

Image: John Lund / Getty Images

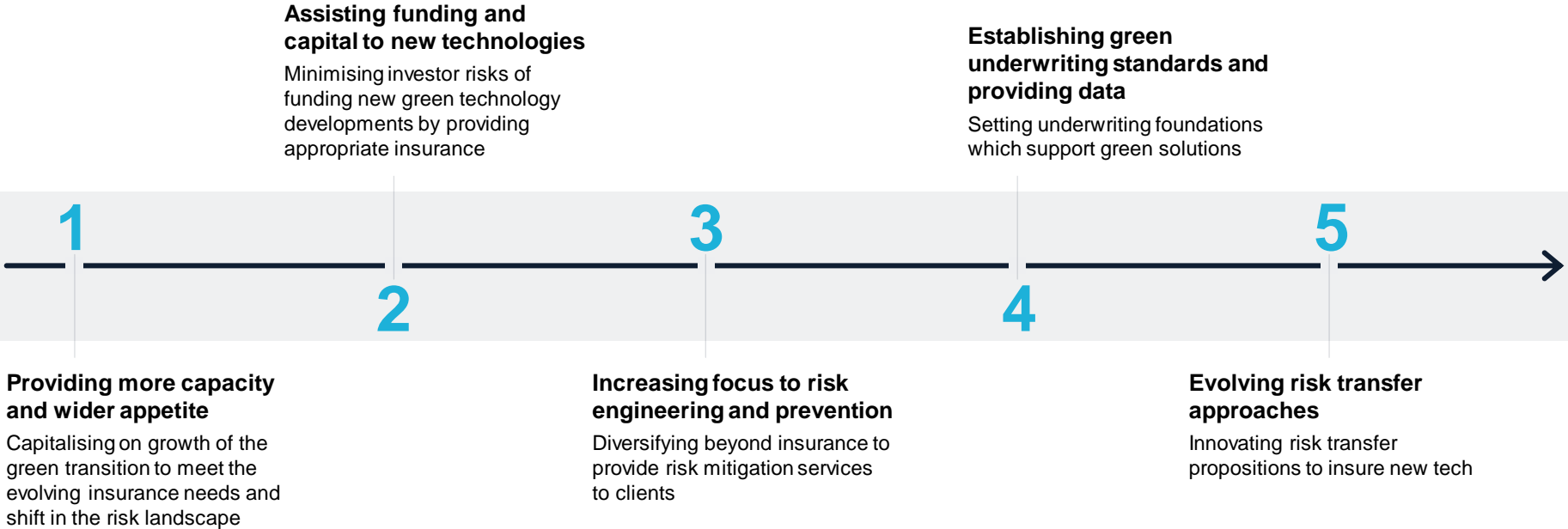
REfocusing on what matters in a complex market environment

Climate change and climate solutions

Green Solutions

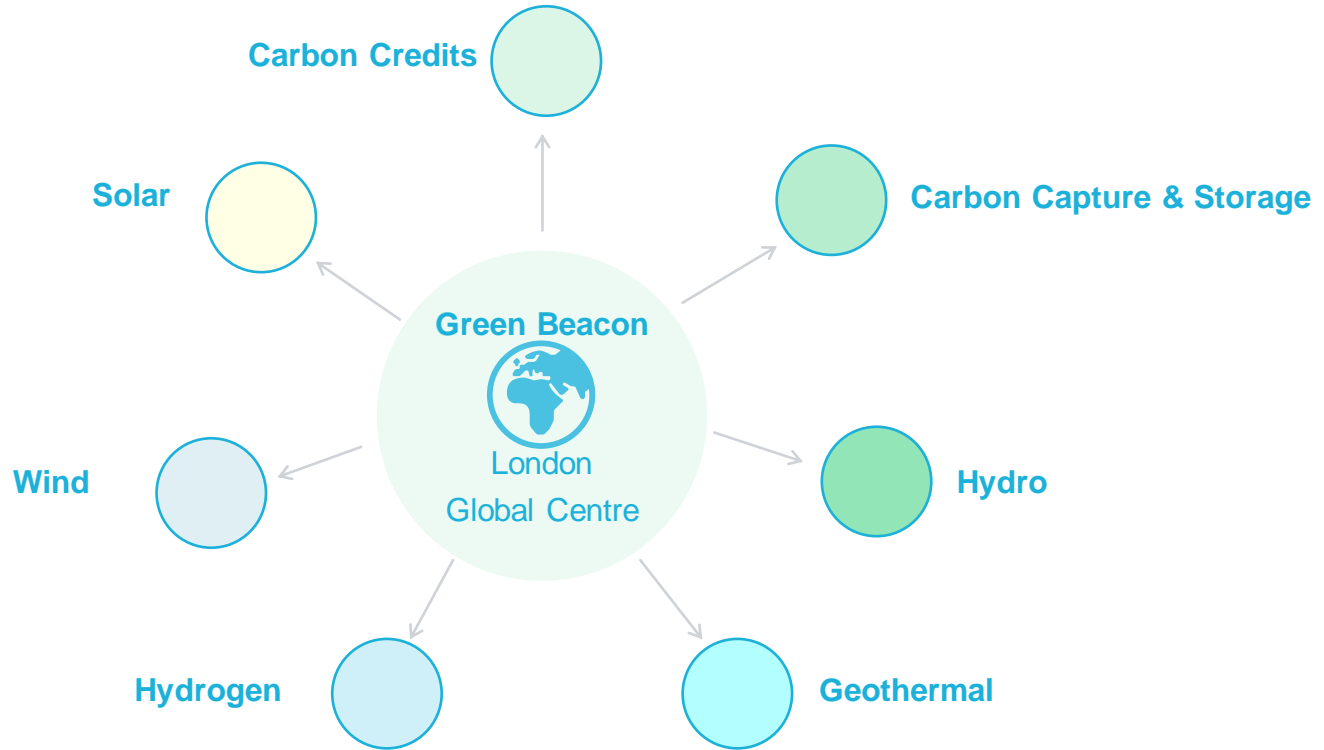
Dominick Hoare



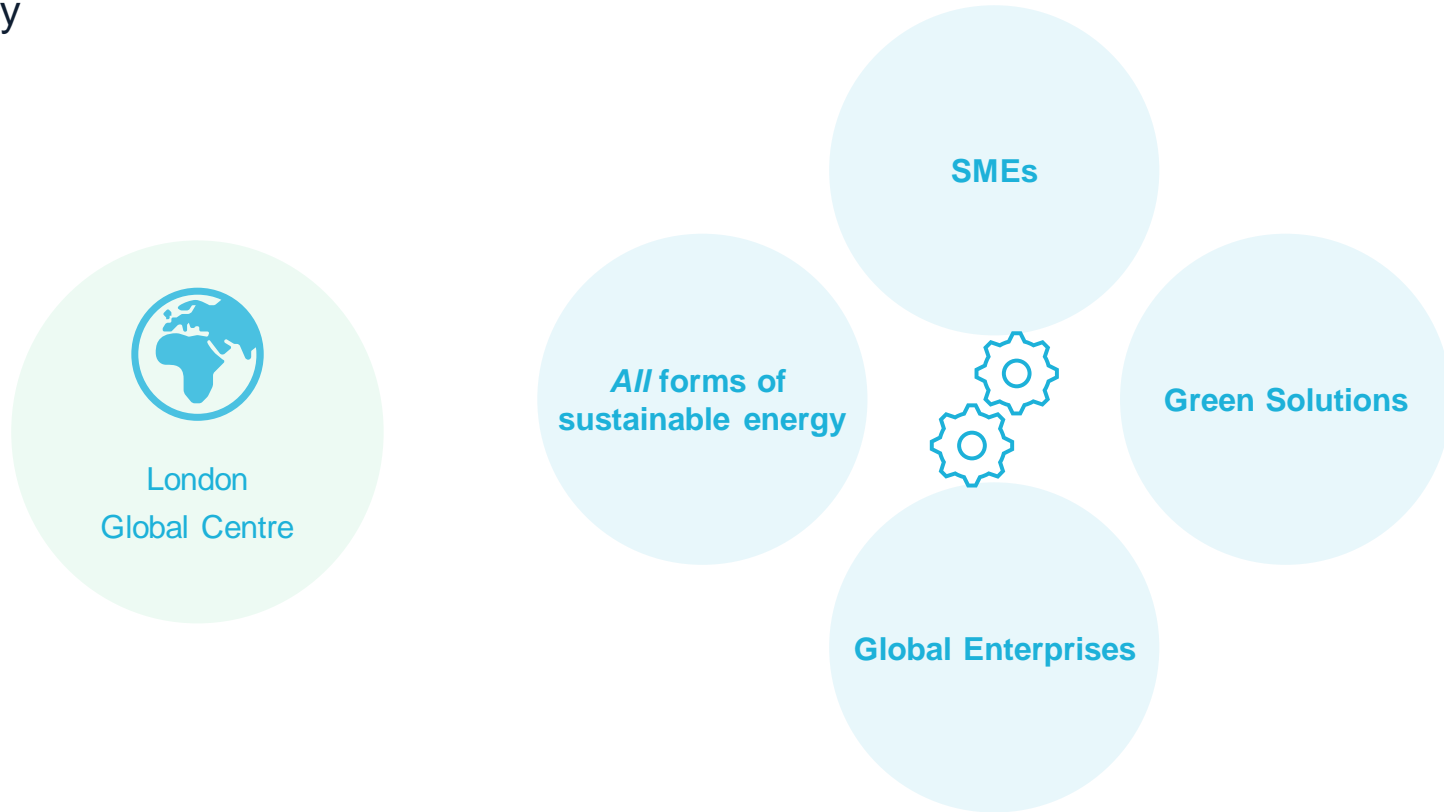


The shift to a sustainable future, creates 5 broad opportunities for all insurers

Servicing a green ecosystem holistically



Servicing a green ecosystem holistically



The Green Beacon in the London market



Societal purpose
driver



Vibrant capital
markets and
investment
support



A united insurance
market
environment



Expertise and new
talent
including data,
claims and legal



Green Solutions

Financial viability?

Key data points

Demand and Supply

Tipping point:

Demand and supply are falling into equilibrium --> Balancing a fair margin with real deliverables to clients



Sustainable sector investment

- 2022 – \$1.25trillion
- First year that investment in sustainable energy exceeded investment in fossil fuels



Fast
acceleration
until 2030

Seizing the opportunity
for commercial success
and a purpose for
society



A united and future-facing approach

Providing a one-stop, go-to service for all clients – including established companies whose core business operations are not in the green economy

Global reach and capabilities, centralised in the London market

Supporting a joint approach from the insurance market environment – clients, co-insurers and reinsurers

New talent and expertise: including data analytics, claims expertise & legal expertise

Getting the capital markets on board

This is not just insurance – combined expertise of the Munich Re Group: e.g Solomon Associates, Munich Re's green investment, consulting & thought leadership