

## Account Executive (Property Underwriter), Technical Risk Underwriting Solutions Team (TRusT)

HSB BI&I is a leader in providing specialized equipment breakdown insurance. We provide insurance and reinsurance to Canadian and global businesses through our coast to coast network of offices, 4,000 independent insurance brokers and over 50 major insurance companies. HSB BI&I is a member of the Hartford Steam Boiler Group and part of the global Munich Re Group of Companies.

- We have over 140 years of experience and through our modern systems and practices remain unsurpassed in meeting our customers' needs.
- You can become an expert in your field while enjoying a healthy work/life balance and a collaborative, friendly atmosphere in our offices.
- We offer a comprehensive benefits program to our employees.

We invite you to learn more about us at our website: [www.munichre.com/hsbbii](http://www.munichre.com/hsbbii)

### **Primary Objectives:**

We are looking for an enthusiastic, motivated individual with a technical aptitude and a property underwriting background, to join our Technical Risk Underwriting Solutions Team (TRusT). We work in a small, but dynamic group with a strong focus on teamwork. Our candidates should be a self-starter, a team player, have passion for our business, a curious mind, and be keen to learn and help grow our business and contribute to the success of our Renewable Energy Property All Risks Portfolio.

### **Job Responsibilities:**

- Review and assess new business and renewal submissions.
- Analyze risks and exposures to underwrite our Renewable Energy Property All Risks accounts, including equipment breakdown risks.
- Prepare and conduct presentations to a wide range of audiences.
- Build and maintain relationships with clients, brokers, and client companies.
- Represent BI&I and participate in industry functions nationally.

### **Qualifications:**

- College or University degree/diploma or equivalent.
- CIP or enrolled in CIP program, an asset.
- Commercial Property or Equipment Breakdown Underwriting or other appropriate technical experience.
- Proficient in Excel and MS Office applications.
- Self-starter with ability to manage multiple priorities.
- Excellent written and verbal communication skills.
- Excellent presentation and negotiation skills.
- Advanced analytical & problem solving skills.
- Willingness and ability to travel.

Creating and maintaining a work environment that promotes respect, diversity and dignity is important to us. We strive for equality in our workplace, to eliminate employment barriers, and promote a workplace based on principles which align with our company values and promote positive employee practices.

Candidates requiring accommodation during any stage of our selection process should advise us of this; we will strive to work with individuals to find a suitable means to meet their needs.

If you are interested in applying for this position, please quote Job Reference **TR.0220.BW** and send a covering letter along with a resume to: [hr@biico.com](mailto:hr@biico.com).

We thank all candidates for their interest; however only those selected for interview will be contacted.