

NOT IF, BUT HOW

Munich RE



Use Case

Severe winter cover in Canada

Your challenge

Adverse weather conditions led to higher-than-expected demand for assistance services, increasing personnel costs and pressuring profitability.

Client & Goal



Client

Roadside Assistance Service Company in Canada

Insured Risk

Combination of low temperature and high precipitation

Goal

Protection against high costs due to cold and wet conditions during winter leading to high demand of roadside assistance

Structure and Payment



Index

Cumulative min-temperature per month and cumulative precipitation per month

Tick Size

CAD 200

Insurance period

3 months (Jan – Mar)

Limit

CAD 2,000,000

Deal Index

With regression analysis including temperature and precipitation, high correlation was found between calculated historical payouts and actual (expenses for) roadside assistance

Strike

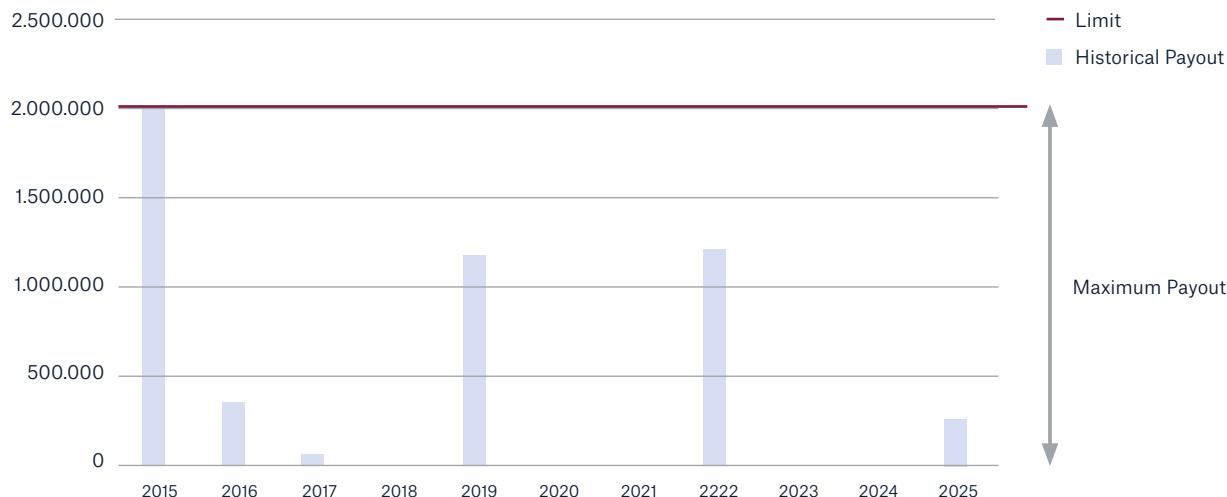
CAD 30,000

Payout

$\max [0, \text{Deal Index} - \text{Strike}] * \text{Tick}$

Historical and Payout

Payout in €



The client's benefits

- Access instant liquidity after a winter with warm conditions
- Free up capital held in contingency buffers
- Smoothen weather related volatility on their balance sheet

Glossary

Strike

The threshold up to which the insured retains responsibility for losses, effectively representing the deductible.

Limit (Maximum Payout)

The maximum amount that can be paid out within a single year.

Contact



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