

# Come and meet our experts at the MGAA 2018 Conference



HSB Engineering Insurance

Munich RE 



## Simon Hawksworth

Head of Strategic Partnerships

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07879 890 722



Leads HSB's Strategic Partnerships team, with responsibility for the management and development of HSB's insurance company and MGA relationships.

Years with HSB: 17

Years in the insurance industry: 27



## Roland Agard

Underwriting Manager – Strategic Partnerships

roland.agard@hsbeil.com  
07714 084 265



A member of HSB's Strategic Partnerships team, supporting the profitability of our product lines/facilities through the analysis of exposures/coverages and the pricing of portfolios.

Years with HSB: 5

Years in the insurance industry: 35



## Paul Dawson

Senior Underwriter – London City

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07834 511 056



Responsible for London market business, supporting the profitability of our specialist products in support of our company strategy.

Years with HSB: 1

Years in the insurance industry: 29

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HSB Engineering Insurance



**Ben Francis**

Business Development  
Manager

ben.francis@hsbeil.com  
07583 057 259



Responsible for HSB's market relationships in Greater London and the South East, driving profitable growth with key partners in line with our company strategy.

Years with HSB: 1

Years in the insurance industry: 17



**John Leckie**

International & London Market  
Relationship Manager

john.leckie@hsbeil.com  
07885 240 015



A member of HSB's Strategic Partnerships team with responsibility for the growth and development of HSB's international and London market business, Munich Re relationship liaison management and maintaining HSB's reinsurance broker network.

Years with HSB: 3

Years in the insurance industry: 18