
Munich American Re	3,154	5	252	3,411	3,008	(5)	161	0	2.05	0.01	1.11	1.61
National Re of Canada	0	0	0	0	0	0	0	0	0.00	0.00	0.00	0.00
North American Life	86	0	0	86	89	0	0	0	0.00	0.00	0.00	0.00
North Amer. Life & Cas.	5,320	2,627	81	5,401	5,794	10,313	0	0	3.46	0.00	0.36	2.55
North American Re	11,962	0	0	14,589	10,254	0	0	0	7.79	7.36	0.00	6.88
NRG American Life Re	0	6,266	146	6,412	0	3,667	1,953	0	0.00	0.00	0.00	0.00
Optimum Re	202	0	0	202	304	1,790	0	0	0.13	0.00	0.00	0.10
Phoenix Mutual Life	2,860	0	149	3,009	3,187	0	107	0	1.86	0.00	0.66	1.42
Republic-Vanguard Life	71	0	0	71	593	0	75	0	0.05	0.00	0.00	0.03
St. Lawrence Re	0	0	19	27	23	0	698	0	0.01	0.00	0.00	0.01
Security Benefit Life	764	7	113	884	0	0	0	0	0.50	0.02	0.50	0.42
Security Life of Denver	9,565	0	205	9,770	8,934	0	180	0	6.23	0.00	0.90	4.61
Sun Life of Canada	0	0	0	4,340	0	0	5,503	0	0.00	0.00	19.16	2.05
Transamerica Occidental	30,494	0	225	30,719	29,456	0	63	0	19.86	0.00	0.99	14.50
Urban Life Re	0	0	0	0	1,255	0	0	0	0.00	0.00	0.00	0.00
World-Wide Re	741	0	0	741	1,255	0	0	0	0.48	0.00	0.00	0.35
TOTALS	153,577	35,694	22,654	211,926	155,037	98,944	25,987	279,968	1.0	177.2	14.7	32.1
									100.00	100.00	100.00	100.00

REVISED: 5/28/92
Canadian Exchange Rate Used: 1990 = .8651 & 1991 = .8653

U.S. ORDINARY REINSURANCE ASSUMED MARKET SHARE PERCENTAGES FOR 1990 AND 1991 (AMOUNTS IN \$U.S. MILLIONS)

Company	Ordinary Reinsurance Assumed				Percentage Increase				Market Share Percentages			
	1990		1991		1990		1991		1990		1991	
	Recur.	Port.	Recur.	Port.	Recur.	Port.	Recur.	Port.	Recur.	Port.	Recur.	Port.
AGC Life	0	0	0	0	0	0	0	0	0	0	0	0
American United Life	3,942	0	4,054	0	2.8	0.0	4,080	0.0	2.57	0.00	2.61	0.00
Business Men's	6,302	0	5,750	0	(8.8)	0.0	5,750	0.0	4.10	0.00	3.71	0.00
Canadian Re	460	0	361	0	(21.5)	0.0	361	0.0	0.30	0.00	0.23	0.00
CIGNA Re	2,899	0	2,023	0	(30.2)	0.0	2,218	0.0	1.89	0.00	1.30	0.00
Cologne Life Re	5,301	2,770	5,683	1,168	7.2	(57.8)	6,851	0.0	3.45	7.76	3.67	1.18
CNA	6,492	0	8,071	0	28.2	0.0	8,322	0.0	4.23	0.00	5.37	0.00
Crown Life	2,711	8,193	2,296	9,098	(15.3)	11.0	11,394	4.5	1.77	22.95	1.48	9.20
Employers Reinsurance Corp	2,525	3,874	1,613	60,867	(36.1)	1,471.2	62,480	0.0	1.64	10.85	1.04	61.52
Equitable Life	0	0	0	0	0.0	0.0	9,041	0.3	0.00	0.00	0.00	0.00
Frankona America Life	3,031	0	3,061	82	1.0	0.0	3,241	6.2	1.97	0.00	1.97	0.08
General American Life	21,364	1,413	19,553	8,656	(8.5)	512.6	28,711	22.7	13.91	3.96	12.61	8.75
Gerling Global Life	1,158	0	1,179	0	18.0	0.0	1,381	17.1	0.75	0.00	0.88	0.00
Guardian Life	0	10,535	168	10,703	0.0	(70.5)	3,286	(69.3)	0.00	29.51	0.00	3.14
Reassurance Co. of Hannover	1,441	2	830	204	(42.4)	100.0	1,038	(28.2)	0.94	0.01	0.54	0.21
Hudson Life Re	706	0	6,195	0	777.5	0.0	6,195	777.5	0.46	0.00	4.00	0.00
Life Reinsurance Corp	5,101	2	8,501	0	66.7	(100.0)	8,502	64.1	3.32	0.01	5.48	0.00
Lincoln National Life	17,676	0	14,404	0	(18.5)	0.0	14,404	(18.5)	11.51	0.00	9.29	0.00
Manufacturers Life	0	6,961	0	7,118	0.0	0.0	7,118	2.2	0.00	0.00	0.00	0.00
Mercantile & General	7,241	0	8,128	0	12.2	0.0	8,128	12.2	4.71	0.00	5.24	0.00
Munich American Re	3,154	5	3,008	(5)	(4.6)	(200.0)	3,164	(7.2)	2.05	0.01	1.94	-0.01
National Re of Canada	0	0	0	0	0.0	0.0	0	0.0	0.00	0.00	0.00	0.00
North American Life	86	0	89	0	3.5	0.0	89	3.5	0.06	0.00	0.06	0.00
North Amer. Life & Cas.	5,320	0	5,794	0	8.9	0.0	5,859	8.5	3.46	0.00	3.74	0.00
North American Re	11,962	2,627	10,254	10,313	(14.3)	292.6	20,567	41.0	7.79	7.36	6.61	10.42
NRG American Life Re	0	6,266	0	3,667	0.0	(41.5)	5,620	(12.4)	0.00	17.55	0.00	3.71
Optimum Re	202	0	304	1,790	50.5	0.0	2,094	936.6	0.13	0.00	0.20	1.81
Phoenix Mutual Life	2,860	0	3,187	0	11.4	0.0	3,294	9.5	1.86	0.00	2.06	0.00
Republic-Vanguard Life	71	0	593	0	735.2	0.0	668	840.8	0.05	0.00	0.38	0.00
St. Lawrence Re	8	0	23	0	187.5	0.0	721	2,570.4	0.01	0.00	0.01	0.00
Security Benefit Life	764	7	884	0	(100.0)	(100.0)	0	(100.0)	0.50	0.02	0.00	0.00
Security Life of Denver	9,565	0	8,934	0	(6.6)	0.0	9,114	(6.7)	6.23	0.00	5.76	0.00
Sun Life of Canada	0	4,340	0	5,503	0.0	26.8	5,503	26.8	0.00	0.00	0.00	0.00
Transamerica Occidental	30,494	0	29,456	0	(3.4)	0.0	29,519	(3.9)	19.86	0.00	19.00	0.00
Urban Life Re	0	0	0	0	0.0	0.0	0	N/A	0.00	0.00	0.00	0.00
World-Wide Re	741	0	1,255	0	69.4	0.0	1,255	69.4	0.48	0.00	0.81	0.00
TOTALS	153,577	35,694	22,654	211,926	1.0	177.2	14.7	32.1	100.00	100.00	100.00	100.00

REVISED: 5/28/92
 Canadian Exchange Rate Used: 1990 = .8651 & 1991 = .8653

U. S. ORDINARY REINSURANCE

Company	Ordinary Reinsurance In Force 1990			Ordinary Reinsurance Assumed 1991			Ordinary Reinsurance In Force 1991		
	Recur.	Port.	Total	Recur.	Port.	Total	Recur.	Port.	Total
AGC Life	3,260	0	3,260	0	0	0	0	0	0
American United Life	17,884	0	18,120	4,054	0	4,080	19,289	0	19,457
Business Men's	20,796	1,329	22,125	5,750	0	5,750	22,368	638	23,006
Canadian Re	1,115	0	1,115	361	0	361	1,395	0	1,395
CIGNA Re	13,499	2	14,488	2,023	0	2,023	13,623	2	14,350
Cologne Life Re	22,323	9,362	31,685	5,683	1,168	6,851	25,495	5,439	30,934
CNA	42,152	0	42,152	8,322	0	8,322	42,921	0	42,921
Crown Life	25,713	10,049	35,762	2,296	9,098	11,394	22,947	22,479	45,426
Employers Reinsurance Corp	11,615	16,803	28,418	1,613	60,867	62,480	10,109	66,086	76,192
Equitable Life	0	0	0	0	9,041	9,041	0	0	43,511
Frankona American Life	8,383	8	8,391	3,061	82	3,143	10,123	74	10,197
General American Life	69,723	4,963	74,686	19,553	8,656	28,209	77,517	1,990	79,507
Gerling Global Life	10,262	0	10,262	1,366	0	1,366	7,622	0	7,622
Guardian Life	0	18,347	18,347	0	3,104	3,104	0	17,106	18,328
Reassurance Co. of Hannover	4,850	182	5,032	830	204	1,034	4,608	393	5,001
Hudson Life Re	5,836	0	5,836	6,195	0	6,195	10,691	0	10,691
Life Reinsurance Corp	70,380	597	70,977	8,501	0	8,501	67,784	484	71,344
Lincoln National Life	89,656	0	89,656	14,404	0	14,404	88,762	0	88,762
Manufacturers Life	0	0	0	0	7,118	7,118	0	0	44,932
Mercantile & General	22,294	23	22,317	8,128	0	8,128	25,157	0	25,157
Munich American Re	11,675	15	11,690	3,008	(5)	3,003	12,924	5	13,939
National Re of Canada	0	0	0	0	0	0	0	0	0
North American Life	431	0	431	89	0	89	442	0	442
North Amer. Life & Cas.	18,603	1,299	19,902	5,794	0	5,794	20,017	316	20,815
North American Re	62,167	2,964	65,131	10,254	10,313	20,567	62,756	8,600	71,356
NRG American Life Re	8,304	10,245	18,549	0	3,667	3,667	5,793	10,813	20,607
Optimum Re	1,766	307	2,073	304	1,790	2,094	1,897	1,750	3,647
Phoenix Mutual Life	21,018	0	21,018	3,187	0	3,187	20,212	845	21,057
Republic-Vanguard Life	153	0	153	593	0	593	746	0	821
St. Lawrence Re	50	0	50	23	0	23	67	0	1,128
Security Benefit Life	4,411	1,000	5,411	0	0	0	0	0	0
Security Life of Denver	34,644	152	34,796	8,934	0	8,934	33,003	124	33,914
Sun Life of Canada	0	0	0	0	5,503	5,503	0	20,693	20,693
Transamerica Occidental	125,253	0	125,253	29,456	0	29,456	134,983	0	135,671
Urbaine Life Re	1,640	0	1,640	0	0	0	1,372	0	1,372
World-Wide Re	1,447	0	1,447	1,255	0	1,255	2,040	0	2,040
TOTALS	731,303	77,647	808,950	155,037	98,944	253,981	746,663	144,712	891,375

REVISED: 5/28/92
Canadian Exchange Rate Used: 1990 = .8651 & 1991 = .8653

CANADIAN ORDINARY REINSURANCE

Company	Ordinary Reinsurance In Force 1990			Ordinary Reinsurance Assumed 1991			Ordinary Reinsurance In Force 1991		
	Recur.	Port.	Total	Recur.	Port.	Total	Recur.	Port.	Total
Business Men's	373	0	373	39	0	39	356	0	356
Canadian Re	18,075	0	18,075	2,693	0	2,693	18,642	0	18,642
CIGNA Re	335	0	335	41	34	75	337	0	337
Cologne Life Re	251	0	251	15	0	15	236	0	236
Employers Reassurance Corp	0	0	0	0	0	0	0	165	165
Equitable Life	0	0	0	0	0	0	0	960	960
General American Life	3,174	0	3,174	432	0	432	3,201	0	3,201
Gerling Global Life	19	0	19	0	1,270	1,270	19	0	19
Reassurance Co. of Hannover	32	0	32	16	8	24	98	0	98
Life Reassurance Corp	1,997	0	1,997	11	0	11	1,648	0	1,648
Lincoln National Life	3,290	0	3,290	570	0	570	3,312	0	3,312
Manufacturers Life	0	0	0	0	608	608	0	0	0
Mercantile & General	11,156	1,661	12,817	3,302	0	3,302	13,953	1,551	15,504
Munich Re (Canada)	17,968	0	17,968	2,181	0	2,181	18,181	0	18,181
National Re of Canada	3,889	44	3,933	1,333	1	1,334	4,795	40	4,835
North American Life	167	0	167	12	0	12	161	0	161
NRG American Life Re	15	0	15	0	0	0	15	0	15
Republic-Vanguard Life	3	0	3	6	0	6	9	0	9
St. Lawrence Re	5,610	1,005	6,615	494	0	494	5,658	891	6,549
Security Benefit Life	4	0	4	0	0	0	0	0	0
Sun Life of Canada	0	0	0	0	137	137	0	0	0
Transamerica Occidental	463	0	463	2	0	2	367	0	367
Urbaine Life Re	10	0	10	0	12	12	9	0	9
TOTALS	66,831	2,710	69,541	11,147	0	11,147	70,997	2,483	73,480

REVISED: 5/15/92

Canadian Exchange Rate Used: 1990 = .8651 & 1991 = .8653

U.S. GROUP REINSURANCE ASSUMED AND IN FORCE MARKET SHARE PERCENTAGES FOR 1990 AND 1991 (AMOUNTS IN \$U.S. MILLIONS)

Company	Group Reinsurance Assumed			Market Share Percentages			Group In Force		Pct. Incr.	Market Share	
	New	1990 Incr.	Total	New	1990 Incr.	Total	1990 Amount	1991 Amount		1990 %	1991 %
American United Life	153	103	256	2.0	5.1	2.6	1,109	1,144	3.2	2.8	2.9
Business Men's	0	0	0	0.0	0.0	0.0	82	69	(15.9)	0.2	0.2
Canadian Re	0	0	0	0.0	0.0	0.0	0	0	N/A	0.0	0.0
CIGNA Re	372	382	754	4.9	18.8	7.7	2,682	9,789	265.0	6.8	24.7
Cologne Life Re	2,804	0	2,804	36.7	0.0	28.8	10,267	2,454	(76.1)	26.1	6.2
CNA	0	62	62	0.0	3.1	0.6	193	151	(21.8)	0.5	0.4
Crown Life	0	0	54	0.0	0.0	0.6	205	193	(5.9)	0.5	0.5
Employers Reinsurance	0	0	0	0.0	0.0	0.0	126	138	9.5	0.3	0.3
Frankona America Life	106	4	110	0.0	0.2	0.0	115	891	674.8	0.3	2.2
General American Life	52	0	52	0.0	0.0	0.0	2,752	39	(98.6)	7.0	0.1
Gerling Global Life	0	0	0	0.0	0.0	0.0	383	341	(11.0)	1.0	0.9
Guardian Life	23	0	23	0.0	0.0	0.0	6	12	100.0	0.0	0.0
Reassurance Co. of Hannover	0	0	0	0.0	0.0	0.0	0	0	66.7	0.0	0.1
Hudson Life	1,817	0	1,817	23.8	0.0	18.7	6,098	6,027	(1.2)	15.5	15.2
Life Reinsurance Corp	19	0	19	0.0	0.0	0.0	3,660	4,722	29.0	9.3	11.9
Lincoln National	0	15	15	0.0	0.0	0.0	67	143	111.6	0.2	0.4
Manufacturers Life	208	0	208	2.7	0.0	2.1	941	2,699	186.8	2.4	6.8
Mercantile & General	663	0	663	8.7	0.0	6.8	1,301	1,058	(18.7)	3.3	2.7
Munich American Re	0	0	0	0.0	0.0	0.0	875	385	(56.0)	2.2	1.0
North Amer. Life & Cas.	0	0	0	0.0	0.0	0.0	7,779	8,613	10.7	19.8	21.7
North American Re	1,383	1,337	2,720	18.1	65.9	28.0	629	609	(3.2)	1.6	1.5
Phoenix Mutual Life	46	126	172	0.0	0.0	0.0	0	4	N/A	0.0	0.0
Republic-Vanguard Life	0	0	0	0.0	0.0	0.0	3	2	N/A	0.0	0.0
Urbane Life Re	0	0	0	0.0	0.0	0.0	0	0	N/A	0.0	0.0
TOTALS	7,646	2,029	9,730	100	100	100	39,286	39,654	0.9	100.0	100.0

CANADIAN GROUP REINSURANCE ASSUMED AND IN FORCE MARKET SHARE PERCENTAGES FOR 1990 AND 1991 (AMOUNTS IN \$U.S. MILLIONS)

Company	Group Reinsurance Assumed			Market Share Percentages			Group In Force		Pct. Incr.	Market Share	
	New	1990 Incr.	Total	New	1990 Incr.	Total	1990 Amount	1991 Amount		1990 %	1991 %
Canadian Re	0	144	144	0.0	37.7	1.6	825	940	13.9	5.5	5.3
CIGNA Re	0	0	0	0.0	0.0	0.0	0	9	N/A	0.0	0.1
Cologne Life Re	0	0	0	0.0	0.0	0.0	54	73	35.2	0.4	0.4
Manufacturers Life	0	0	0	0.0	0.0	0.0	4	7	60.0	0.0	0.0
Mercantile & General	6,660	0	6,660	78.8	0.0	75.4	9,282	10,311	11.1	62.1	58.5
Munich Re (Canada)	1,587	178	1,766	18.8	46.7	20.0	3,965	4,950	24.9	26.5	28.1
North American Re	0	0	0	0.0	0.0	0.0	1	0	(100.0)	0.0	0.0
North American Re	10	51	61	11.3	13.4	0.7	375	435	15.9	2.5	2.5
National Re of Canada	68	0	68	504.4	0.8	0.8	68	479	604.4	0.5	2.7
Republic-Vanguard Life	127	9	136	1.5	2.3	1.5	362	409	13.2	2.4	2.3
St. Lawrence Re	0	0	0	0.0	0.0	0.0	0	0	N/A	0.0	0.0
TOTALS	8,453	382	8,834	100.0	100.0	100.0	14,936	17,614	17.9	100.0	100.0

REVISED: 5/28/92
Canadian Exchange Rate Used: 1990 = .8651 & 1991 = .8653

U.S. ORDINARY REINSURANCE ASSUMED MARKET SHARE PERCENTAGES FOR 1990 AND 1991 (AMOUNTS IN \$U.S. MILLIONS)

Company	Ordinary Reinsurance Assumed				Percentage Increase				Market Share Percentages			
	1990		1991		1990		1991		1990		1991	
	Recur.	Port.	Recur.	Port.	Recur.	Port.	Recur.	Port.	Recur.	Port.	Recur.	Port.
AGC Life	0	0	0	0	0	0	0	0	0	0	0	0
American United Life	3,942	0	4,054	0	26	0	4,080	0	2.4	0.0	1.88	0.0
Business Men's	6,302	0	5,750	0	0	0	5,750	0	(8.8)	0.0	2.61	0.0
Canadian Re	460	0	361	0	0	0	361	0	(21.5)	0.0	3.71	0.0
CIGNA Re	2,899	0	2,023	0	195	0	2,218	0	(28.4)	0.0	0.23	0.0
Crown Life	5,301	2,770	5,683	1,168	0	0	6,851	0	(15.1)	0.0	1.30	0.0
CNA	6,492	0	8,322	0	0	0	8,322	0	(57.8)	0.0	3.67	1.18
Employers Reinsurance Corp	2,711	8,193	2,296	9,098	0	0	11,394	0	4.5	1.77	5.37	0.00
Equitable Life	2,525	3,874	1,613	60,867	0	0	62,480	0	876.4	1.64	1.48	9.20
Frankona American Life	3,031	0	3,061	82	9,041	0	9,041	0	0.3	0.00	1.04	61.52
General American Life	21,364	1,413	19,553	8,656	502	0	28,711	0	366.7	1.97	0.00	34.79
Gerling Global Life	1,158	0	1,366	0	15	0	1,381	0	6.2	13.91	1.93	0.08
Guardian Life	0	10,535	168	10,703	182	0	3,286	0	(28.6)	0.75	8.75	0.00
Reassurance Co. of Hannover	1,441	0	830	204	4	0	1,038	0	(70.5)	0.00	0.38	0.00
Hudson Life Re	706	0	6,195	0	0	0	777.5	0	(42.4)	0.94	0.00	3.14
Life Reinsurance Corp	5,101	2	5,181	0	0	0	6,195	0	(100.0)	0.00	0.54	0.02
Lincoln National Life	17,676	0	14,404	0	1	0	8,502	0	777.5	4.00	0.00	0.00
Manufacturers Life	0	0	17,678	0	0	0	14,404	0	(98.7)	3.32	0.00	0.00
Mercantile & General	7,241	0	6,961	0	7,118	0	7,118	0	(18.5)	11.51	0.00	0.00
Mutich American Re	3,154	5	3,411	(5)	161	0	3,164	0	2.2	0.00	0.00	0.00
National Re of Canada	0	0	0	0	0	0	0	0	12.2	4.71	0.00	0.00
North American Life	86	0	86	0	0	0	89	0	(7.2)	2.05	1.61	-0.01
North Amer. Life & Cas.	5,320	0	5,794	0	65	0	5,859	0	N/A	0.00	0.00	0.00
NRG American Re	11,962	2,627	10,254	10,313	0	0	20,567	0	3.5	0.06	0.00	0.00
Optimum Re	202	0	304	3,667	1,953	0	5,620	0	(19.8)	3.74	0.00	0.25
Phoenix Mutual Life	2,860	0	3,009	1,790	0	0	3,294	0	8.5	6.61	10.42	0.00
Republic-Vanguard Life	71	0	593	0	75	0	668	0	(14.3)	0.00	3.71	7.52
St. Lawrence Re	764	0	23	0	698	0	721	0	936.6	0.13	0.00	0.00
Security Benefit Life	9,565	0	8,934	0	180	0	9,114	0	9.5	1.86	0.00	0.41
Security Life of Denver	30,494	0	29,456	0	63	0	29,519	0	840.8	0.05	0.00	0.29
Sun Life of Canada	0	0	0	0	0	0	0	0	0.00	0.00	0.00	0.00
Transamerica Occidental	0	0	0	0	0	0	0	0	0.00	0.00	0.00	0.00
Urbaine Life Re	0	0	0	0	0	0	0	0	0.00	0.00	0.00	0.00
World-Wide Re	741	0	1,255	0	0	0	1,255	0	0.00	0.48	0.00	0.00
TOTALS	153,577	35.65%	22,654	211,926	153,037	98,944	25,987	279,968	1.0	177.2	14.7	32.1
									100.00	100.00	100.00	100.00

REVISED: 5/28/92
Canadian Exchange Rate Used: 1990 = .8651 & 1991 = .8653

U.S. ORDINARY REINSURANCE ASSUMED MARKET SHARE PERCENTAGES FOR 1990 AND 1991 (AMOUNTS IN \$U.S. MILLIONS)

Company	Ordinary Reinsurance Assumed				Percentage Increase				Market Share Percentages			
	1990		1991		1990		1991		1990		1991	
	Recur.	Port.	Recur.	Port.	Recur.	Port.	Recur.	Port.	Recur.	Port.	Recur.	Port.
AGC Life	0	0	0	0	0	0	0	0	0	0	0	0
American United Life	3,942	0	4,054	0	26	0	0	0	0	0	0	0
Business Men's	6,302	0	5,750	0	0	0	0	0	2.57	0.00	2.61	0.00
Canadian Re	460	0	361	0	0	0	0	0	4.10	0.00	3.71	0.00
CIGNA Re	2,899	0	2,023	0	195	0	0	0	0.30	0.00	0.23	0.00
Cologne Life Re	5,301	2,770	5,683	1,168	0	0	0	0	1.89	0.00	1.46	0.00
CNA	6,492	0	8,322	0	0	0	0	0	3.45	7.76	3.67	1.18
Crown Life	2,711	8,193	2,296	9,098	0	0	0	0	4.23	0.00	5.37	0.00
Employers Reinsurance Corp	2,525	3,874	1,613	60,867	0	0	0	0	1.77	22.95	1.48	9.20
Equitable Life	0	0	0	0	9,041	0	0	0	1.64	10.85	1.04	61.52
Frankona American Life	3,031	0	3,052	0	98	0	0	0	0.00	0.00	0.00	0.00
General American Life	21,364	1,413	19,553	8,656	502	0	0	0	1.97	0.00	1.97	0.00
Gerling Global Life	1,158	0	1,366	0	15	0	0	0	13.91	3.96	12.61	8.75
Guardian Life	0	10,535	168	10,703	0	0	0	0	0.75	0.00	0.88	0.00
Reassurance Co. of Hannover	1,441	0	830	204	182	0	0	0	0.00	29.51	0.00	3.14
Hudson Life Re	706	0	6,195	0	0	0	0	0	0.94	0.01	0.54	0.21
Life Reinsurance Corp	5,101	2	8,501	0	0	0	0	0	0.66	0.00	4.00	0.00
Lincoln National Life	17,676	0	14,404	0	1	0	0	0	3.32	0.01	5.48	0.00
Manufacturers Life	0	0	0	0	0	0	0	0	11.51	0.00	9.29	0.00
Mercantile & General	7,241	0	8,128	0	7,118	0	0	0	0.00	0.00	0.00	0.00
Munich American Re	3,154	5	3,008	(5)	161	0	0	0	4.71	0.00	5.24	0.00
National Re of Canada	0	0	0	0	0	0	0	0	2.05	0.01	1.94	-0.01
North American Life	86	0	89	0	0	0	0	0	1.11	1.61	0.00	0.00
North Amer. Life & Cas.	5,320	0	5,794	0	0	0	0	0	0.00	0.00	0.00	0.00
North American Re	11,962	2,627	10,254	10,313	0	0	0	0	0.06	0.00	0.06	0.00
NRG American Life Re	0	6,266	0	3,667	1,953	0	0	0	3.46	0.00	3.74	0.00
Optimum Re	202	0	304	1,790	0	0	0	0	7.79	7.36	6.61	10.42
Phoenix Mutual Life	2,860	0	3,187	0	107	0	0	0	0.00	17.55	0.00	6.88
Republic-Vanguard Life	71	0	593	0	75	0	0	0	0.13	0.00	0.20	1.81
St. Lawrence Re	8	0	23	0	698	0	0	0	1.86	0.00	1.42	2.06
Security Benefit Life	764	7	884	0	0	0	0	0	0.05	0.00	0.38	0.00
Security Life of Denver	9,565	0	9,770	0	180	0	0	0	0.01	0.00	0.01	0.00
Sun Life of Canada	0	4,340	0	5,503	0	0	0	0	0.50	0.02	0.00	0.00
Transamerica Occidental	30,494	0	29,456	0	63	0	0	0	6.23	0.00	5.76	0.00
Urbaine Life Re	0	0	0	0	0	0	0	0	0.00	0.00	0.00	0.00
World-Wide Re	741	0	1,255	0	0	0	0	0	19.86	0.00	19.00	0.00
TOTALS	153,577	35,694	22,654	211,926	155,037	98,944	25,987	279,968	100.00	100.00	100.00	100.00

REVISÉ: 3/20/92
Canadian Exchange Rate Used: 1990 = .8651 & 1991 = .8653

U.S. ORDINARY REINSURANCE ASSUMED MARKET SHARE PERCENTAGES FOR 1990 AND 1991 (AMOUNTS IN \$U.S. MILLIONS)

Company	Ordinary Reinsurance Assumed				Percentage Increase				1990 Market Share Percentages				1991			
	1990		1991		Retros.		Total		1990		1991		Retros.		Total	
	Recur.	Port.	Retros.	Total	Recur.	Port.	Retros.	Total	Recur.	Port.	Retros.	Total	Recur.	Port.	Retros.	Total
ACC Life	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
American United Life	3,942	0	41	3,983	4,054	0	26	4,080	2-8	0-0	(36.6)	2-4	2-57	0-0	1-88	2-61
Business Men's	6,302	0	0	6,302	5,750	0	0	5,750	(8.8)	0-0	0	(8.8)	4-10	0-0	0	0
Canadian Re	460	0	0	460	361	0	0	361	(21.5)	0-0	0	(21.5)	0-30	0-0	0	0
CTGNA Life Re	2,899	0	200	3,099	2,023	0	195	2,218	(30.2)	0-0	(2.5)	(28.4)	1-89	0-0	0-88	1-46
Cologne Re	5,301	2,770	0	8,071	5,683	1,168	0	6,851	7-2	(57.8)	(15.1)	(15.1)	3-45	7-76	0-00	3-81
CNA	6,492	0	0	6,492	8,322	0	0	8,322	28-2	0-0	0	28-2	4-23	0-00	0-00	3-06
Crown Life	2,711	8,193	0	10,905	2,296	9,098	0	11,394	(15-3)	11-0	0	4-5	1-77	22-95	0-00	5-15
Employers Reinsurance Corp	2,525	3,874	0	6,399	1,613	60,867	0	62,480	(36-1)	1,471-2	0	876-4	1-64	10-85	0-00	4-02
Equitable Life	0	0	9,010	9,010	9,041	0	0	9,041	0-0	0-0	0.3	0.3	0-00	0-00	0-00	39-77
Frankona America Life	3,031	0	21	3,052	3,061	82	98	3,241	1-0	0-0	366-7	6-2	1-97	0-00	0-09	1-44
General American Life	21,364	1,413	621	23,398	19,553	8,656	502	28,711	(8-5)	512-6	(19-2)	22-7	13-91	3-96	2-74	11-04
Gerling Global Life	1,158	0	21	1,179	1,366	0	15	1,381	18-0	0-0	(28-6)	17-1	0-75	0-00	0-09	0-56
Guardian Life	10,535	168	10,703	10,871	3,104	182	3,286	4	(42-4)	100-0	8-3	(69-3)	0-00	29-51	0-74	5-05
Guardian Life	1,441	2	3	1,446	830	204	4	1,038	(42-4)	10-00	33-3	(28-2)	0-94	0-01	0-01	0-68
Hudson Life Re	706	0	0	706	6,195	0	0	6,195	777-5	0-0	0	777-5	0-46	0-00	0-00	0-33
Life Reinsurance Corp	5,101	2	78	5,181	8,501	0	1	8,502	66-7	(100-0)	(98-7)	64-1	3-32	0-01	0-34	2-44
Lincoln National Life	17,676	0	0	17,676	14,404	0	0	14,404	(18-5)	0-0	0	(18-5)	11-51	0-00	0-00	8-34
Manufacturers Life	0	0	6,961	6,961	7,118	0	0	7,118	0-0	0-0	2-2	2-2	0-00	0-00	0-00	30-73
Merchants & General	7,241	0	0	7,241	8,128	0	0	8,128	12-2	0-0	0	12-2	4-71	0-00	0-00	3-42
Mutual American Re	3,154	5	252	3,411	3,008	(5)	161	3,164	(4-6)	(200-0)	(36-1)	(7-2)	2-05	0-01	1-11	1-61
National Re of Canada	0	0	0	0	0	0	0	0	0-0	0-0	0	N/A	0-00	0-00	0-00	0-00
North American Life	86	0	0	86	89	0	0	89	3-5	0-0	0	3-5	0-06	0-00	0-00	0-04
North Amer. Life & Cas.	5,320	0	81	5,401	5,794	0	65	5,859	8-9	0-0	(19-8)	8-5	3-46	0-00	0-36	2-55
North American Re	11,962	2,627	0	14,589	10,254	10,313	0	20,567	(14-3)	292-6	0	41-0	7-79	7-36	0-00	6-88
NRG American Life Re	0	6,266	146	6,412	0	3,667	1,953	5,620	0-0	(41-5)	1,237-7	(12-4)	0-00	17-55	0-00	0-64
Optimum Re	202	0	0	202	304	1,790	0	2,094	50-5	0-0	0	936-6	0-13	0-00	0-00	0-10
Phoenix Mutual Life	2,860	0	149	3,009	3,187	0	107	3,294	11-4	0-0	(28-2)	9-5	1-86	0-00	0-66	1-42
Republic-Vanguard Life	71	0	0	71	593	0	75	668	735-2	0-0	0	840-8	0-05	0-00	0-00	0-03
St. Lawrence Re	8	0	19	27	23	0	698	721	187-5	0-0	3,573-7	2,570-4	0-01	0-00	0-01	0-00
Security Benefit Life	764	7	113	884	0	0	0	0	(100-0)	(100-0)	(100-0)	(100-0)	0-50	0-02	0-50	0-42
Sun Life of Denver	9,565	0	205	9,770	8,934	0	180	9,114	(6-6)	0-0	(12-2)	(6-7)	6-23	0-00	0-90	4-61
Sun Life of Canada	0	4,340	0	4,340	0	5,503	0	5,503	0-0	0-0	26-8	26-8	6-00	0-00	0-00	19-16
Transamerica Occidental	30,494	0	225	30,719	29,456	0	63	29,519	(3-4)	0-0	(72-0)	(3-9)	19-86	0-00	0-99	14-50
UrbanLife Re	0	0	0	0	0	0	0	0	69-4	0-0	0	N/A	0-48	0-00	0-00	0-00
World-Wide Re	741	0	0	741	1,255	0	0	1,255	69-4	0-0	0	69-4	0-00	0-00	0-00	0-35
TOTALS	153,577	35,694	22,654	211,926	155,037	98,944	25,987	279,968	0	177-2	14-7	32-1	100-00	100-00	100-00	100-00

REVISED: 3/28/92
Credited Exchange Rate Used: 1990 = 8651 & 1991 = 8653

U.S. ORDINARY REINSURANCE ASSUMED MARKET SHARE PERCENTAGES FOR 1990 AND 1991 (AMOUNTS IN \$U.S. MILLIONS)

Company	Ordinary Reinsurance Assumed				Percentage Increase				Market Share Percentages			
	1990		1991		Recur.		Retro.		1990		1991	
	Recur.	Port.	Recur.	Port.	Recur.	Port.	Recur.	Port.	Recur.	Port.	Recur.	Port.
AGC Life	0	0	0	0	0	0.0	0.0	0.0	0.00	0.00	0.00	0.00
American United Life	3,942	0	4,054	0	26	2.8	0.0	(36.6)	2.4	2.57	0.18	1.88
Business Men's	6,302	0	5,750	0	5,750	(8.6)	0.0	(8.8)	(8.8)	4.10	0.00	2.97
Canadian Re	460	0	361	0	0	(21.5)	0.0	0.0	0.00	0.00	0.00	0.00
CIGNA Re	2,899	0	3,099	0	195	(30.2)	0.0	(2.5)	(28.4)	0.30	0.00	0.22
Cologne Life Re	5,301	2,770	5,683	1,168	0	7.2	(57.8)	0.0	(15.1)	1.89	0.00	1.46
CNA	6,492	0	6,492	0	6,851	28.2	0.0	0.0	28.2	3.45	7.76	3.81
Crown Life	2,711	8,193	2,296	9,098	0	(15.3)	11.0	0.0	4.5	4.23	0.00	3.06
Employers Reinsurance Corp	2,525	3,874	1,613	60,867	0	(36.1)	1,471.2	0.0	876.4	1.64	10.85	3.02
Equitable Life	0	0	9,041	0	0	0.0	0.0	0.3	0.3	0.00	0.00	39.77
Frankona American Life	3,031	0	3,061	82	98	1.0	0.0	366.7	6.2	0.00	0.09	1.44
General American Life	21,364	1,413	23,398	8,656	502	(8.5)	512.6	(19.2)	22.7	13.91	3.96	2.74
Gerling Global Life	1,158	0	1,179	0	15	18.0	0.0	(28.6)	17.1	0.75	0.00	0.56
Guardian Life	0	10,535	168	10,703	0	0.0	(70.5)	8.3	(69.3)	29.51	0.74	5.05
Reassurance Co. of Hannover	1,441	2	3,446	830	204	(42.4)	10,100.0	33.3	(28.2)	0.94	0.01	0.68
Rudson Life Re	706	0	706	6,195	0	777.5	0.0	0.0	777.5	0.46	0.00	0.23
Life Reinsurance Corp	5,101	2	5,181	0	1	66.7	(100.0)	(98.7)	64.1	3.32	0.01	0.34
Lincoln National Life	17,676	0	17,676	14,404	0	(18.3)	0.0	0.0	(18.5)	11.51	0.00	8.34
Manufacturers Life	0	0	6,961	0	7,118	0.0	0.0	2.2	2.2	0.00	0.00	30.73
Mercantile & General	7,241	0	8,128	0	0	12.2	0.0	0.0	12.2	4.71	0.00	3.42
Munich American Re	3,154	5	252	3,411	161	(4.6)	(200.0)	(36.1)	(7.2)	2.05	0.01	1.11
National Re of Canada	0	0	0	0	0	0.0	0.0	0.0	N/A	0.00	0.00	0.00
North American Life	86	0	86	89	0	3.5	0.0	0.0	3.5	0.06	0.00	0.04
North Amer. Life & Cas.	5,320	0	5,401	0	65	8.9	0.0	(19.8)	8.5	3.46	0.00	0.36
North American Re	11,962	2,627	14,589	10,256	0	(14.3)	292.6	0.0	41.0	7.79	7.36	6.88
NRG American Life Re	0	6,266	6,412	0	1,953	0.0	(41.5)	1,237.7	(12.4)	0.00	17.55	0.64
Optimum Re	202	0	202	3,667	0	50.5	0.0	0.0	936.6	0.13	0.00	0.00
Phoenix Mutual Life	2,860	0	3,187	0	107	11.4	0.0	(28.2)	9.5	1.86	0.00	0.66
Republic-Vanguard Life	71	0	593	0	75	735.2	0.0	0.0	840.8	0.05	0.00	0.03
St. Lawrence Re	8	0	27	23	0	187.5	0.0	3,573.7	2,570.4	0.01	0.00	0.01
Security Benefit Life	764	7	113	884	0	(100.0)	(100.0)	(100.0)	(100.0)	0.50	0.02	0.50
Security Life of Denver	9,565	0	9,770	8,934	0	(6.6)	0.0	(12.2)	(6.7)	6.23	0.00	0.90
Sun Life of Canada	0	4,340	4,340	0	5,503	0.0	0.0	26.8	26.8	0.00	0.00	19.16
Transamerica Occidental	30,494	0	225	30,719	63	(3.4)	0.0	(72.0)	(3.9)	19.86	0.00	0.99
World-Life Re	741	0	741	1,255	0	69.4	0.0	0.0	N/A	0.48	0.00	0.00
TOTALS	153,577	35,694	22,654	211,926	155,037	1.0	177.2	14.7	32.1	100.00	100.00	100.00
					25,987					100.00	100.00	100.00