



Rising dividend after good results
Preliminary financial statements as at 31 December 2015

4 February 2016

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2015 net result of €3.1bn exceeds annual guidance – Increased dividend of €8.25 per share¹

Munich Re (Group) – FY 2015 (Q4 2015)

NET RESULT
€3.1bn (€0.7bn)

- Overall sound operating performance
- One-offs in both directions

OPERATING RESULT
€4.8bn (€1.4bn)

- Benign major claims and substantial reserve releases in property-casualty reinsurance
- Loss at ERGO in Q4

INVESTMENT RESULT
RoI: of **3.2%** (2.9%)

- Solid return given low interest rates
- High disposal gains, derivative losses and write-downs

SHAREHOLDERS' EQUITY
€31.0bn (+3.1% vs. 30.9.)

- Strong capital position according to all metrics
- Dividend per share up by 6.5% to €8.25
- Economic solvency ratio further improved

HGB RESULT (GERMAN GAAP)
Full year slightly above €2.5bn

Distributable earnings increased despite write-down on book value of ERGO (slightly above €1bn), capital repatriation (€2.3bn) and further replenishment of the equalisation reserve

JANUARY RENEWALS

- Strictly focusing on bottom-line
- Premium change: +0.7%
 - Price change: ~ –1.0%

¹ Subject to approval of Supervisory Board and AGM.

Investment result

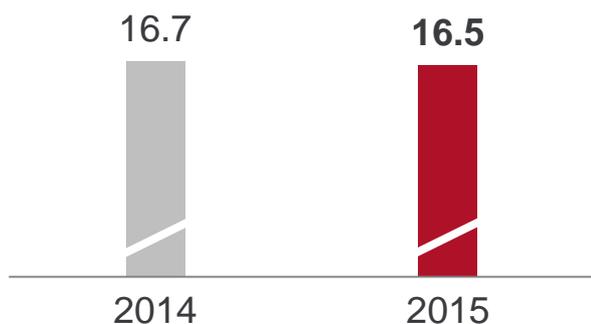
Investment result	€bn		
	FY 2015	FY 2014	Q4 2015
Regular income	7.4	7.2	1.8
Write-ups/write-downs	-0.8	-0.2	-0.1
Disposal gains/losses	2.7	2.6	0.4
Derivatives ¹	-1.2	-1.1	-0.2
Other income/expenses	-0.5	-0.5	-0.2
Investment result	7.5	8.0	1.7

Highlights

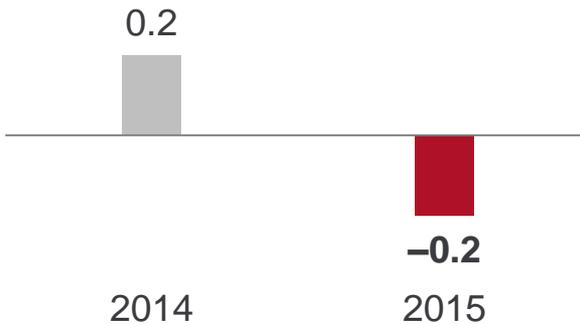
- Regular income supported by strong US\$
- 3-month reinvestment yield slightly down to ~1.8% in Q4
- Disposal gains on government bonds, covered bonds and equities ...
- ... offset losses on hedging derivatives and impairments
- Derivatives used in our economic management and for hedging purposes (e.g. inflation swaps, commodities, interest-rate derivatives) lead to economic stability, but IFRS volatility

¹ Result from derivatives without regular income and other income/expenses.

Gross premiums written €bn



Net result €bn



Major result drivers

Life/Health Germany

- Goodwill impairment: –€429m

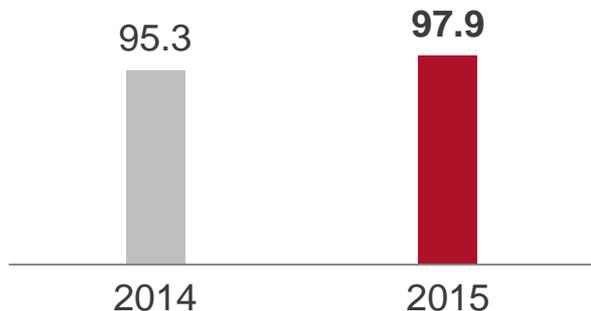
Property-casualty Germany

- Above-average major losses
- Reserve strengthening to further increase comfort level

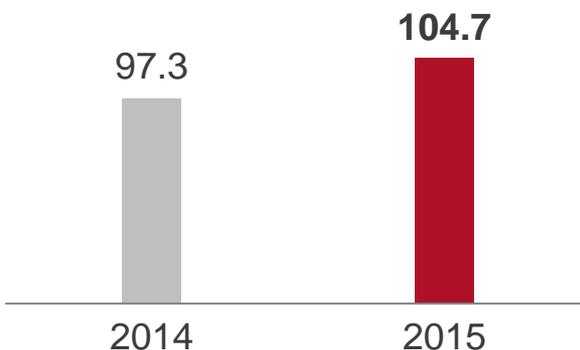
International

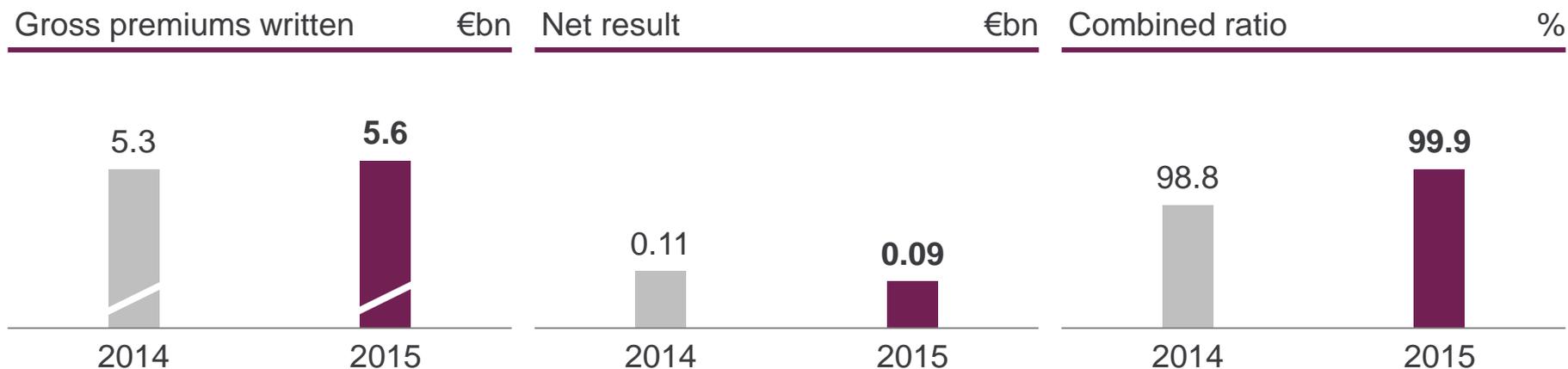
- Goodwill impairment: –€23m
- Loss from sale of ERGO Italy: ~–€0.1bn
- Turkey: Reserve increase
- Poland: Competitive market
- Legal protection UK: Accounting adjustments and reserve increase

Germany P–C Combined ratio %



International P–C Combined ratio %

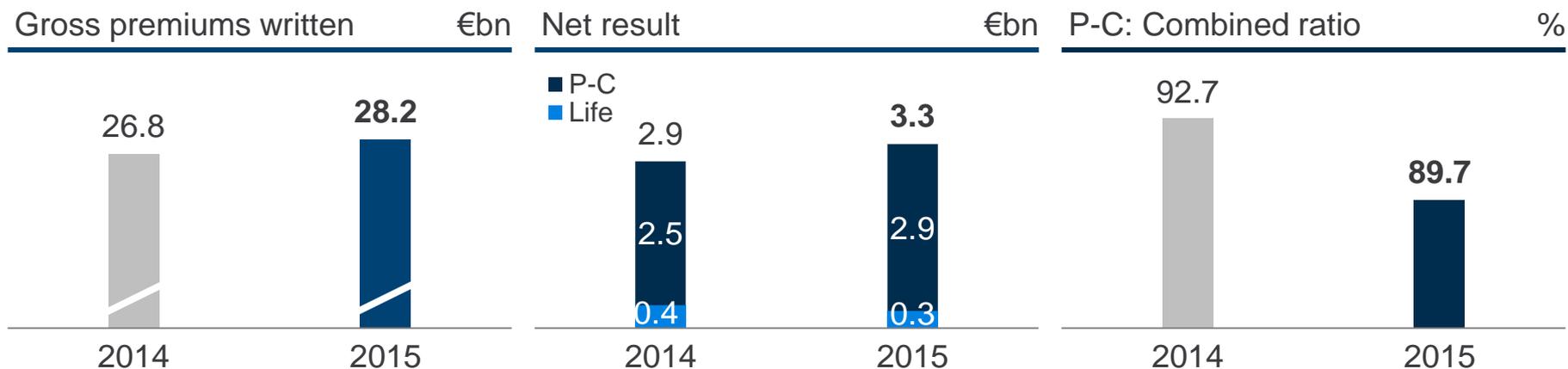




Major result drivers

- Premium increase largely driven by appreciation of Canadian dollar
- Reinsurance combined ratio: 101.1% (+1.1%)
Chiefly due to adverse claims experience in the US, partially offset by lower commissions
- Primary insurance combined ratio 93.2% (–2.3%)

Reinsurance – Key financials



Life: Technical result ~€0.34bn

- Slightly below annual guidance of €400m
- Underlying performance across all regions in line with expectations, ...
- ... almost compensates for single large mortality claims in H2 2015

Property-casualty: Major losses %

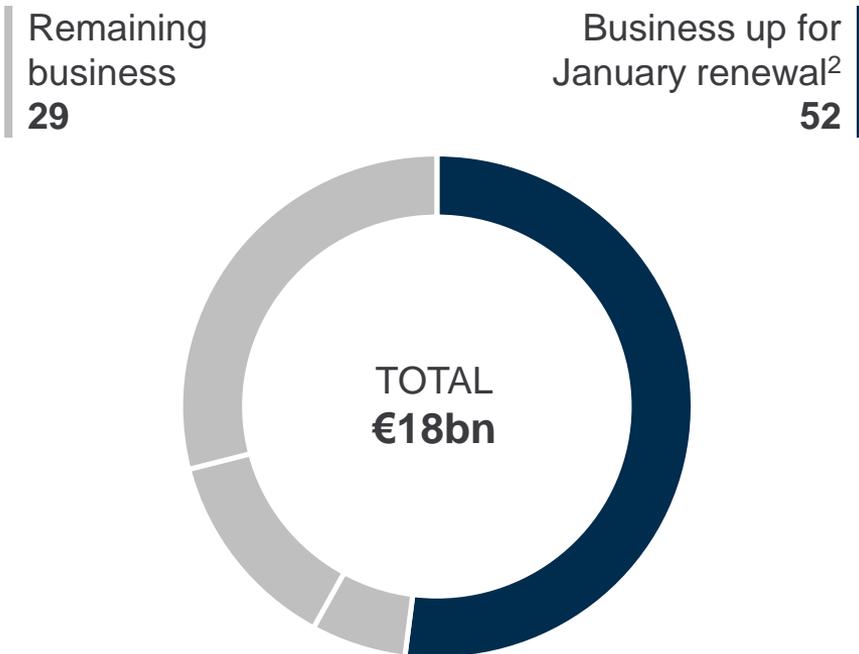
	Total	Nat cat	Man-made
FY 2015	6.2	0.9	5.3
Q4 2015	4.7	0.0	4.7

Reserve releases ¹	€bn	%-points
FY 2015	~1.4	~8.2
Q4 2015	~0.9	~20.9

¹ Basic losses. Reserve releases adjusted for commission effects: ~7.2% (Q4 2015:~16.5%).

Business up for renewal makes up more than half of total P-C book – Regional focus on Europe

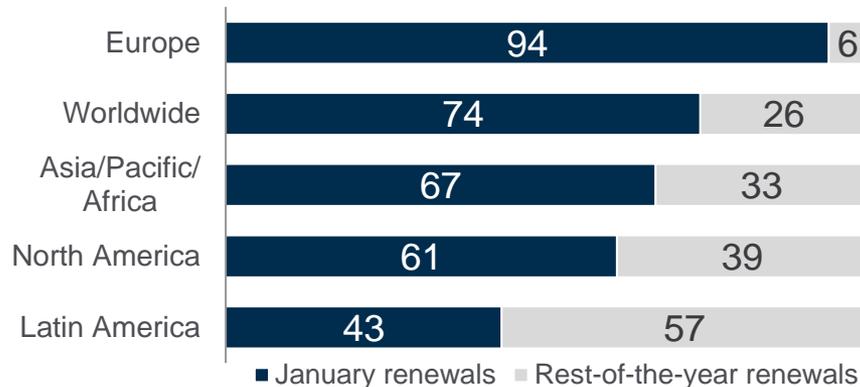
Total property-casualty book¹ %



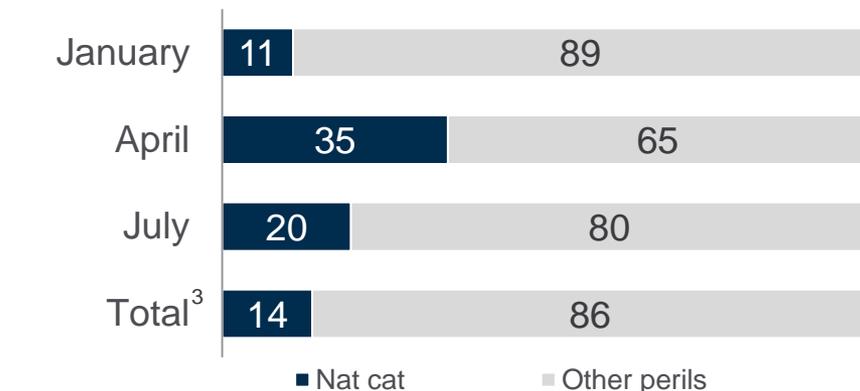
Business up for July renewal **13**

Business up for April renewal **6**

Regional allocation of renewable portfolio %



Nat cat shares of renewable portfolio %

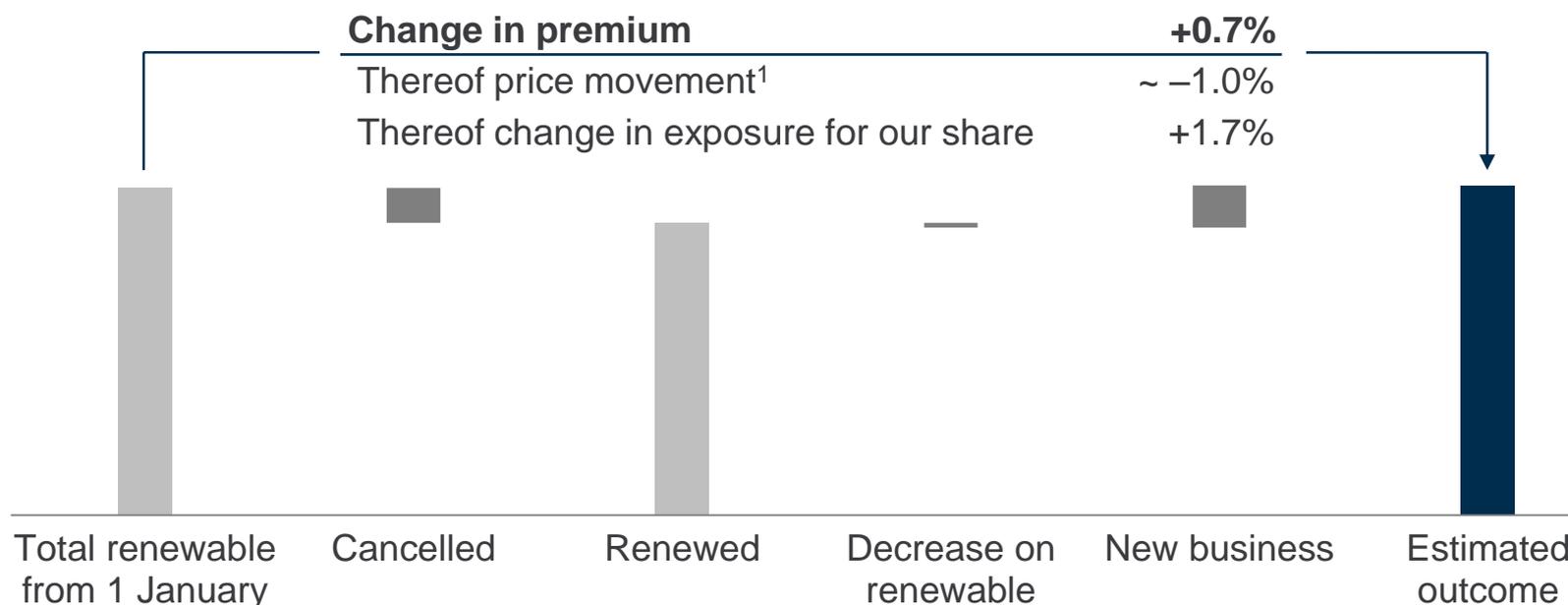


¹ Approximation – not fully comparable with IFRS figures.
² Including Risk Solutions business (16% of January renewal).
³ Total P-C book, including remaining business.

Attractive business opportunities overcompensate for premium decline due to consistent cycle management

January renewals 2016

%	100	-10.8	89.2	-1.3	12.8	100.7
€m	9,138	-982	8,156	-123	1,171	9,204



Ongoing strict bottom-line focus to maintain portfolio quality in a very competitive market environment

¹ Price movement is risk-adjusted, i.e. includes claims inflation/loss trend and is adjusted for portfolio mix effects. Furthermore, price movement is calculated on a wing-to-wing basis (incl. cancelled and new business). Preliminary financial statements as at 31 December 2015

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