

Business Development Consultant (m/f/d)*

Location
Milan, Italy

Munich re's Non-life client management team is engaged to support our clients and partners in three key strategic areas: classical reinsurance, financial solutions and insurance innovation. To complete our team of recognized experts, we're currently looking for a highly motivated individual to assume the position of Business Development Consultant.

Your job

- Contributing to the development and consolidation of client engagement activities, tracking relevant upcoming opportunities and delivering projects in the area of insurance innovation and optimization (digital insurance and capital management solutions);
- Elaborating presentations for internal and external stakeholders, working across Client Management, Underwriting and Claims teams;
- Acting as regular client interface across all running projects, maintaining the organization's Business Development pipeline tracker and customer relationship management database.

Your Profile

- University degree in Business Management, Economics or Risk Management and Finance;
- 2/3 years of working experience in Insurance, Financial Services industry or with a leading consulting firm;
- A good knowledge of Financial Statements, Financial Analysis and Capital Management essentials for insurance companies;
- Project management experience and proven skills and experience in working on major projects involving a multitude of internal and external interfaces;
- Highly motivated, willingness to travel, a strong team spirit balanced by a healthy sense of proactivity and eagerness to learn;
- Strong negotiation and communication skills;
- An excellent business English level is mandatory;

About us

With over 50 years of experience in the Italian market, Munich Re is one of the leading reinsurance companies operating in Italy. At Munich Re Italy, we are working to provide the best insurance solutions and pursue new insurance related opportunities for our clients.

- You will work in an environment where we think big: Change and culture are continuously role-modeled. We create and articulate a compelling and ambitious shared purpose, vision and direction. We pave the way towards success and see failure as learning
- You are going to experience that we care & dare: We are empathetic. We know when to lead and know when to let others lead. We attract, grow and coach future leaders
- We communicate in a clear & authentic way: We interact with a positive and humble spirit. We solicit feedback, ask and listen, learn and unlearn
- You will grow with your clients: Whatever our role, we support business, in an efficient and effective way, to create value for our clients. We embrace new ways of working leveraging digitalization to deliver solutions
- Join us, and experience that we lead the We: We have a passion for winning and growing as a team. We inspire people to be capable of joint performance. We create an inclusive environment

Sounds like you? Make it happen and be part of Munich Re where different thoughts, generations, cultures and experiences are valued and encouraged. **Send your CV to: f.ricciardi@wehunt.eu**