

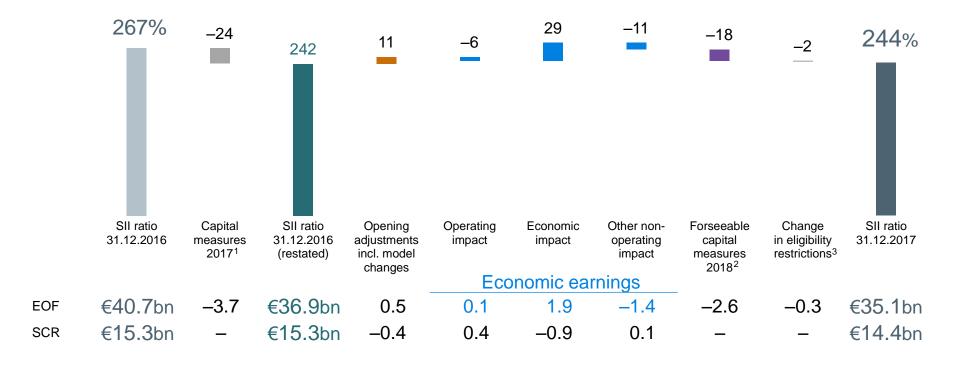
Alignment of SII Disclosure



SII ratio in a comfortable range

Original SII disclosure analysts' conference,
March 2018

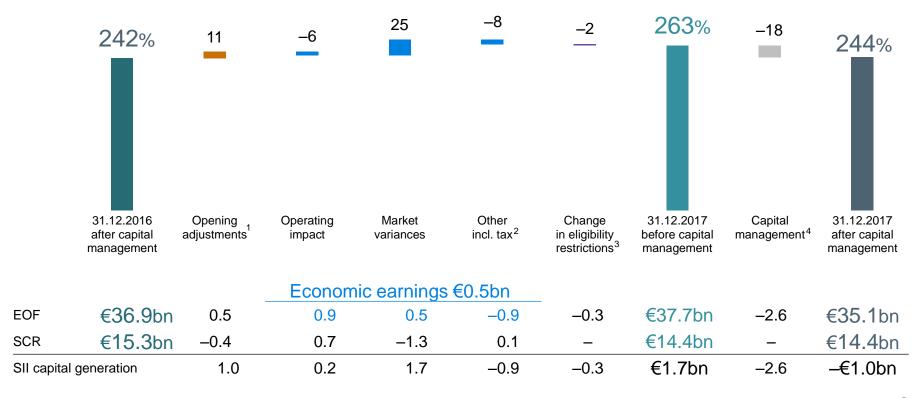




SII ratio in a comfortable range







¹ Opening adjustments incl. M&A, regulatory model changes and other. 2 Operating impact and Market variances pre-tax. 3 Change in non-available own fund items. 4 Foreseeable dividend for 2017 (€1.3bn), foreseeable share buy-back in 2018/19 (€1.0bn) and foreseeable repayment of subordinated bond in 2018 (€0.3bn).

Munich Re (Group) – Economic earnings 2017

Original SII disclosure analysts' conference,
March 2018



€bn	Actual	Expectation
Operating economic earnings	0.1	1.9
Expected return existing business	0.7	
New business value	-1.0	
Operating variances existing business	0.4	
Economic effects	1.9	1.4
Interest rate	1.3	
Equity	1.2	
Credit	1.1	
Currency	-2.5	
Other ¹	0.7	
Other non-operating earnings	-1.4	-0.8
Total economic earnings 2017	0.5	2.4
Total economic earnings 2016	2.3	2.5

Operating economic earnings

- Positive operating economic earnings in Reinsurance Life and Health and ERGO offset by negative contribution from Reinsurance P-C (major losses –€2.3bn above expectation)
- Expectation: Operating economic earnings without variances in new and existing business

Economic effects

- Both reinsurance and ERGO with high economic gains on risk-free interest rates, credit spreads and infrastructure
- Reinsurance with high economic loss from FX development over the year, partially compensated for by high gains on equities
- Expectation: Influence of capital market parameters on assets and liabilities, assuming stability

Other non-operating earnings

Expectation: Taxes on expected earnings in particular, as all other line items are pre-tax

Outlook 2018: Slightly above IFRS result outlook of €2.1–2.5bn

Munich Re (Group) – Economic earnings 2017





€bn	Actual
Operating impact	0.9
New business contribution	-1.0
Expected inforce contribution	2.1
Operating variances inforce business	0.4
Debt costs	-0.2
Other, including holding costs	-0.3
Market variances	0.5
Other, including tax	-0.9
Other, non-operating and non-market changes	-0.3
Tax	-0.5
Economic earnings 2017	0.5

Operating impact

- Positive operating economic earnings in Reinsurance Life and Health and ERGO offset by negative contribution from Reinsurance P-C (major losses –€2.3bn above expectation)
- Expected inforce contribution mainly driven by expected excess return based on real world assumptions (€1.4bn) and unwind of risk margin

Market variances

- Both reinsurance and ERGO with high economic gains on risk-free interest rates, credit spreads and other¹
- Reinsurance with high economic loss from FX development over the year, partially compensated for by high gains on equities

Other, including tax

 Taxes on all economic earnings components; as all other line-items are disclosed pre-tax

Outlook 2018: Slightly above IFRS result outlook of €2.1–2.5bn