

Munich Re Group

# Société Générale - ESG SRI Conference

28 March 2024



# Munich Re approach to decarbonisation

## Group Ambition 2025 and beyond

Today

2025

Long-term

— As per financial year 2023 —

Assets   Financed GHG emissions <sup>1</sup>	Target	Target	Achievement
<p><b>No direct investment in listed companies with</b>                      &gt;15% revenue thermal coal<sup>2</sup>                      &gt;10% revenue oil sands</p>	<p>Thermal coal<sup>7</sup>                      –35% emissions</p>	<p>Thermal coal                      Full exit by 2040</p>	<p>Thermal coal                      –54% emissions</p>
<p><b>Oil and gas companies<sup>3</sup></b></p> <ul style="list-style-type: none"> <li>No new direct investment in pure-play oil and gas<sup>4</sup></li> <li>Net-zero commitment from integrated oil and gas companies required as of 2025<sup>5</sup></li> </ul> <p>No direct illiquid investments in new oil and gas fields, midstream oil infrastructure and oil-fired power plants<sup>6</sup></p>	<p>Oil and gas<sup>7</sup>                      –25% emissions</p> <p><b>Total<sup>7</sup></b>                      –25% to –29% emissions</p>	<p><b>Total</b>                      Net-zero by 2050</p>	<p>Oil and gas                      –55% emissions</p> <p><b>Total</b>                      –47% emissions</p>
Liabilities   Insurance-related GHG emissions <sup>8</sup>	Target	Target	Achievement
<p><b>Thermal coal</b>                      No insurance for new coal mining, power plants, related infrastructure<sup>9</sup></p> <p><b>Oil and gas – exploration and production</b>                      No insurance for new and existing oil sand sites and related infrastructure<sup>10</sup>, arctic exposure and infrastructure<sup>11</sup>                      No insurance for new oil and gas fields, midstream oil infrastructure and oil-fired power plants<sup>6</sup></p>	<p>Thermal coal                      –35% emissions<sup>12</sup></p> <p>Oil and gas                      –5% emissions<sup>13</sup></p>	<p>Thermal coal                      Full exit by 2040                      (incl. treaty business)</p> <p><b>Total</b>                      Net-zero by 2050</p>	<p>Coal-fired power plants                      –41% emissions</p> <p>Thermal coal mining                      –41% emissions</p> <p>Oil and gas                      –80% emissions</p>
Own Operations   GHG emissions from business operations <sup>14</sup>	Target	Target	Achievement
<p><b>Group headquarters in Munich:</b> GHG net-zero (via GHG emissions removal certificates)</p> <p><b>All other Group's recognised GHG emissions from business activities:</b> GHG-neutral (through GHG emissions reduction certificates)</p>	<p>Per employee                      –12% emissions</p>	<p><b>Total</b>                      Net-zero by 2030</p>	<p>Per employee                      –34% emissions</p>

All Greenhouse Gas (GHG) emissions are measured in CO<sub>2</sub>-equivalent (CO<sub>2</sub>e). Base year 2019 for all target and achievement numbers. Exceptions to policies can only be granted by a committee at Board level.

1 Scope 1 and 2.

2 Exceptions are possible in individual cases for companies with revenues in thermal coal between 15% and 30% on the basis of an active engagement dialogue.

3 Direct investments in equities or corporate bonds from listed oil and gas companies.

4 Publicly traded companies listed under the Global Industry Classification Standard (GICS) Oil

& Gas sub-industries with the exception of Integrated Oil & Gas.

5 For companies with the highest relative and absolute emissions.

6 Applies to contracts/projects exclusively covering the planning, financing, construction or operation which have not yet been under production (oil & gas fields) or construction or operation (infrastructure and plants) as at 31 December 2022.

7 Listed equities, corporate bonds and - for total - direct real estate.

8 Applies to primary insurance, direct and facultative (re)insurance business.

9 For single location stand-alone risks.

10 For single location stand-alone risks; for mixed coverage above a certain threshold.

11 For exclusive coverages also incl. treaty business; for mixed coverages above a certain threshold.  
 12 Metric tonnes of thermal coal produced annually by insureds/installed operational capacity (in MW) of insured coal-fired power plants of insureds (used as an equivalent for approximate development of the GHG emissions).

13 Operational property business, scope 1-3 life-cycle emissions

14 Scope 1, 2 and 3 (business travel, paper, water, waste)

# Our Low-Carbon insurance solutions and ESG-focused investments aim to contribute positively to our ESG strategy

## Low-Carbon Solutions

To qualify as Low-Carbon Solutions in the environmental dimension, the solution must directly and exclusively cover one of the following activities:

- Generating, transmitting, storing, distributing or using renewable energy
- Increasing clean or climate-neutral mobility
- Switching to the use of responsibly sourced renewable materials
- Establishing energy infrastructure required to enable the decarbonisation of energy systems
- Use of environmentally safe carbon capture and utilisation (CCU) and carbon capture and storage (CCS) technologies

This includes e.g. Green-Tech Solutions which aim to support the energy transition by absorbing the technical risks involved.

## ESG-focused Investments

Munich Re uses economically sound investment opportunities to create potential positive externalities. These include investments in renewable energy, forests with certified management, certified buildings, and green bonds.

31.12.2023 | €m

Green bonds	3,633
Renewables	3,130
Certified real estate	2,565
Certified forestry management	1,928

Close to €450m premium by low carbon solutions in 2023

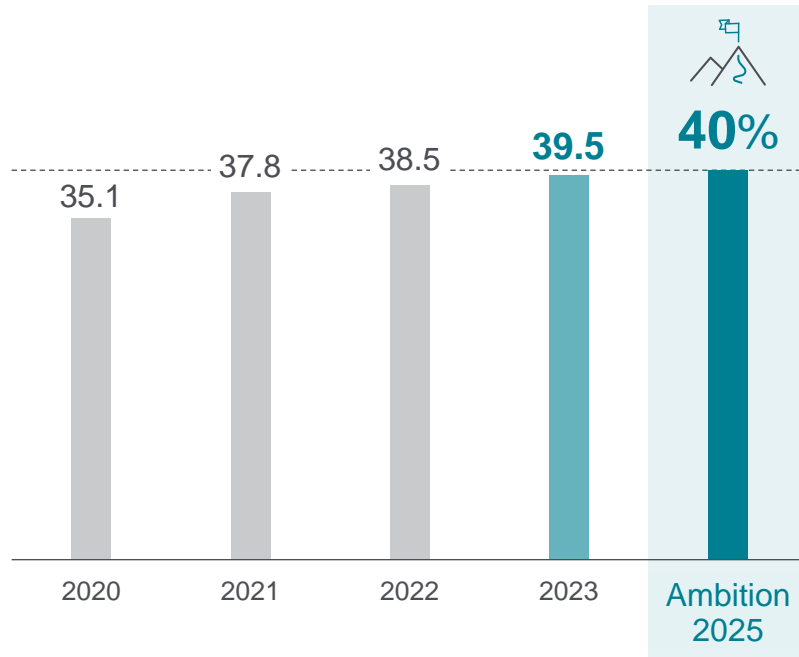
Target for €3bn investments in renewables by 2025 was overachieved in 2023

# Gender ambition 2025

## Approaching the targeted 40% women in leadership roles

### Share of women at management level

Achievements in 2023



#### Growth



Munich Re Group increased representation from **38.5%** in 2022 to **39.5%** in 2023

#### Talent



Representation of women in talent programmes has increased from **46.1%** in 2022 to **48.4%** in 2023

#### Diversity, Equity & Inclusion



Introduction of group-wide DEI Governance, DEI vision statement and additional focus dimension of generations

# Governance Structures at Board and Management level

## Supervisory Board



Audit Committee  
Monitoring ESG risks



Praesidium and Sustainability Committee  
Regularly addresses sustainability-related issues

## ESG Committee



### Members

- Group CEO<sup>1</sup>
- Group CFO
- Reinsurance CEO
- ERGO CEO
- Chief Investment Officer
- Head of Economics, Sustainability and Public Affairs (non-voting)

## ESG Management Team



### Members

- Head of Economics, Sustainability and Public Affairs<sup>1</sup>
- Head of Sustainability
- Chief Underwriting Officer Reinsurance
- Chief Underwriting Officer ERGO
- Head of Strategic Asset Allocation Group
- Head of Corporate Underwriting Reinsurance
- Head of Financial and Regulatory Reporting



### Tasks

Overall responsibility for ESG-related strategic decisions



### Tasks

Ensuring group-wide ESG strategy implementation

## Group Sustainability Department

Supporting ESG Management Team/Committee, and business units

## Insurance

Topic experts and ESG teams of business fields

## Investment

ESG teams at Group Investment Management and MEAG

## Central functions

Including HR, Risk Management, Legal and Compliance, Services, Communication, Reporting, etc.

# ESG criteria are integrated into the remuneration system for the Board of Management

ESG targets account for 20% of the multi-year bonus and focus on at least one of the dimensions E, S, or G:

## 2022-2025 multi-year bonus:

- **Environmental:** targets related to Munich Re's climate strategy, including goals for insurance, asset management and own emissions
- **Social:** 40% of managers to be women by 2025
- **Governance:** share of overdue audit measures below 5%

## 2023-2026 multi-year bonus:

- **Environmental:** Define a climate ambition for 2030 in line with the 2050 net-zero target and deliver on climate commitments
- **Social:** 40% share of women in management positions at all levels across the Group until end of the financial year 2026
- **Governance:** The average share of audit findings not implemented in a timely manner in relation to the total number of open audit findings is to be no higher than 5% Group-wide at the end of quarters in the assessment period.  
Senior Leaders within the Group ensure through regular tone-from-the-top activities within their areas of accountability that the compliance culture continues to be on a high level.

## 2024-2027 multi-year bonus:

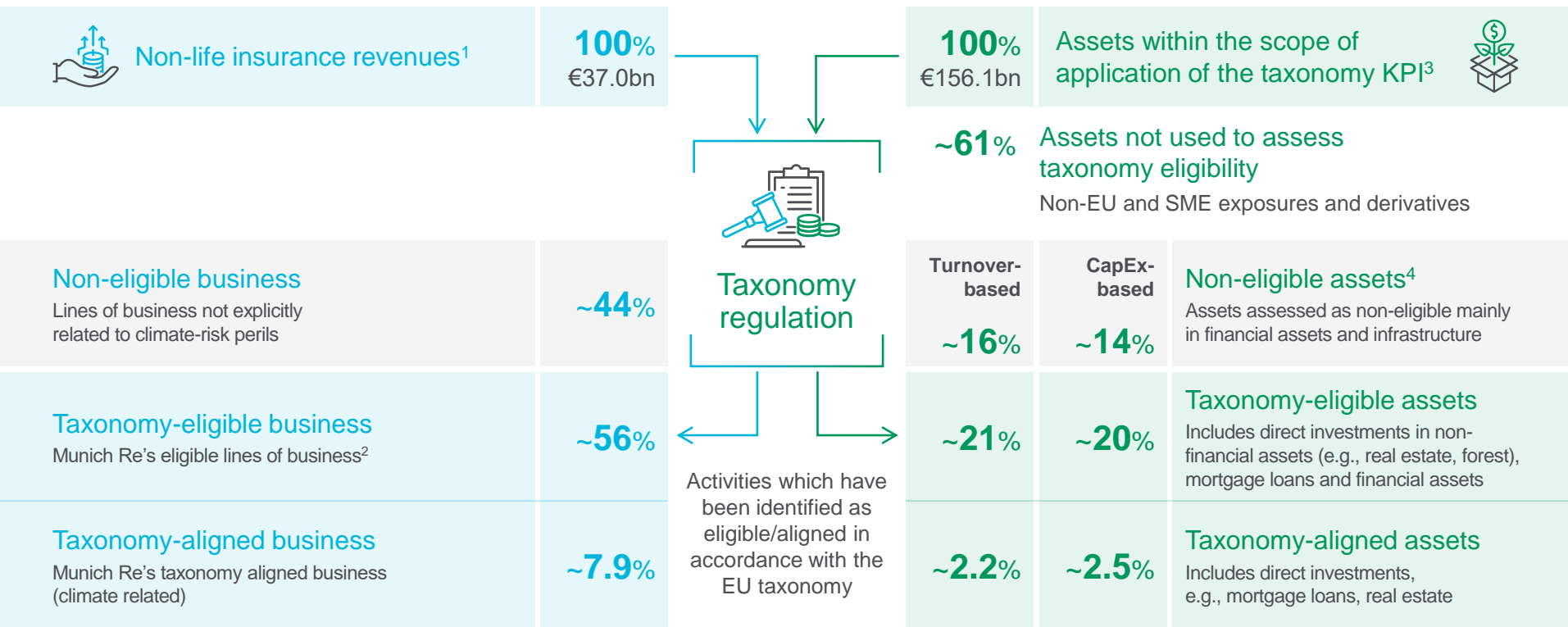
- **Environmental:** Define a climate ambition for 2030 in line with the 2050 net-zero target and deliver on climate commitments;
- **Governance:** Advancing Munich Re's own cyber security and compliance with relevant regulatory requirements

# Remuneration system for members of the Board of Management

Relative share		Component	Performance criteria	Target corridor	Evaluation	Payment (form, time)	Further components	
Fixed remuneration	~ 49%	Basic remuneration	<ul style="list-style-type: none"> <li>Function</li> <li>Responsibility</li> <li>Length of service on Board</li> </ul>	-	-	Cash remuneration, monthly	<b>Shareholding obligation (Share Ownership Guidelines)</b>	
	~ 1%	Regular fringe benefits/remuneration in kind		As of 1 January 2021, <b>no employer-financed pension scheme</b> for new members of the Board of Management and members of the Board of Management who were members of the Board before 2021 and decided within the scope of their voting rights to switch to the new system			<ul style="list-style-type: none"> <li>100% of annual gross basic remuneration</li> <li>during the period of service on the BoM</li> <li>5-year build-up phase or 2 years if service on the BoM commenced before 2019</li> <li>obligation to provide proof</li> </ul>	
Variable remuneration (100% evaluation)	~ 15%	Annual bonus (AB)	IFRS consolidated result	<b>Scaling 0–100%/100–200%</b> $0\% = T - (2 \cdot X)$ $100\% = T$ $200\% = T + X$ T = Target in €m X = Deviation in €m (T and X determined annually)	Achievement of annual target	<b>Overall performance assessment for AB + MYB (bonus/malus aspects)</b>  Adjustment of target achievement by Supervisory Board, taking into account individual and collective management performance	Cash remuneration, in the year after the one-year plan term	<b>Assessment of appropriateness of total remuneration</b>  <ul style="list-style-type: none"> <li>in comparison with the market → DAX30 companies</li> <li>within the Company → upper management and staff overall (also over time)</li> </ul>
	~ 35% (thereof ~ 28% TSR, ~ 7% ESG)	Multi-year bonus (MYB) Term: 4 years	<b>80% Total Shareholder Return (TSR) of Munich Re shares in comparison with a defined peer group</b>  (Peer group: Allianz, AXA, Generali, Hannover Re, SCOR, Swiss Re, Zurich Insurance Group)	<b>Linear scaling 0–200%</b> $0\% = \text{lowest TSR in peer group}$ $200\% = \text{highest TSR in peer group}$	Performance of Munich Re shares in comparison with peer group		<ul style="list-style-type: none"> <li>Loading/reduction of up to 10 pp based on <b>ESG criteria</b></li> <li>Loading/reduction of up to 10 pp based on <b>success and performance criteria</b> (including situation, performance and future prospects of the Company)</li> </ul>	
			<b>20% ESG-Target(s)</b>	<b>Scaling 0–200%</b> $100\% = \text{Target}$	Achievement of multi-year target(s)		<b>Remuneration for seats held on other boards</b> → to be paid over to Company	
	No subsequent adjustment of target values/comparative parameters for annual and multi-year bonus							
100%		<b>Target overall remuneration</b> (total remuneration for 100% evaluation of the variable remuneration components)						<b>In the event of post-contractual non-competition agreement</b> → severance payments are taken into account in compensation for the period of competitive restriction

The defined **maximum remuneration** for the BoM function groups **Chair (€9.5m)** and **ordinary member (€7.0m)** limits the **overall remuneration (including irregular/event-related fringe benefits, e.g. removal costs, compensation for bonuses forfeited at previous employers)** allocable to a financial year.

# Disclosure of taxonomy eligibility and alignment



1 Only non-life insurance revenues are relevant for taxonomy reporting. 2 LoBs: marine, aviation and transport; other than MTPL motor; fire and other damage to property.  
3 Taxonomy regulation excludes government exposure, as well as other assets (e.g., receivables on reinsurance business, DTAs and cash) from numerator and denominator.  
4 Assets from financial investee undertakings not used to assess taxonomy-eligibility are excluded from the eligibility assessment (~ 3% for turnover- and 5% for CapEx-based).



This presentation contains forward-looking statements that are based on current assumptions and forecasts of the management of Munich Re. Known and unknown risks, uncertainties and other factors could lead to material differences between the forward-looking statements given here and the actual development, in particular of the results, financial situation and performance of our Group. Obvious fluctuations in the incidence of major losses in addition to the pronounced volatility of the capital markets and exchange rates – as well as the special features of IFRS accounting – make an accurate forecast of results impossible. The Group assumes no liability to update these forward-looking statements or to make them conform to future events or developments. Due to rounding, there may be minor deviations in summations and in the calculation of percentages in this presentation.