Quarterly financial statements as at 31 March 2009

Telephone conference with analysts and investors

Jörg Schneider Torsten Jeworrek



6 May 2009





# Agenda Quarterly financial statements as at 31 March 2009 Overview Financial reporting Q1 2009 Munich Re Group in total Primary insurance segment Reinsurance segment New business development in reinsurance Outlook Backup

Financial reporting Q1 2009 – Munich Re Group in total

#### Sound capital base maintained even after capital repatriation



Sound capitalisation according to all capital measures:

- Regulatory solvency capital ratio of 258%
- Low/mid single-digit €bn capital buffer according to rating agencies
- €7.0bn¹ economic capital buffer according to internal model

#### Book value per share increased to €108.4

5.4% CAGR since 1 January 2004

#### 20.1% debt leverage<sup>2</sup> and 10.2x interest coverage<sup>3</sup>

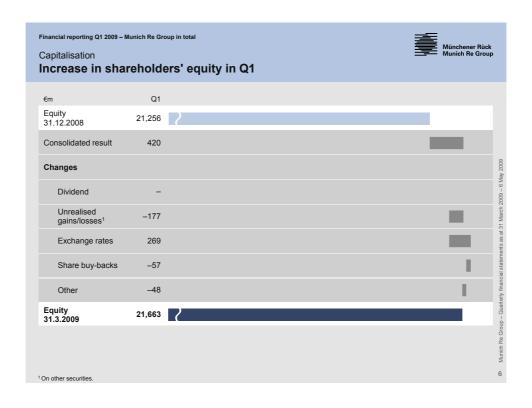
reflects secure financial strength

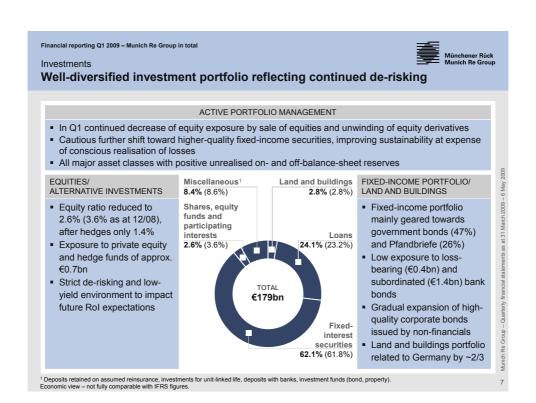
#### Financial solidity reflected externally by:

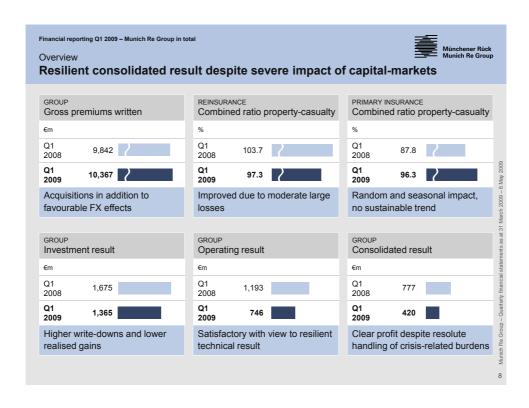
- Low beta of Munich Re stock,
- Low CDS spread of 62bps<sup>4</sup> and
- AA-rating by all agencies

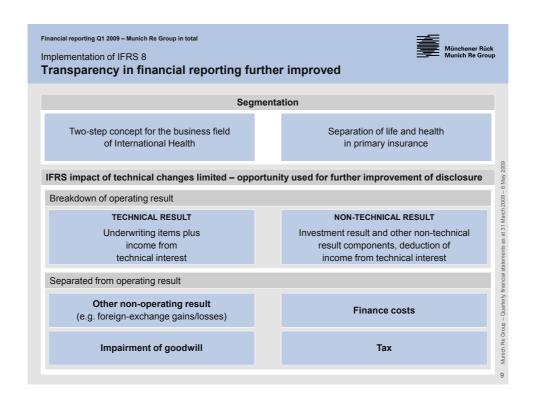
<sup>1</sup> As at 31 December 2008, but after dividend payment of €1.1bn in April 2009 and €0.05bn outstanding from 2008/2009 share buy-back programme. 
<sup>2</sup> Strategic debt divided by total capital (= sum of strategic debt + shareholders' equity). All subordinated bonds treated as strategic debt. 
<sup>3</sup> Earnings before interest expenses, tax and depreciation divided by finance costs. 
<sup>4</sup> As at 30 April 2009.

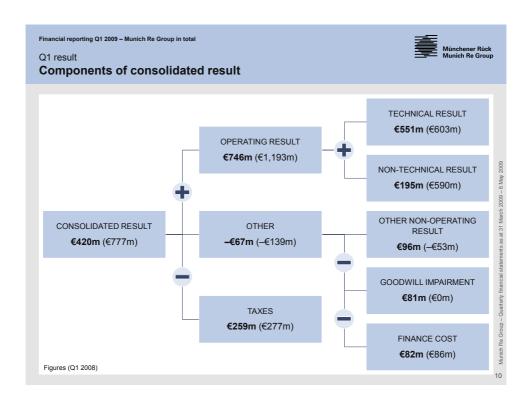
Munich Re Group - Quarterly financia

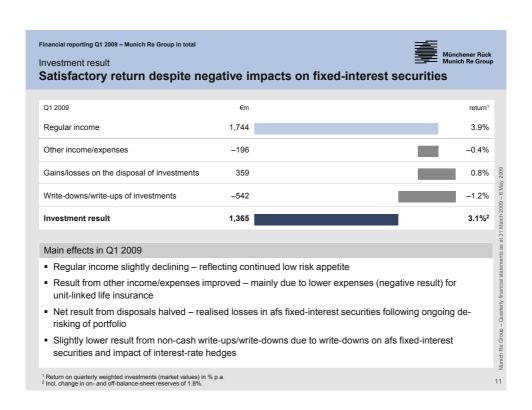












Financial reporting Q1 2009 – Munich Re Group in total

Investment result - Regular income

#### Shifting into fixed-interest asset categories



€m			
	Q1 2009	Q1 2008	Change
Afs fixed-interest	1,060	1,008	52
Afs non-fixed-interest	41	88	-47
Derivatives	37	36	1
Loans	457	403	54
Real estate	77	79	-2
Deposits retained on assumed RI and deposits with banks	89	120	-31
Other	-17	39	-56
Total regular income	1,744	1,773	-29

#### Main effects in Q1 2009

- Higher regular income from afs fixed-interest securities as well as loans resulting from deliberate shift between asset categories
- Lower dividend income from afs non-fixed-interest securities as a result of the substantial equity downsizing
- Lower income from deposits due to risk-induced distinct reduction of deposits with banks
- Category "other" mainly affected by lower income from affiliated and associated companies (—€53m)

Financial reporting Q1 2009 – Munich Re Group in total

Investment result – Net result from disposal of investments



#### Higher realised losses in afs fixed-income securities

€m	Q1 2009	Q1 2008	Change
Afs fixed-interest	-89	317	-406
Afs non-fixed-interest	-46	-182	136
Derivatives	459	583	-124
Loans	-	-	-
Real estate	30	1	29
Other	5	23	-18
Total net realised gains	359	742	-383

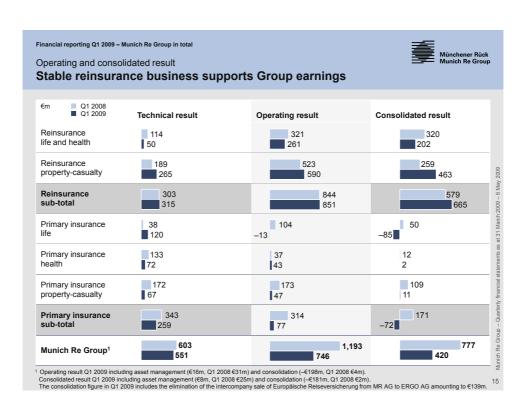
#### Main effects in Q1 2009

- Afs fixed-interest: Losses¹ consciously realised for the benefit of higher earning sustainability and further de-risking; shift from structured products to corporate bonds
- Afs non-fixed-interest: Improvement of disposal result from equities (including forward sales) corresponding with lower disposal result from derivatives
- Real estate: One-off effect from disposal of objects in Germany
- Very high net gains from timely disposals of investments in Q1 2008

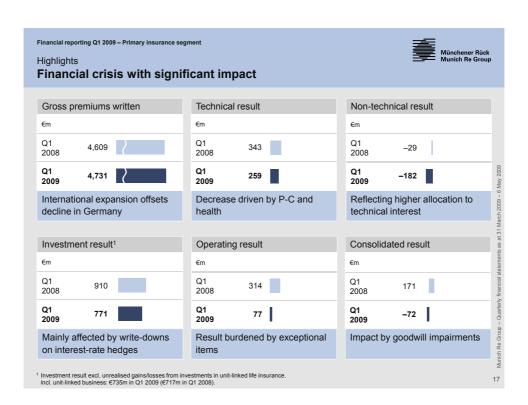
<sup>1</sup> Losses on structured products, bank, corporate and government bonds.

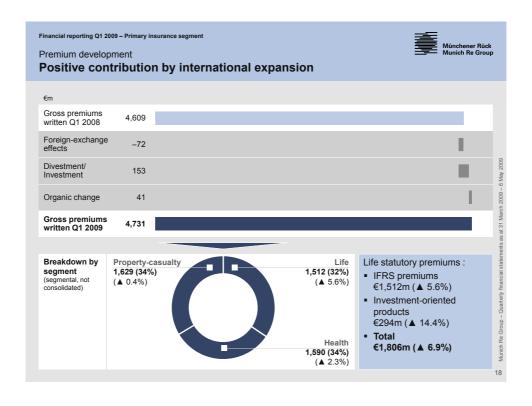
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#### Financial reporting Q1 2009 – Munich Re Group in total Investment result – Write-downs/write-ups Improved equity-related result offset by interest-rate hedges Q1 2009 Q1 2008 Change Afs fixed-interest -98 -21 \_77 Afs non-fixed-interest -267 -1,3051,038 Derivatives -129 887 -1,016Loans -1 Real estate 49 -22 \_71 Other -26 3 -29 -542 Total net write-downs/write-ups -508 -34 Main effects in Q1 2009 Improvement of result from non-cash-related write-downs/write-ups on shares and derivatives negatively offset by impact of interest-rate hedges Negative result from afs fixed-interest investments, mainly impairments on bank bonds and structured products, burdens the total balance of write-downs/write-ups







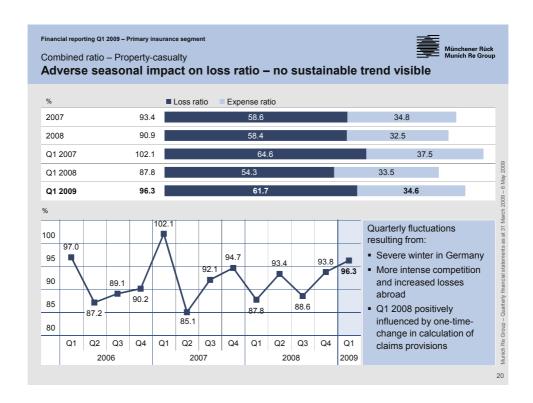


#### Financial reporting Q1 2009 – Primary insurance segment Primary insurance - Property-casualty Operating result affected by higher claims and capital-markets Highlights €m Q1 Q1 2009 2008 ■ Stable GPW as DAUM acquisition (€33m) Gross premiums written 1,629 1,623 compensates for negative FX effects (Poland and Turkey) and declining German motor Income from technical 44 55 interest Decrease in technical interest due to lower Net expenses for claims 599 690 risk-free interest rate and benefits • Higher claims expenses in Germany and Net operating (technical) 378 360 abroad (see next slide) expenses Higher operating expenses mainly due to Technical result 67 172 increasing business acquisition costs (DAUM Direct) Investment result 64 103 Investment result reflecting impact of capitalmarket crisis Non-technical result 1 -20

173

47

Operating result



Financial reporting Q1 2009 – Primary insurance segment

Primary insurance – Life

#### Capital-market crisis with significant impact on life business

€m	Q1 2009	Q1 2008
Gross premiums written	1,512	1,432
Income from technical interest	511	382
Net expenses for claims and benefits	1,571	1,420
Net operating (technical) expenses	198	204
Technical result	120	38
Investment result	393	455
Non-technical result	-133	66
Operating result	-13	104

### Highlights

- GPW: Decrease in Germany due to higher cancellations and lower new business resulting from recession and "4th Riester Stage" in 2008 while increase abroad reflects first-time consolidation of BACAV (€120m)
- Higher contribution from unit-linked business to technical interest
- Net expenses for claims and benefits: Increase driven by BACAV
- Write-down on interest-rate hedges largely responsible for reduced investment result, falling short of income from technical interest

Re Group -- Quarterly financial statements as at 31 March 2009 -- 6 May 2009

Financial reporting Q1 2009 – Primary insurance segment

New business (Statutory premiums)

#### ERGO new business life insurance



#### Total Regular Total premium Single premium €m APE1 Q1 2008 476 245 219 257 Q1 2009 165 -40.3% -32.8%

Germany	/			
€m	Total	Regular premium	Single premiu	m <b>APE</b> ¹
Q1 2008	396	183	213	205
Q1 2009	310	95 21	5	116
Δ	-21.8%	-48.5%	1.1%	-43.3%

#### Comments

#### Germany

- Lower regular premiums mainly due to previous year's Riester step adjusted –11.6%
- Clearly positive sales trend: Q1 2009 APE grows by
- Good developments in bank and broker channels International
- Growth through BACAV acquisition (APE €17.6m)
- Downsizing Italy and exchange rate developments in CEE with negative impact

Internat	tional				s as at
€m	Total	Regular premium	Single premium	APE <sup>1</sup>	statement
Q1 2008	80	36 44		40	Ouarterly financial statements as at
Q1 2009	159	36 123		49	1
Δ	98.6%	1.6%	176.9 %	20.9%	Munich Re Group
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Financial reporting Q1 2009 – Primary insurance segment

Primary insurance - Health

<sup>1</sup> Annual premium equivalent

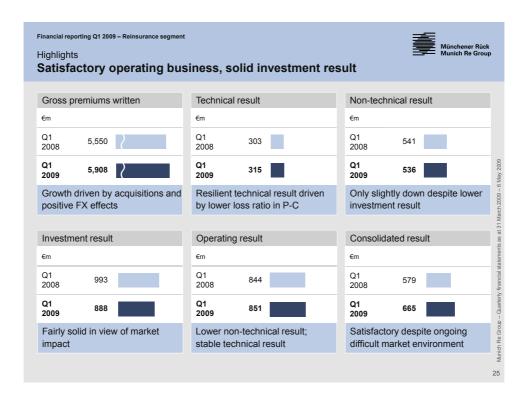
#### Impact by higher claims costs

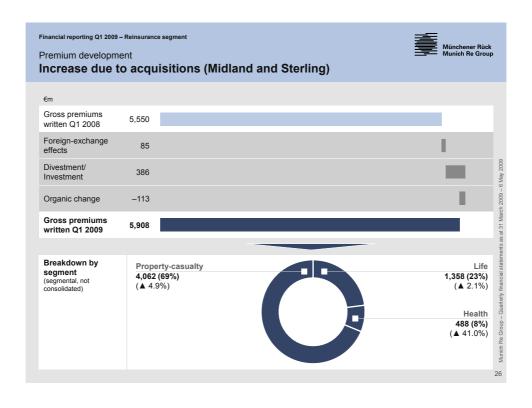
€m	Q1 2009	Q1 2008
Gross premiums written	1,590	1,554
Income from technical interest	300	247
Net expenses for claims and benefits	1,432	1,258
Net operating (technical) expenses	231	207
Technical result	72	133
Investment result	278	159
Non-technical result	-29	-96
Operating result	43	37

#### Highlights

- Higher GPW driven by premium adjustments and higher premiums of Spanish operations
- Increasing income from technical interest mainly due to higher allocation to provision for premium refunds resulting from higher net interest yield
- Increase in net expenses for claims and benefits due to rising health care costs and higher allocation to provision for premium refund
- Investment result influenced by lower impairments and losses on disposals from equities

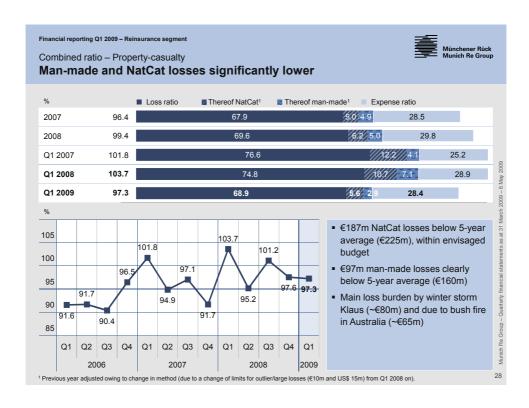






#### Financial reporting Q1 2009 - Reinsurance segment Reinsurance - Property-casualty Higher operating result reflecting sound underwriting performance Highlights €m Q1 Q1 2009 2008 ■ GPW: Midland acquisition (€202m) and Gross premiums written 4,062 3,874 favourable FX effects offsetting reduction/ cancellation of less profitable treaties Income from technical 195 326 Decrease of technical interest due to lower interest risk-free interest rate Net expenses for claims 2,320 2.449 and benefits Lower man-made and NatCat losses Net operating (technical) Slight reduction in expense ratio mainly 948 939 expenses attributable to lower reinsurance commissions Technical result 265 189 Lower investment result mainly due to volatile capital-markets and losses on Investment result 521 631 disposals of fixed-income securities, mitigated by gains from sale of ERV1 to Non-technical result 325 334 **ERGO** Operating result 590 523

<sup>1</sup> ERV: Europäische Reiseversicherung.



Financial reporting Q1 2009 – Reinsurance segment

Reinsurance – Life and health

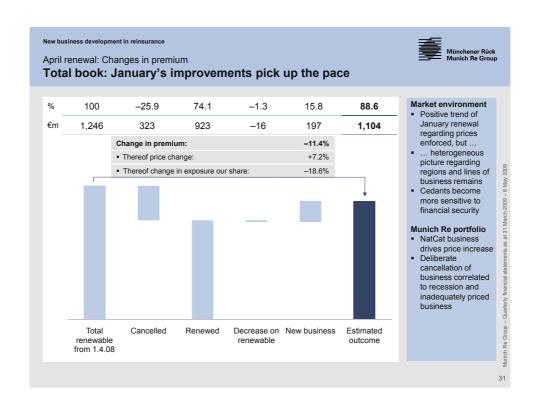
#### Segment result affected by extraordinarily high operating expenses

04	04
2009	Q1 2008
1,846	1,676
163	168
1,404	1,254
464	385
50	114
367	362
211	207
261	321
	1,846 163 1,404 464 50 367 211

### Highlights

- GPW: In life expansion in the US compensates cancellation of unprofitable treaties in UK; in health higher GPW following Sterling acquisition (€184m)
- Stable technical interest reflecting long-term nature of treaties and lower dependency on fluctuation of risk-free rate
- Increase of expenses for benefits primarily driven by Sterling acquisition
- Higher operating expenses as deliberate cancellation of treaties resulted in DAC reduction
- Stable investment result despite market crisis and losses on disposals of fixed income securities, positively influenced by gain on sale of ERV to ERGO





#### New business development in reinsurance

April renewal: Concrete initiatives



#### Improved portfolio quality due to consistent cycle management

Decrease		Examples	
Strict reduction of unprofitable business	Financial institutions casualty business	<b>–€</b> 103m	Non-risk-commensurate prices
	Japan property surplus	<b>–€</b> 45m	Unbundling of bouquet treaties enabled us to cancel unprofitable parts
	Korea personal accident QS	<b>–</b> €23m	Strong competition in primary market
1			T'
Selective growth		Examples	
Take advantage of significant price increases	Japan NatCat XL	+€61m	Capacity allocation to NatCat due to favourable price development
	US NatCat XL	+€11m	Continuing positive price trend from January renewal

Capacity reallocation from long-tail casualty to short-tail property as well as from proportional to non-proportional business

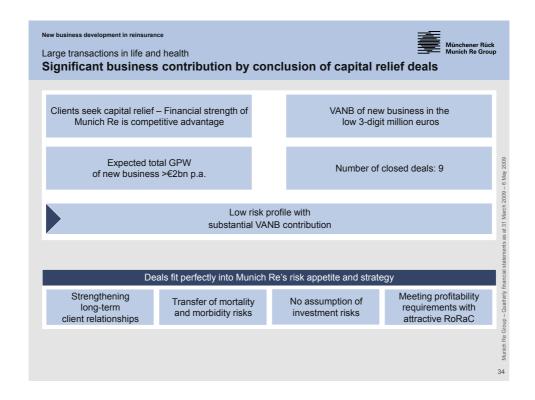
April renewal: Outlook



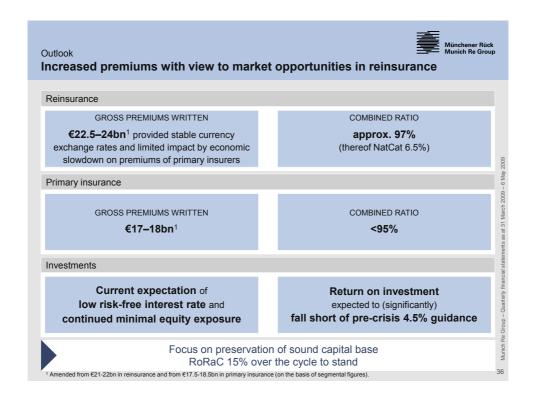
#### January's expectations confirmed: Continued favorable reinsurance market

- Upcoming renewal:
  - July 2009: €1.0bn up for renewal (mainly US NatCat, Australia, and Latin America)
- Further hardening likely due to reduced capacity in April renewal
- Balance sheets of insurers and reinsurers still remain under pressure:
  - First markets show signs of capacity shortages for peak risks (e.g. NatCat, offshore energy)
  - Several insurers consider to place additional business for solvency reasons
- Security becomes more important when choosing reinsurers for high layers/exposures
- Reinsurance continues to be a favourable alternative as capital substitute

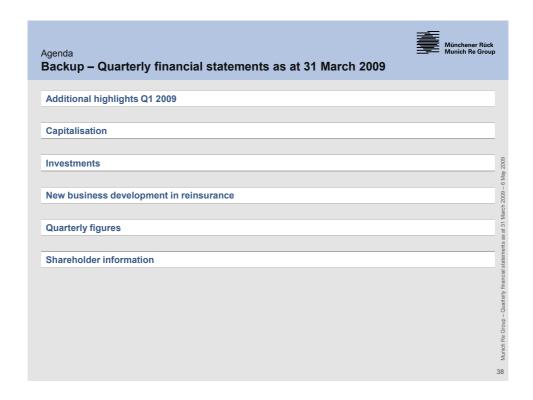
Munich Re ready to benefit from further market hardening and specific opportunities

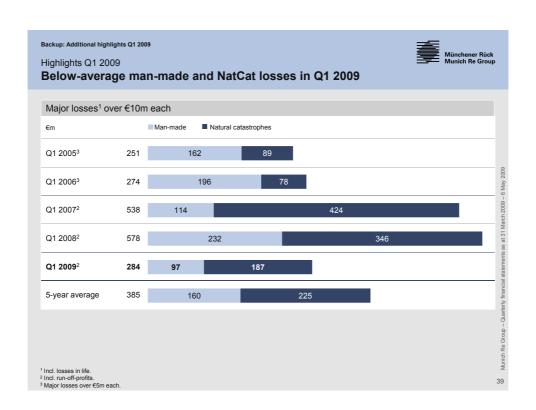


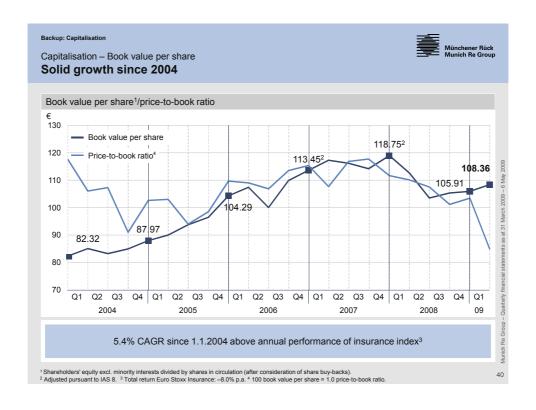


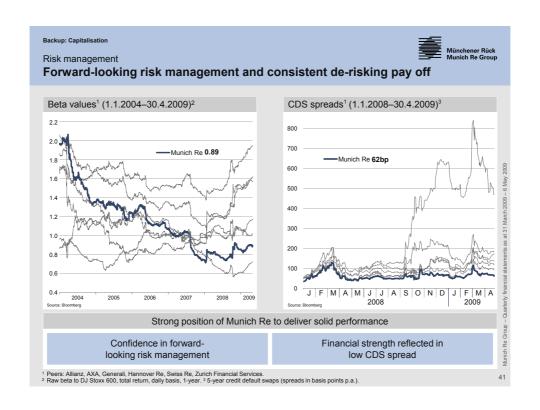


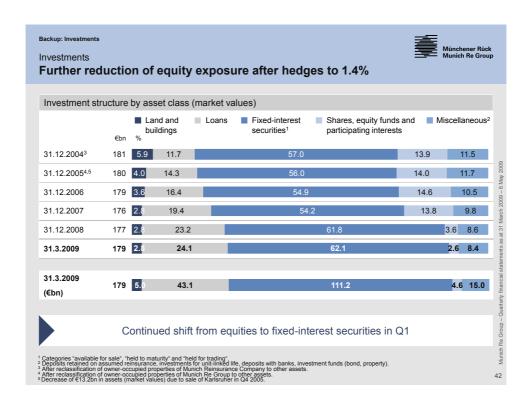


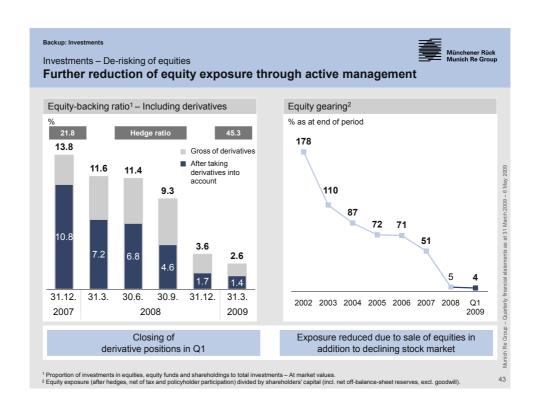


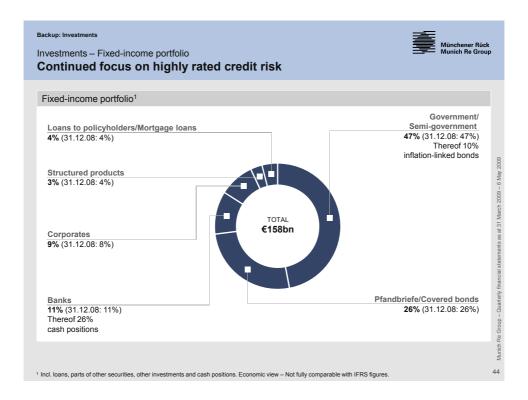












# Backup: Investments Investments Approx. 90% of fixed-income investments rated A or better

Total	59	19	12	3	0	0	7	100
Loans to policyholders/ Mortgage loans	-	-	-	-	-	-	100	100
Structured products	93	4	1	0	0	0	2	100
Corporates	2	14	47	31	1	0	5	100
Banks	6	23	39	2	1	0	29 <sup>2</sup>	100
Pfandbriefe/Covered bonds	85	15	0	-	-	-	-	100
Government/ Semi-government	69	23	7	1	0	0	0	100
%	AAA	AA	Α	ввв	ВВ	B and worse	NR	Total

 $^{\rm 1}$  Economic view – Not fully comparable with IFRS figures  $^{\rm 2}$  Incl. cash positions, which are not rated.

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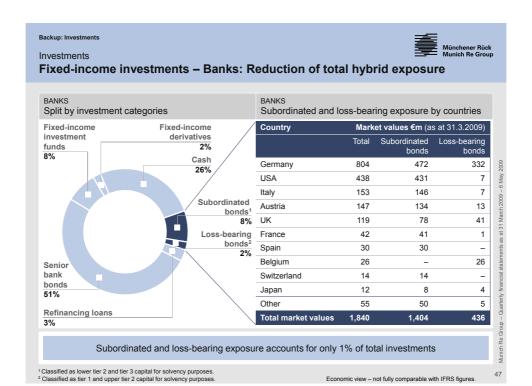
# Backup: Investments Investments Münchener Rück Munich Re Group

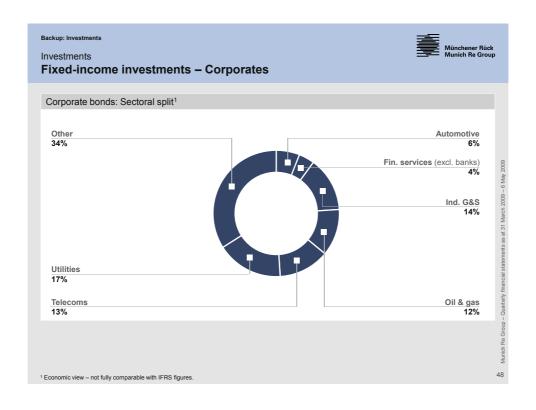
#### Approx. 70% invested in eurozone, limited exposure in CEE countries

%	Germany	France	Spain	UK	CEE	Other Europe	USA	Canada	Rest of World	Total
Government/ Semi- government	40	7	2	6	2	18	16	5	4	100
Pfandbriefe/ Covered bonds	57	10	9	3	0	21	0	0	_	100
Banks	46	8	0	6	0	19	15	1	5	100
Corporates	4	8	2	7	0	25	47	4	3	100
Structured products	3	0	0	1	-	10	86	0	0	100
Loans to policyholders/ Mortgage loans	99	-	-	-	-	-	0	0	1	100
Total	43	8	3	5	1	18	16	3	3	100

<sup>1</sup> Economic view – Not fully comparable with IFRS figures.

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# Backup: Investments Investments Fixed-income investments — Structured products Structured products portfolio (at market values): Split by ratings and regions Market-to-par Total value

€m		AAA	AA	Α	BBB	<bbb< th=""><th>NR</th><th>USA</th><th>Europe</th><th>Total</th><th>Market- to-par value</th></bbb<>	NR	USA	Europe	Total	Market- to-par value
ABS	Consumer-related ABS <sup>1</sup>	587	7	12	2	0	0	491	117	608	97%
	Corporate-related ABS <sup>2</sup>	118	11	9	3	2	4	15	132	147	88%
	Subprime HEL	41	0	0	0	0	0	41	0	41	49%
CDO/	Subprime-related	0	2	0	2	2	0	0	6	6	20%
CLN	Non-subprime-related	53	17	4	2	4	80	1	159	160	74%
MBS	Agency <sup>3</sup>	3,619	113	0	0	0	0	3,732	0	3,732	102%
	Non-agency prime	276	27	21	5	0	0	51	278	329	86%
	Non-agency other (not subprime)	12	1	2	3	0	0	16	2	18	41%
	Commercial MBS	170	9	1	0	0	0	162	18	180	68%
	Total	4,876	187	49	17	8	84	4,509	712	5,221	95%
	31.3.2009	93%	4%	1%	0%	0%	2%	86%	14%	100%	
	31.12.2008	92%	4%	2%	0%	0%	2%	85%	15%	100%	

Substantial exposure reduction (~14%) in Q1 through deliberate de-risking

<sup>1</sup> Consumer loans, auto, credit cards, student loans. <sup>2</sup> Asset-backed CPs, business and corporate loans, commercial equipment. <sup>3</sup> Exposure in Freddie Mac/Fannie Mae investments: €3.6bn.

Backup: Investments

#### Investments

#### Fixed-income portfolio by accounting categories (IFRS)



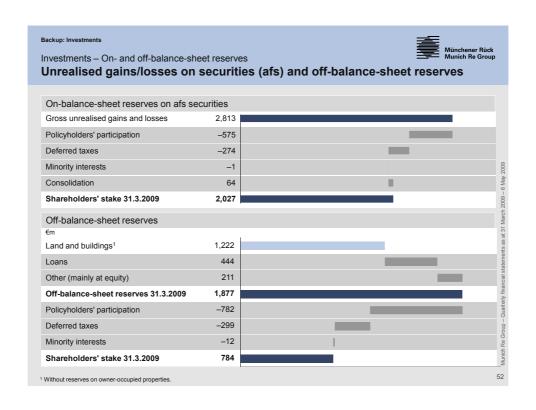
%	Loans and receivables	Held-to- maturity	Available- for-sale	Held-for trading
Government/Semi-government	26	0	74	(
Pfandbriefe/ Covered bonds	33	0	67	(
Loans to policyholders/ Mortgage loans	100	0	0	(
Structured products	2	0	98	
Corporates	1	0	99	(
Banks	49	1	43	
Total	29	0	70	

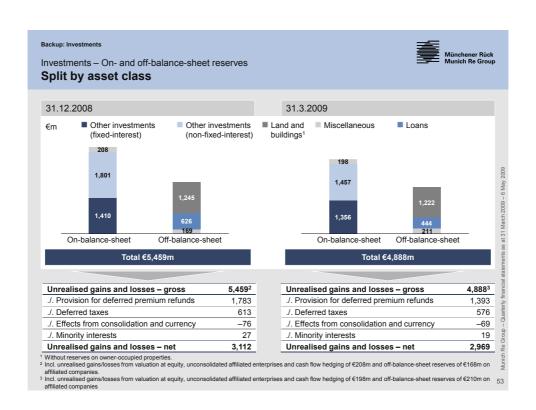
Investments – Sensitivities to interest rates, spreads and equity markets

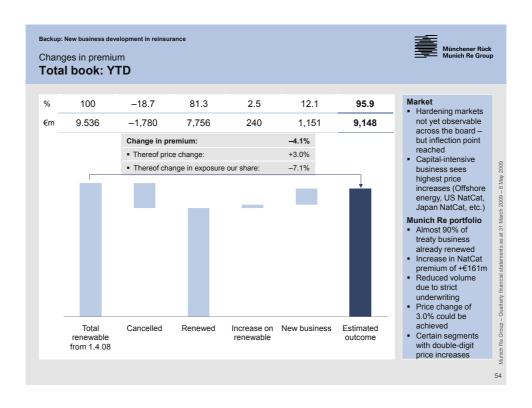
Low sensitivity to equities, manageable exposure to interest rates and spreads1

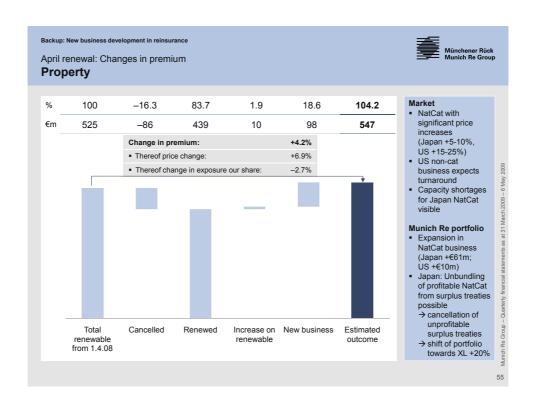
Sensitivity to risk-free interest rates				
Basis points	-200	-100	+100	+200
Change in gross market value (€bn)	+20.0	+9.0	-7.2	-12.4
Economic impact for shareholder² (€bn)	+5.4	+2.6	-2.2	-4.1
Sensitivity to spreads <sup>3</sup>				
Spreads (change of bps in %)	-50%	-25%	+25%	+50%
Change in market value gross (€bn)	+5.3	+2.5	-2.2	-4.0
Economic impact for shareholder² (€bn)	+1.3	+0.7	-0.6	-1.2
Sensitivity to equity markets <sup>4</sup>				
	-30%	-10%	+10%	+30%
EuroStoxx 50	1.450	1.864	2.278	2.692
Change in gross market value (€bn)	-0.7	-0.2	+0.2	+0.7
Economic impact for shareholder² (€bn)	-0.6	-0.2	+0.2	+0.6

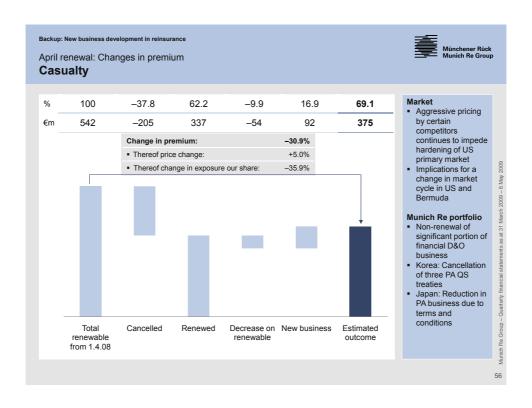
<sup>1</sup> Rough calculation with limited reliability, linearity of relations cannot be assumed. Economic view — Not fully comparable with IFRS figures; recently acquired companies not included.
2 Change in unrealised gains/losses on-balance-sheet, off-balance-sheet and P&L impact assuming unchanged portfolio as at 31.3.2009. After rough estimation of policyholder participation and deferred tax.
3 Sensitivities on changes of spreads are calculated for every category of securities (governments, Pfandbriefe, banks, etc.) separately.
4 Worst-case scenario assumed: impairment as soon as market value is below acquisition costs.

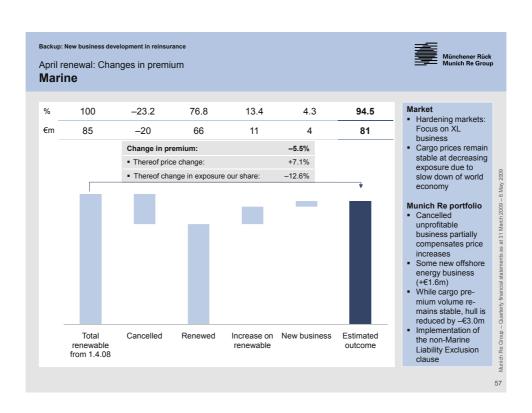


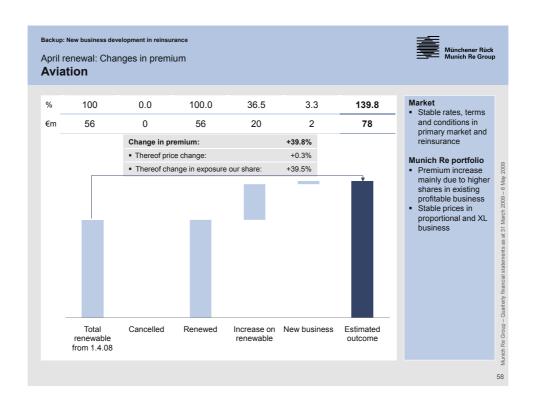


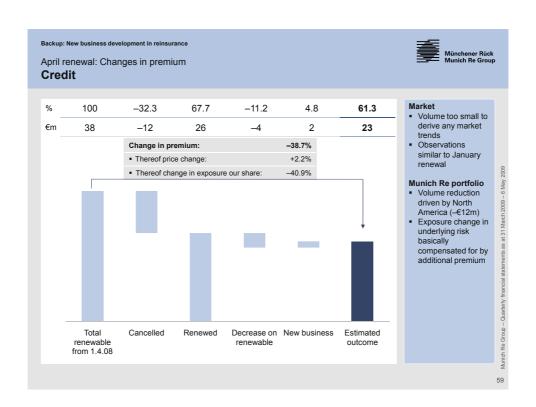












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Q1 2008	Q2 2008	Q3 2008	Q4 2008	Q1 2009
9,842	9,011	9,270	9,706	10,367
1,101	1,205	1,142	1,356	1,150
603	713	816	634	551
1,675	1,586	662	1,923	1,365
-1,101	-1,205	-1,142	-1,356	-1,150
590	375	-443	487	195
1,193	1,088	373	1,121	746
-53	-55	-128	-110	96
-	-	_	167	81
86	95	91	89	82
277	310	152	634	259
777	628	2	121	420
23,707	21,429	21,411	21,256	21,663
	2008 9,842 1,101 603 1,675 -1,101 590 1,193 -53 - 86 277 777	2008         2008           9,842         9,011           1,101         1,205           603         713           1,675         1,586           -1,101         -1,205           590         375           1,193         1,088           -53         -55           -         -           86         95           277         310           777         628	2008         2008         2008           9,842         9,011         9,270           1,101         1,205         1,142           603         713         816           1,675         1,586         662           -1,101         -1,205         -1,142           590         375         -443           1,193         1,088         373           -53         -55         -128           -         -         -           86         95         91           277         310         152           777         628         2	2008         2008         2008         2008           9,842         9,011         9,270         9,706           1,101         1,205         1,142         1,356           603         713         816         634           1,675         1,586         662         1,923           -1,101         -1,205         -1,142         -1,356           590         375         -443         487           1,193         1,088         373         1,121           -53         -55         -128         -110           -         -         -         167           86         95         91         89           277         310         152         634           777         628         2         121

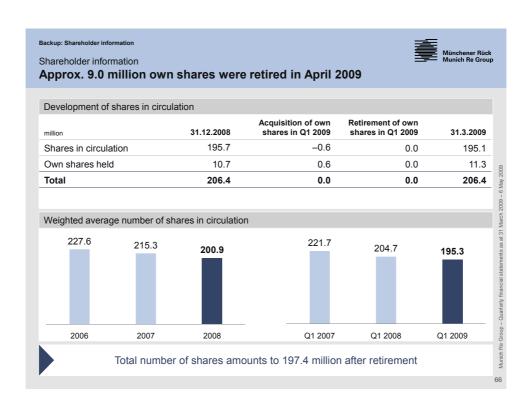
€m	Q1 2008	Q2 2008	Q3 2008	Q4 2008	Q1 2009
Gross premiums written	1,676	1,713	1.794	1.947	1,846
Income from technical interest	168	169	151	100	163
Technical result	114	69	74	-19	50
Investment result	362	480	154	256	367
Deduction of income from technical interest	-168	-169	-151	-100	-163
Non-technical result	207	307	19	146	211
Operating result	321	376	93	127	261
Other non-operating result, impairment losses of goodwill and finance costs	-20	-45	-30	-8	7
Taxes on income	-19	-2	29	115	66
Consolidated result	320	333	34	4	202

€m					
CIII	Q1 2008	Q2 2008	Q3 2008	Q4 2008	Q: 200
Gross premiums written	3,874	3,477	3,683	3,705	4,06
Income from technical interest	326	313	321	322	19
Technical result	189	452	271	408	26
Investment result	631	1,268	83	824	52
Deduction of income from technical interest	-326	-313	-321	-322	-198
Non-technical result	334	956	-217	443	325
Operating result	523	1,408	54	851	590
Other non-operating result, impairment losses of goodwill and finance costs	-51	-109	-81	20	30
Taxes on income	213	190	48	524	157
Consolidated result	259	1,109	<b>-</b> 75	347	463
Combined ratio (%)	103.7	95.2	101.2	97.6	97.3

€m	04	00	00	-	04
	Q1 2008	Q2 2008	Q3 2008	Q4 2008	Q1 2009
Gross premiums written	1,432	1,473	1,382	1,765	1,512
Income from technical interest	382	494	408	652	511
Technical result	38	51	138	-81	120
Investment result	455	534	361	835	393
Deduction of income from technical interest	-382	-494	-408	-652	-511
Non-technical result	66	26	-79	202	-133
Operating result	104	77	59	121	-13
Other non-operating result, impairment losses of goodwill and finance costs	-23	33	-54	-199	-69
Taxes on income	31	66	7	10	3
Consolidated result	50	44	-2	-88	-85

€m	Q1 2008	Q2 2008	Q3 2008	Q4 2008	Q1 2009
Gross premiums written	1,554	1,423	1,436	1,427	1,590
Income from technical interest	247	254	262	248	300
Technical result	133	89	206	218	72
Investment result	159	208	70	120	278
Deduction of income from technical	-247	-254	-262	-248	-300
Non-technical result	-96	-51	-207	-140	-29
Operating result	37	38	-1	78	43
Other non-operating result, impairment losses of goodwill and finance costs	-18	1	-22	-67	-26
Taxes on income	7	19	-2	6	15
Consolidated result	12	20	-21	5	2

	perty-casualty				
€m				_	
	Q1 2008	Q2 2008	Q3 2008	Q4 2008	Q1 2009
Gross premiums written	1,623	1,163	1,220	1,100	1,629
Income from technical interest	55	55	61	48	44
Technical result	172	108	170	102	67
Investment result	103	147	66	-20	64
Deduction of income from technical interest	-55	-55	-61	-48	-44
Non-technical result	1	48	12	-123	-20
Operating result	173	156	182	-21	47
Other non-operating result, impairment losses of goodwill and finance costs	-25	-27	-51	-126	-26
Taxes on income	39	34	64	-33	10
Consolidated result	109	95	67	-114	11
Combined ratio (%)	87.8	93.4	88.6	93.8	96.3





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#### Note regarding the presentation of the previous year's figures

- For the new reporting format in connection with the first-time application of IFRS 8 "Operating Segments" as at 1 January 2009, several prior-year figures have been adjusted in the income statement.
- For the sake of better comprehensibility and readability, we have refrained from adding the footnote "Previous year's figures adjusted owing to first-time application of IFRS 8" to every slide.
- For details and background information on IFRS 8, please read the presentation "How does Munich Re apply the accounting standard IFRS 8 'Operating Segments'?" on Munich Re's website (http://www.munichre.com/de/ir/contact\_and\_service/faq/default.aspx).