

Munich Re's Client Programme 2020

NOT IF, BUT HOW



The insurance industry is facing disruptive changes with new risks arising and digitalisation offering new opportunities for risk modelling and mitigation. To stay ahead of the game, understanding the latest technical developments is key when it comes to an appropriate product offering, sales approach and claims management.

Munich Re offers seminars, workshops, webinars and conferences for those topics where we have leading-edge experts. With our worldwide operations we can share the latest technical developments, risk management approaches, practical examples and in-depth proficiency of regulatory requirements. Additionally, this allows us to seek dialogue with our clients in collaborative formats.

Who can participate?

- ▶ Places are limited and will be only offered to our most valued clients.
- ▶ Munich Re bears the costs for training, social events, lunches and welcome dinner.
- ▶ The costs for travel and accommodation have to be borne by the client.
- ▶ All participants should be fluent in English and be aware of specific technical terms.



How can you register?

- ▶ For non-life training, please get in touch with your client manager if you are interested in one of our seminars offered. For all other questions, you can also contact us directly via email at clientseminars@munichre.com.
- ▶ For life training including offerings for the German and Austrian market (in German language), please contact us at lifeseminars@munichre.com.

What to expect?

- ▶ Gain valuable insurance and reinsurance know-how.
- ▶ Have direct access to Munich Re's know-how and meet top experts to discuss current industry topics and developments.
- ▶ Broaden your perspective on current insurance industry topics.
- ▶ Exchange with your peers on current insurance developments.



Programme overview 2020

Topic	Title	Month	Day	Language	Location
Property	Complex Property Risks	March	24-27	English	Munich
Cyber	Cyber Large Risk Conference	May	19-20	English	Munich
Reinsurance	Advanced Reinsurance	May	25-29	English	Munich
Engineering	Engineering – Technologies and Insurance	June/July	29-3	English	Munich
Life	Life Insurance Seminar	June/July	29-3	English	Munich
Marine	Marine – Hull, Cargo and Reinsurance	July	6-10	English	Munich
Risk Management	Enterprise Risk Management	July	21-24	English	Munich
Property	Business Interruption Workshop	September	15-18	English	Munich
Cyber	Cyber Sales Success	October	27-28	English	Munich
Cyber	Cyber Underwriting Trends	October	28-29	English	Munich
Nat Cat	Climate Risks	November	10-12	English	Munich

Please note that the dates shown may be subject to change.

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For detailed information on our client offerings, visit our webpage to learn more:

<https://www.munichre.com/en/company/seminars.html>

