



HSB Professional Loss Control target markets

Backed by experience

HSB Professional Loss Control is part of Hartford Steam Boiler (HSB), a subsidiary of Munich Re. Munich Re stands for exceptional risk solutions, consistent risk management, financial stability, and client proximity. Munich Re — which pursues an integrated business model consisting of insurance and reinsurance — is one of the world's leading reinsurers.

HSB is a leading specialty insurer providing equipment breakdown, other specialty coverages, inspection services, and engineering-based risk management that set the standard for excellence worldwide. We anticipate risks and provide forward-thinking solutions that render tomorrow's world insurable.

HSB PLC target markets

Automotive

- Manufacturing
- Distribution

Aviation/aerospace

- Manufacturing
- Airlines
- Airports

Chemical

- Pharmaceutical/
specialty chemical

Distillation/brewing and wine

- Brewery/distillery
- Bottling operations

Education

- Universities
- Colleges
- K-14

Food

- Food processing
- Canning
- Refrigeration
- Storage facilities

Grocery and supermarket industry

- Retail
- Wholesale
- Warehousing

Healthcare

- Medical centers
- Hospitals
- Clinics

Heavy industry

- Large equipment
manufacturing
- Steel and
aluminum mills
- Foundries
- Forges

High-tech sector

- Semiconductor
- Electronics
- Specialty

Hospitality

- Hotels/resorts
- Casinos

Mining

- Surface and sub-surface

Petrochemical/fuel

- Petroleum refining
- Renewable fuel

Power generation

- Fossil/hydro/RDF
- Solar/fuel cell/wind

Property

- Warehouse/distribution
- Office buildings
- Malls/REITs

Public entity

- State and local governments

Pulp and paper

- Pulp and paper mills
- Packaging
- Printing
- Paper products

Retail sector

- Clothing
- Department stores
- Electronics
- Home improvement

Telecommunications

- Central offices/switches
- Call centers

Textiles

- Textile and carpet mills
- Clothing manufacturers
- Warehousing and DC

Engineering services

- Property loss control surveys
- Fire protection system analysis
- COPE underwriting reports
- Hazard evaluation
- PML/MFL loss expectancy studies
- Recommendation tracking
- Sprinkler analysis
- Secondary characteristics
- Property valuation
- Impairment monitoring
- New construction/plan review



HSB Professional Loss Control consultants

Our consultants have in-depth knowledge of fire protection and loss control methods, and extensive experience dealing with property exposures. Reflecting our high level of expertise, our specialists are leaders in the development of the National Fire Protection Association (NFPA) fire safety standards, which are central to property loss control programs nationwide. They are also familiar with FM requirements.

HSB PLC consultants have the flexibility to deliver creative, cost-efficient solutions that are designed to meet specific client needs. We develop consultative working relationships with our clients and brokers, and develop customer-focused solutions to property loss control challenges.

