



# Securing the power of Green Hydrogen

**Green Tech Solutions**  
Let's enable sustainable growth

## Green hydrogen is the missing piece

Green hydrogen is one of the most important pillars of a successful energy transition. It can balance seasonal fluctuations in renewable electricity production and provides energy for hard-to-abate industries. However as a pioneer in Electrolysis you face multiple challenges:



Pressure to act fast and deliver large-scale volumes



High production, maintenance and repair costs



Convince investors to provide huge amounts of capital



Long-term performance risk with excessive warranty claims can stress your balance sheet

## Let's join forces for a green hydrogen future



To scale your green hydrogen business you need to convince investors to provide sufficient capital and prospects to trust the performance of your technology.



Munich Re's **HySure** risk transfer helps to take away some of the uncertainties and therefore supports your future growth: Product and performance guarantees for electrolyser manufacturers pave the way for more financial stability by mitigating performance and warranty claims of investors, banks and customers.

## Hit the ground running with HySure




### Your benefits:

- Bankability** of your technology
- Liquidity and **financial flexibility**
- Long-term **performance protection**
- Seal of approval for **product quality**
- Customer trust** and increased market share



**Choose the best solution for your growth ambition:**

- ✓ We understand the financial risks associated with scaling Electrolyser business
- ✓ We are the go-to insurance provider for performance warranties in green hydrogen

 <p><b>HySure Product Warranty</b></p>	 <p><b>HySure Performance Warranty</b></p>	 <p><b>HySure Availability Warranty</b></p>
Offers protection against excessive repair costs of the electrolyser	Offers protection against underperformance in terms of H <sub>2</sub> production rate and efficiency	Offers protection against under-availability of the electrolyser

**How it works:**

Boost your financial, sales and marketing position with Munich Re's co-creational onboarding process.



3 – 6 months  
depending on data availability and complexity

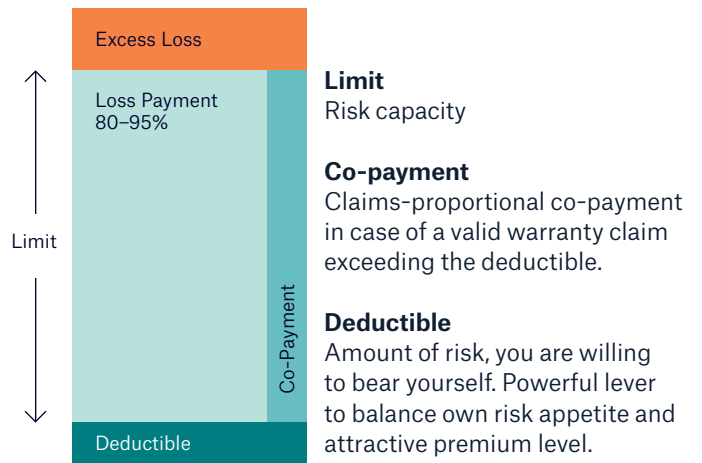
**Let's start your green hydrogen success story now**

- ✓ Munich Re's Green Tech Solutions supports companies in scaling up manufacturing, project development and project finance space to scale up by offering innovative risk transfer solutions.
- ✓ We are looking for strategic partners, clients and like-minded entrepreneurs for a greener future – **let's connect!**



Learn more:  
[www.munichre.com/green-hydrogen](http://www.munichre.com/green-hydrogen)

**HySure – adjusted to your needs**



**Why Munich Re's Green Tech Solutions is the right partner for you**



- Profound technical expertise in **electrolyser technology**
- Our **risk assessment and mitigation** is appreciated by institutional investors
- 14-year-track-record **in all green technologies**
- Globally experienced and locally responsive **in-house experts**
- Financial stable **AA- rated global player**
- **Strong network** of renowned partners like VDE, and TÜV

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Königinstrasse 107, 80802 München, Germany

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