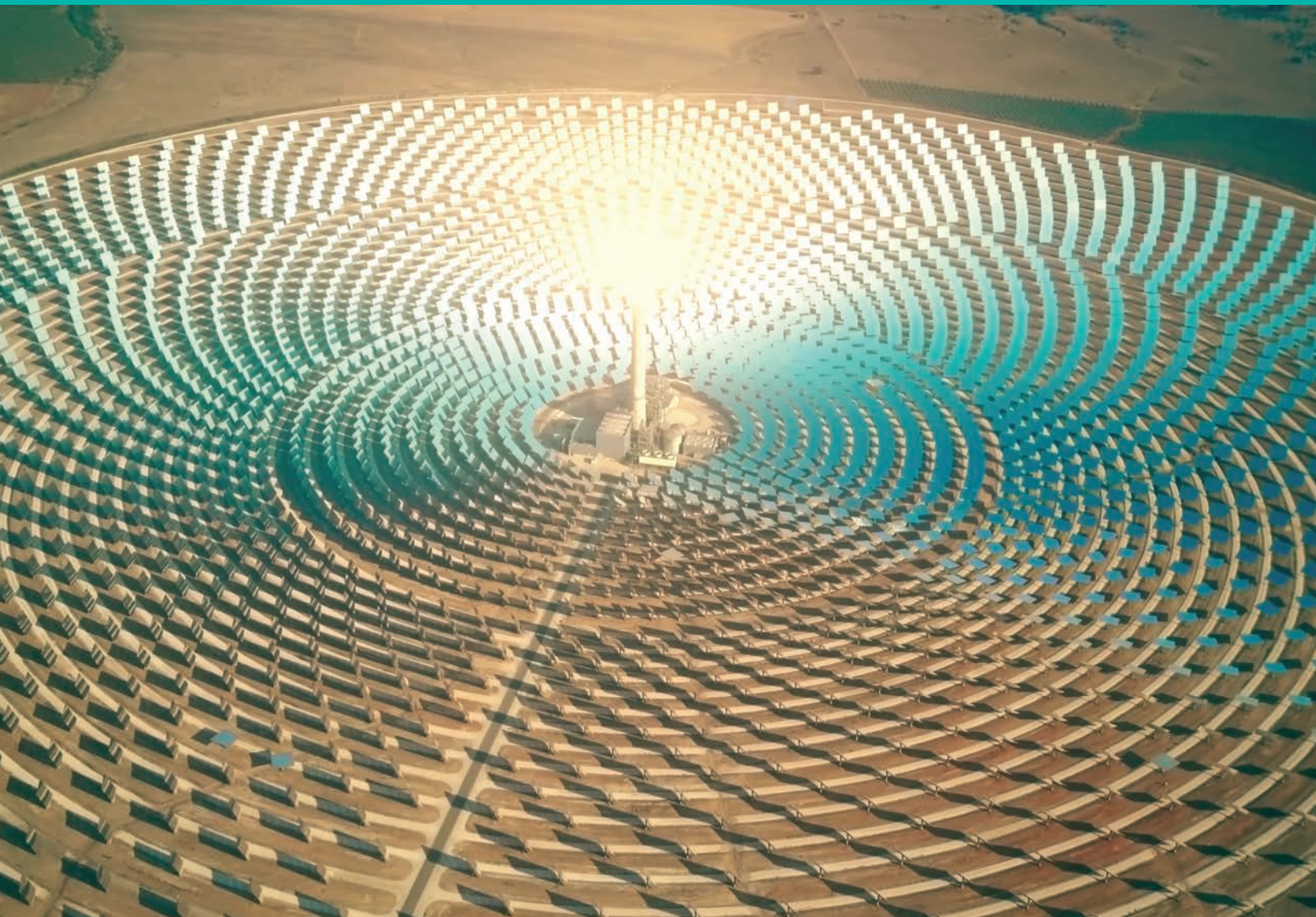


Risk Solutions

Trusted Solutions for complex technical risks



HSB BI&I

Munich RE 



Not all insurance is equal.

Today's industrial world is a complex, ever-changing environment. BI&I's Technical Risk Underwriting Solutions Team exists to provide the highest level of service for clients in primary industries – power generation, renewable energy, forestry, mining and metals. We aren't just another insurance company – we partner with our technical risk clients to support their risk management objectives, providing bespoke insurance and technical solutions to complex risks.



Technical

Technical risks require expertise

BI&I has the data, knowledge, experience, and technical talent to understand, underwrite and insure equipment-intensive, high hazard risks, such as power generation, renewable energy, forestry, chemical, oil and gas, mining and metals.

As Canada's Equipment Breakdown leader since 1875, and together with HSB Group and Munich Re, our engineering and inspection force is one of the largest in the world, with over 1,200 engineers, inspectors and technical personnel around the globe.

We offer first-class underwriting and engineering-based risk management services.



Team

High hazard risks are complex

To best manage and reduce such complex, high-value risks, we have assembled a team of in-house experts who work in partnership with our insureds, brokers and partner insurers.

★ ★ ★ The Account Executive



is a seasoned engineering insurance professional with expertise in tailoring wordings to specific client needs. He or she supports the needs of all stakeholders involved in the risk: the insured, broker and partner insurer.



The Account Engineer

brings a deep level of technical knowledge and expertise, overseeing risk assessment, loss control and claims investigations.



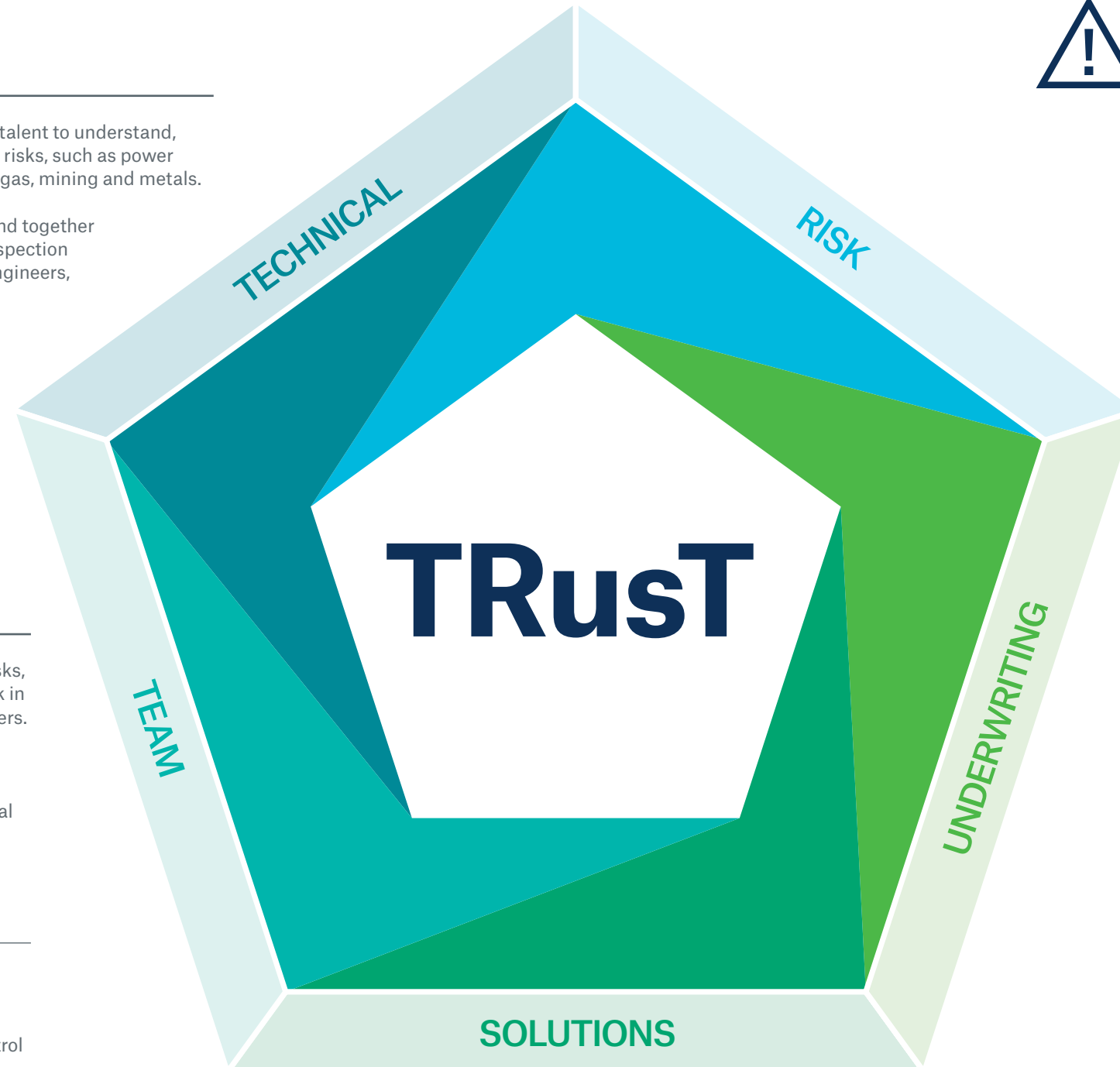
The Account Inspector

is primarily involved in loss prevention, conducting inspections to detect potential issues, and providing recommendations. He or she is geographically positioned to be close to the insured, to deliver timely and efficient service.



The Claims Specialist

brings specialized knowledge to help manage and assist in the effective, timely and fair settlement of complex claims.



Solutions

We strive for the win/win

Meeting challenges holistically

Each risk is different. Every client is unique. By applying a holistic mindset, mobilizing broad and deep expertise and engaging all stakeholders, we are able to meet the challenges and demands of each risk, and deliver a win/win outcome for our clients.

Risk

We understand evolving risks



As technology and industries evolve, so do the risks.

BI&I has unsurpassed understanding and experience in high hazard equipment, and is also at the forefront of knowledge in the evolution of equipment in both conventional and new industries.

We view our role as not just another insurance company, but as a partner in risk management, working with our clients to assist in minimizing risk in any industrial situation.

Our deep knowledge of sensor and other emerging technologies helps clients keep pace with and better manage risk.



Underwriting

Significant exposures require precise, stable underwriting

Because each high hazard risk is unique, BI&I combines bespoke wordings and solutions with a stable underwriting philosophy, to provide clients with reliable coverage and peace of mind.

To meet the specialized needs of our clients, we have designed our policies to be issued as either stand-alone or in partnership with other property insurers.

Global capabilities, local solutions

Large industrial operations such as utilities, energy and resource-based industries may have facilities around the world. These global clients require great care and knowledge from all parties involved.

As a proud member of Munich Re and HSB Group, BI&I is able to leverage our global resources to provide expert solutions and prove a valuable partner.

Trusted Leadership

140+

As Canada's equipment
breakdown leader

years

A++

(Superior) by
A.M. Best since 2011

rating

#1

For equipment breakdown
by brokers

choice

Forum Research, 2018.

Part of HSB Group Worldwide



1,200 engineers, inspectors
and technicians



Over 1.5 million on-site inspections

Industries Served



power gen



renewables



forestry



mining



metals





**Let's Connect
and Collaborate**

The Boiler Inspection and Insurance Company of Canada (BI&I)

390 Bay Street, Suite 2000, Toronto, ON, M5H 2Y2

Tel.: (416) 363-5491

www.biico.com



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