



For additional information about Munich Reinsurance America, Inc.'s Smart Mobility program contact:

Bruce Weisgerber

Mobility Solutions Center Leader Munich Reinsurance America, Inc. Bweisgerber@munichreamerica.com Tel: (941) 626-0288 munichreus.ly/smartmobility

Mike Scrudato

Senior Vice President Strategic Innovation Leader - Mobility Domain Munich Reinsurance America, Inc. Mscrudato@munichreamerica.com Tel: (609) 243-4759 munichreus.ly/smartmobility For Orion-specific questions: Munichre@OrionFi.com

Product and services provided by Munich Reinsurance America, Inc. (Munich Re) and its affiliates.

This material is for informational purposes only and is not intended to be legal, underwriting, financial or any other type of professional advice and the recipient should consult with its own counsel or other advisors to verify the accuracy and completeness of any information used and to determine its applicability to the recipient's particular circumstances.

Products and services referenced in this factsheet are the intellectual property of Orion Fleet Intelligence and used here with its consent. Product descriptions and claims reflected in this factsheet are based on statements and representations provided to Munich Re by their manufacturer/owner and Munich Re and its affiliates disclaim any and all liability arising from

Munich Reinsurance America, Inc. All rights reserved.

such statements and representations. © Copyright 2018

Munich Re's Smart Mobility program is a simple approach to the complex issues surrounding auto risks. It delivers customized technology-driven risk management solutions (including Orion) to mitigate our clients' auto losses and prepare for the future of mobility.

Product summary

Orion Fleet Intelligence targets aggressive driving behavior leading to improved fleet safety and operating performance. Orion's products provide tailored analytics using real-time vehicle data to deliver hands-on driver coaching and oversight, yielding measurable safety and operating results.

Types of losses potentially avoided

- Losses caused by aggressive driving behaviors
- Operational losses due to unauthorized use of vehicles

Benefits

- Analytics tailored to the relevant fleet metrics and configurable based on driver policy parameters
- Best practice driver coaching resulting in behavior changes
- Reduced fuel and operational costs
- Plug and play technology promotes ease of install and use

Typical field results reported by Orion for other clients

- 75% reduction in high-risk driving
- 20% reduction in claims
- 50% reduction in idle time
- 10% reduction in overall fleet miles
- 90% reduction in unauthorized travel

To learn more, contact your account representative or see us at munichreus.ly/smartmobility today and fuel up!