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Green Tech Solutions
Let's enable sustainable growth

Munich RE 

Investors hesitate if they lack the trust in the long-term performance of new technologies.

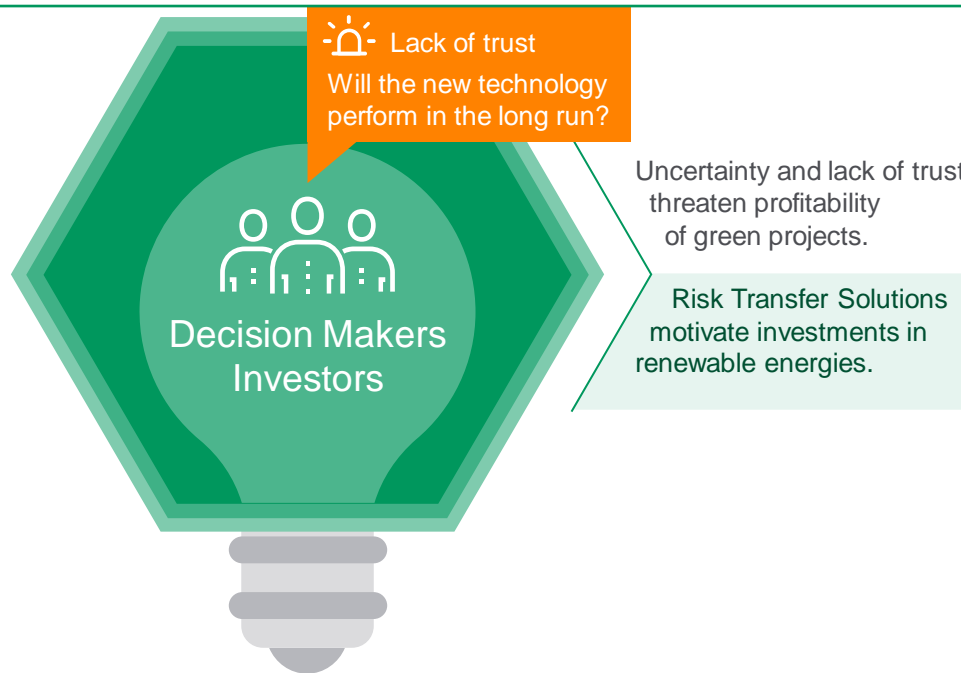


Need to **invest**
in Renewable Energy

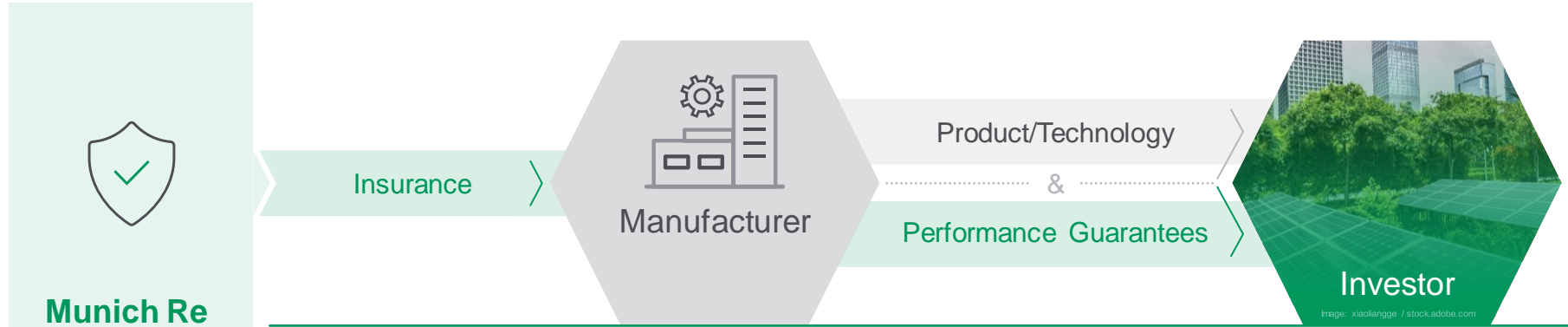
US\$ 150 tn

Total global green
investments

2023 – 2050¹



How does our Performance Guarantee Insurance work?



Munich Re
Green Tech
Solutions



- The manufacturer's **product performance** is guaranteed
- If it underperforms, the client or investor receives a **pay-out** from the manufacturer
- Munich Re **reimburses the pay-out**

All established and emerging technologies can be covered by our Performance Guarantee Insurance.

For manufacturers, projects and investors

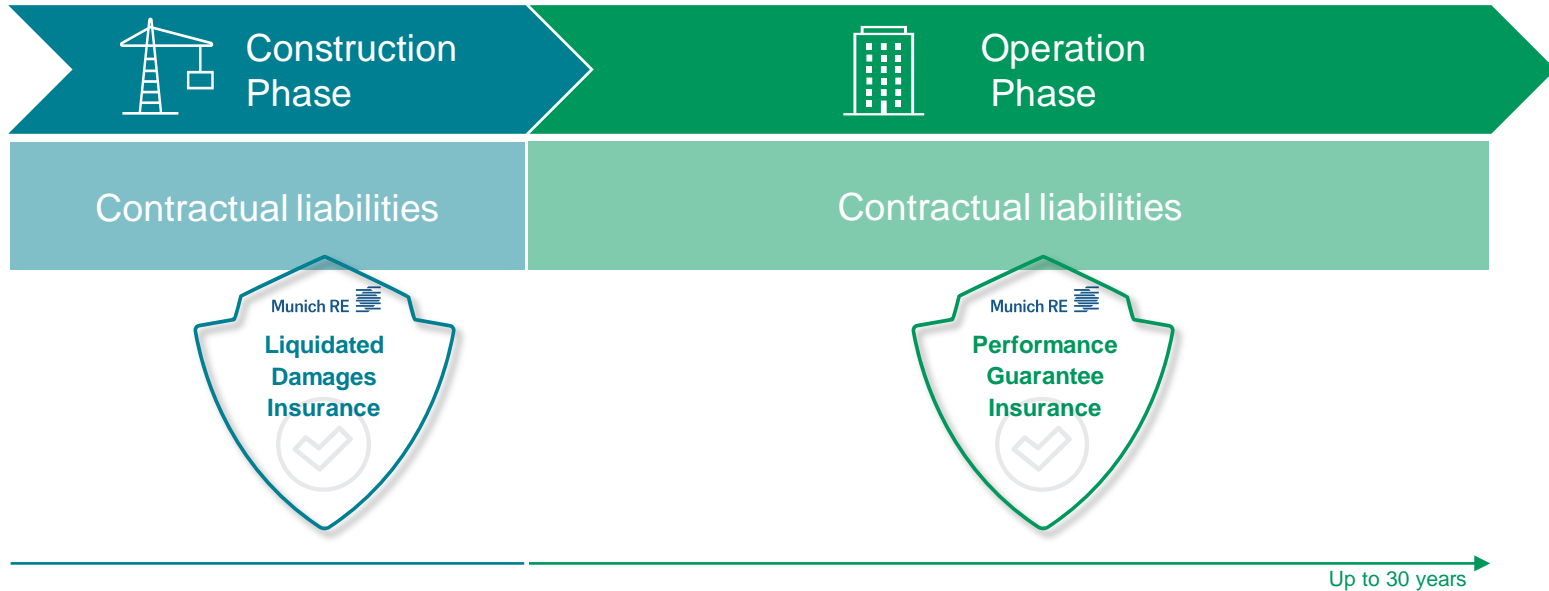


~ 900 projects in green tech

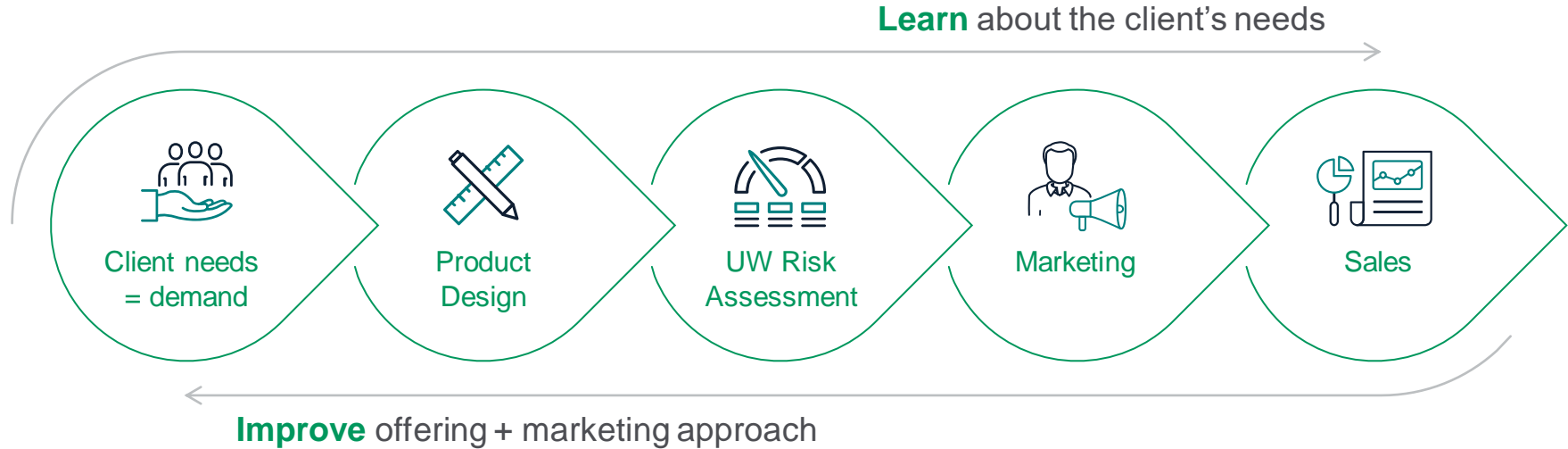
~ 55 GW insured

Projects in ~ 80 countries






We offer protection along the whole life-cycle of complex (green) projects.



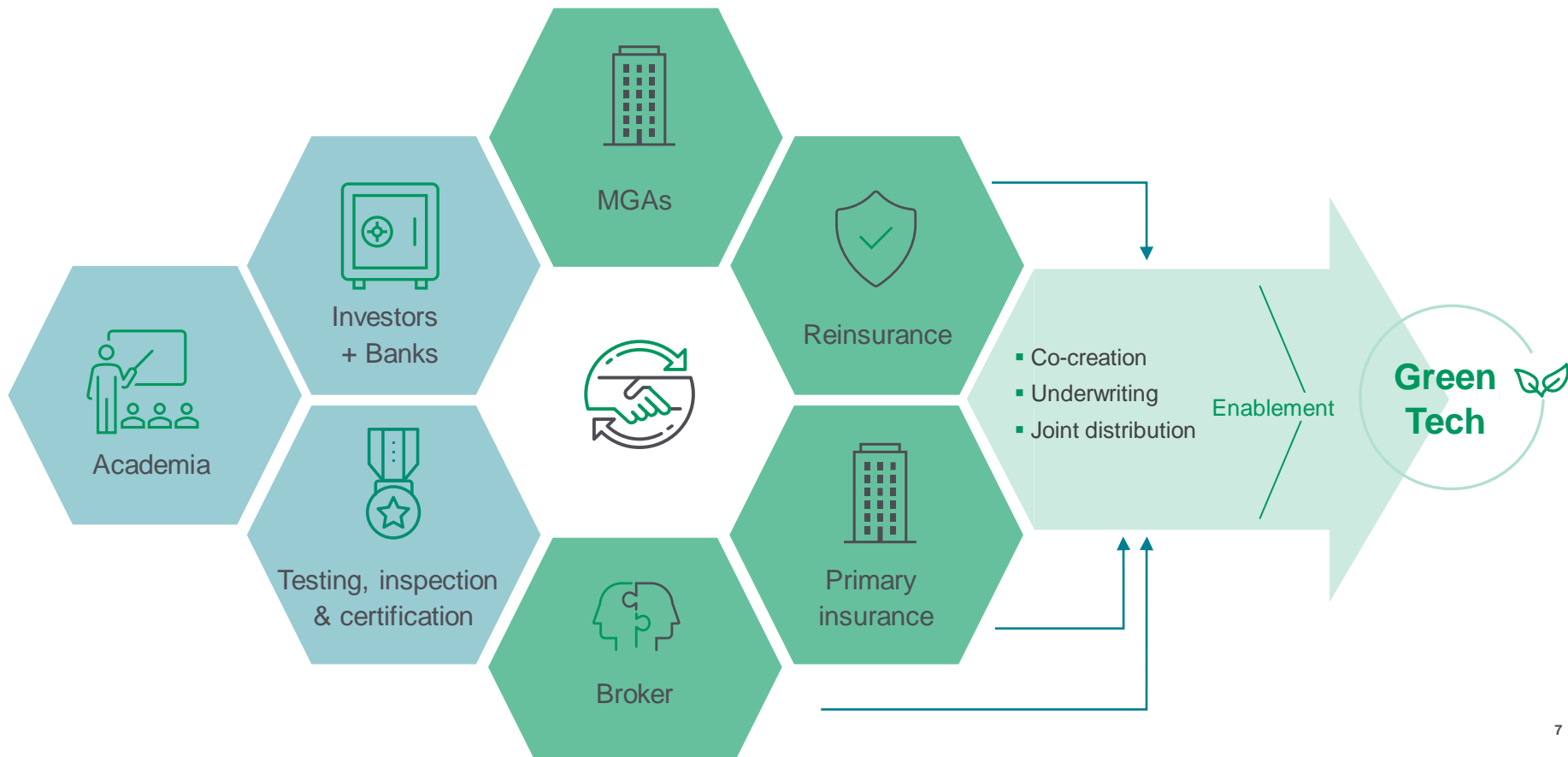
New and Green Tech runs all elements of **product innovation** from **scratch to scaling** in an iterative approach.



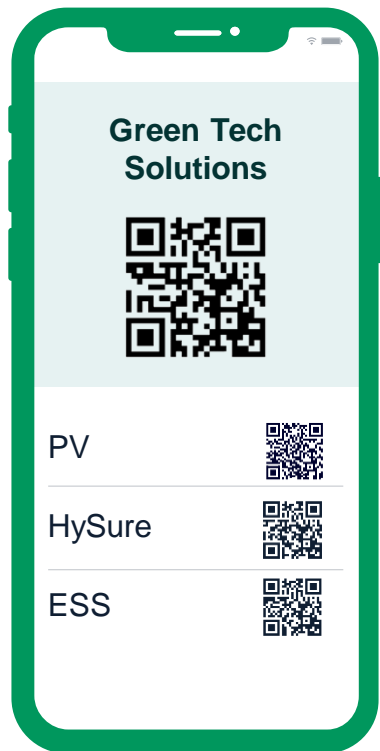
Key Learnings:

-  Market driven innovation
-  Ongoing client validation
-  Cross-organization collaboration
-  Go-to-market strategy & market making
-  Client relationship + community building

It needs all players along the value chain to master a successful energy transition – with insurance playing an enabler role.



Any ideas, comments or questions?
Let's enable sustainable growth.



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