



QUARTERLY FINANCIAL STATEMENTS AS AT 30 SEPTEMBER 2009

Media telephone conference

5 November 2009

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Munich RE 

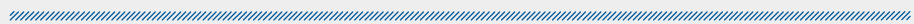
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Overview

Good earnings generation sustained



Munich Re (Group)		
<p>Net profit of €1,789m in Q1–3 2009 (RoRaC 14%)¹</p> <p>Resilient underwriting and good investment result; €651m net profit in Q3</p>	<p>Shareholders' equity increased to €22.8bn</p> <p>Capital strength allows consistent pursuit of strategy and resumption of share buy-back</p>	<p>Maintaining low-risk investment profile</p> <p>Stringent capital allocation to core business with disciplined investment approach</p>
<p>Reinsurance</p> <p>Good underwriting performance</p> <p>Strong position transformed into growth while exploiting market opportunities, benign NatCat season and limited recession-induced claims</p>	<p>Primary insurance</p> <p>Turnaround continues in Q3 2009</p> <p>Stringent execution of efficiency programme while positive operating trend in life and non-life business prevails</p>	

¹ Return on equity 11.0%; (Q1–3 2008: RoRaC 9.0%, Return on equity 8.2%).

Agenda



Overview

The Group

Reinsurance

Primary insurance

Outlook

The Group – Overview

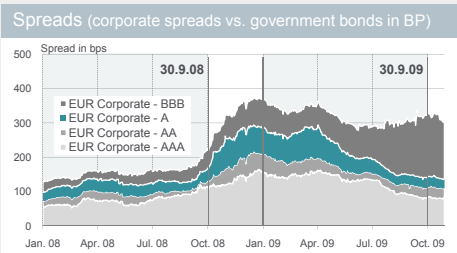
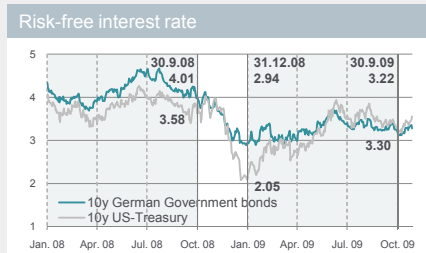
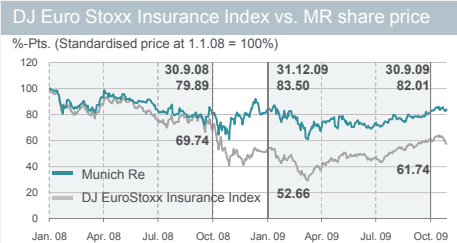
Satisfactory consolidated result



GROUP Gross premiums written	REINSURANCE Combined ratio property-casualty	PRIMARY INSURANCE Combined ratio property-casualty
€m	%	%
Q1-3 2008 28,123	Q1-3 2008 100.1	Q1-3 2008 90.0
Q1-3 2009 31,048	Q1-3 2009 96.3	Q1-3 2009 94.2
Strong growth due to large deals in reinsurance and acquisitions	Good combined ratio (93.4% in Q3) also due to low NatCat	Pleasingly within target – Q1-3 2008 not comparable
GROUP Investment result	GROUP Operating result	GROUP Consolidated result
€m	€m	€m
Q1-3 2008 3,923	Q1-3 2008 2,654	Q1-3 2008 1,407
Q1-3 2009 5,788	Q1-3 2009 3,318	Q1-3 2009 1,789
Stabilised after extraordinary year 2008	Higher investment result and good technical performance	Consolidated result €651m in Q3 impacted by non-recurring tax

The Group – Market environment

Index and interest rate development



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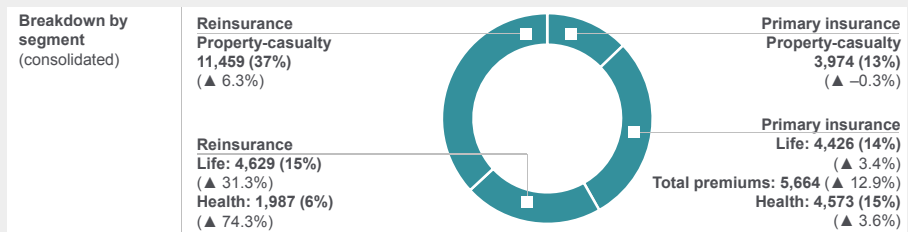
The Group – Premium development

Substantial increase from organic and external growth



€m	
Gross premiums written Q1–3 2008	28,123
Foreign-exchange effects	145
Divestment/Investment	1,047
Organic change	1,733
Gross premiums written Q1–3 2009	31,048

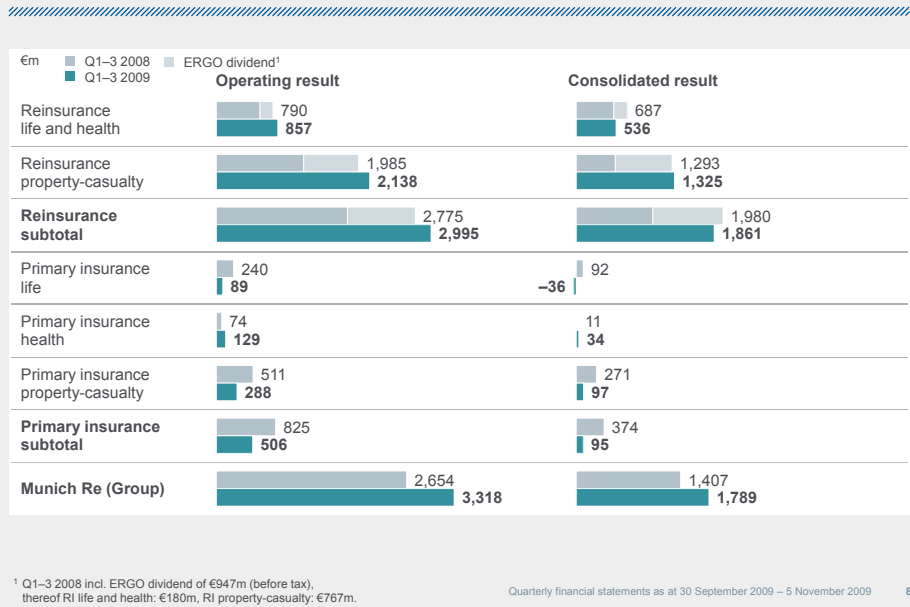
- Favourable exchange-rate developments
- Increase due to acquisitions in 2008 (Midland, Sterling Life, BACAV, Daum) and in Q2 2009 (HSB)
- Substantial organic growth mainly from large quota share deals in reinsurance



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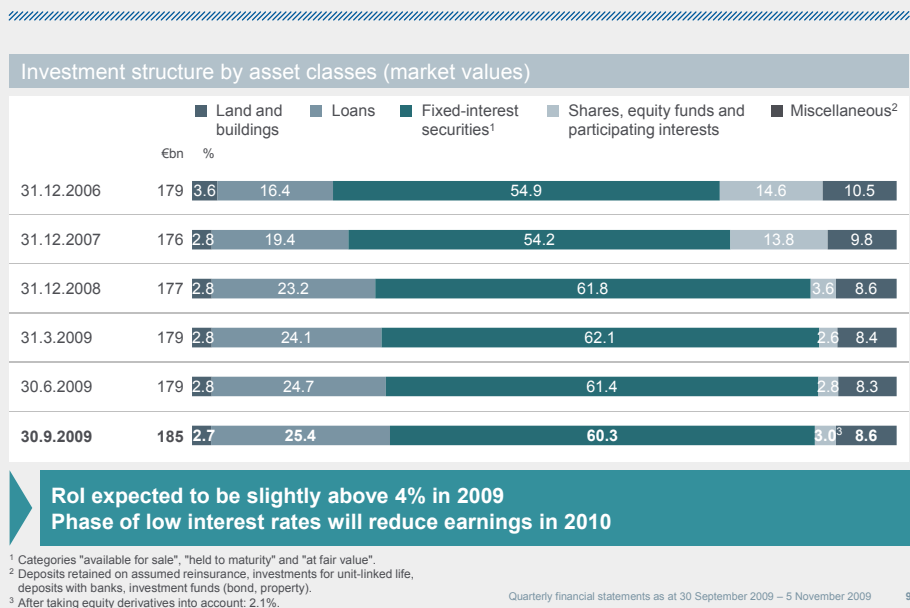
The Group – Operating and consolidated result

Reinsurance business supports Group earnings



The Group – Investments

Low risk profile maintained



The Group – Investment result

Higher investment result due to lower write-downs and increased unit-linked contribution



- Significantly improved result from write-ups/write-downs and substantially reduced equity exposure as main driver for strong improvement of investment result ...
- ... compensating for lower regular income while balance of gains/losses on the disposal of investments remains largely unchanged
- Major change in other income/expenses based on improved result of unrealised gains/losses for unit-linked life insurance not contributing to net income

Overall higher RoI¹ of 4.3% (Q3 2009: 4.9%)

	€m	Q1–3 2009	Return ¹	€m	Q1–3 2008	Return ¹
Regular income	5,689		4.2%	6,015		4.7%
Write-ups/write-downs of investments	-835		-0.6%	-2,334		-1.8%
Gains/losses on the disposal of investments	1,071		0.8%	1,142		0.9%
Other income/expenses	-137		-0.1%	-900		-0.7%
Investment result	5,788		4.3%²	3,923		3.1%²

¹ Return on quarterly weighted investments (market values) in % p.a.
² Incl. change in on- and off-balance-sheet reserves 7.3% in Q1–3 2009 and -1.4% in Q1–3 2008.

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The Group – Capitalisation

Strong increase in shareholders' equity in Q3



€m	Q1–3	Change Q3
Equity 31.12.2008	21,249	–
Consolidated result	1,789	651
Changes		
Dividend	-1,073	–
Unrealised gains/losses ¹	1,147	1,209
Exchange rates	-255	-308
Share buy-backs	-57	–
Other	7	-16
Equity 30.9.2009	22,807	1,536

Well-balanced investments strengthen valuation reserves

Capital strength allows further share buy-back (€176m by end of October)

¹ On other securities.

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Reinsurance – Overview

Satisfactory underwriting



Gross premiums written		Technical result		Combined ratio property-casualty	
€m		€m		%	
Q1-3 2008	16,217	Q1-3 2008	1,169	Q1-3 2008	100.1
Q1-3 2009	18,730	Q1-3 2009	1,262	Q1-3 2009	96.3
Strong organic growth and positive effect of acquisitions		Slight increase despite higher major man-made losses		Good combined ratio (93.4% in Q3) also due to low NatCat	
Investment result		Operating result		Consolidated result	
€m		€m		€m	
Q1-3 2008	2,031	Q1-3 2008	1,828	Q1-3 2008	1,033
Q1-3 2009	2,891	Q1-3 2009	2,995	Q1-3 2009	1,861
Reduced write-downs on equities		Adjusted to eliminate special dividend: Growth to very good result level			

■ ERGO dividend

¹ Without taking into consideration tax effects on dividend in 2008.

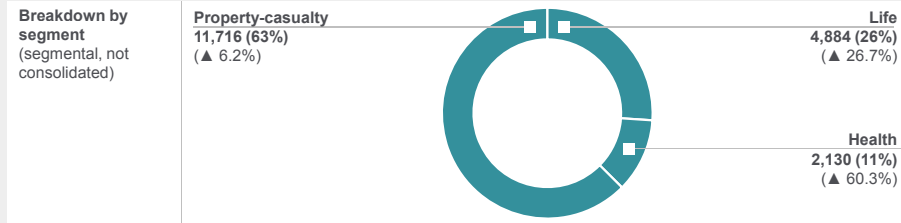
Reinsurance – Premium development

Opportunities arising from financial strength seized for large treaties



€m	
Gross premiums written Q1–3 2008	16,217
Foreign-exchange effects	370
Divestment/Investment	706
Organic change	1,437
Gross premiums written Q1–3 2009	18,730

- Notable contribution from acquisitions: Midland¹ (€202m in P-C), Sterling Life¹ (€184m in health), HSB² (€320m in P-C)
- Contribution from quota share deals: >€1.1bn



¹ First-time consolidation in Q2 2008. ² First-time consolidation in Q2 2009. Quarterly financial statements as at 30 September 2009 – 5 November 2009 14

Reinsurance – Combined ratio property-casualty

Higher man-made losses



%	Loss ratio	Thereof NatCat	Thereof man-made	Expense ratio
2007	96.4	67.9	4.7 8.5	28.5
2008	99.4	69.6	6.2 5.0	29.8
Q1–3 2007	98.0	69.8	6.9 1.2	28.2
Q1–3 2008	100.1	71.4	7.8 4.7	28.7
Q1–3 2009	96.3	67.8	2.5 6.1	28.5



- Major losses in Q1–3 2009 (€910m) below 5-year average (€1,030m)
- While NatCat losses (€270m) remain well below 5-year average (€623m) ...
- ... man-made losses (€640m) clearly exceed 5-year average (€407m)
- Only moderate additional recession-related claims (e.g. LoB credit) in Q3

¹ Incl. credit and overhead costs.

Munich Re well positioned for future challenges

New global brand

Munich RE 

Munich Re's three cornerstones

1 A high level of security and individual solutions

- Efficient reinsurance of standard risks
- Customised solutions for risk and balance sheet management
- Consulting on Solvency II/ ALM, enterprise risk management
- Risk transfer to capital markets

2 (Re)insurance of complex and new risks

- Expanding the limits of insurability by developing new coverage concepts
- First-class modelling
- High investment in actuarial and underwriting skills

3 Tapping into new client groups

- Highly specialised primary insurance niche business; cooperation with MGAs
- Public-private partnerships
- Insurance pools

Clear positioning as a comprehensive service reinsurer

Exploiting opportunities – Discipline in basic business

Strong earnings in reinsurance despite recession-induced losses

Outlook for renewals at 1 January 2010

- Prices for capital-intensive natural catastrophe business expected to stabilise at a high level or even rise further
- Further price increases in fields of business with higher losses (credit and surety, aviation)
- In most other segments, sideways development of prices to be expected

Discipline and innovation capacity secures earnings strength

Agenda



Overview

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Primary insurance – Overview

Primary segment confirms turnaround to profit in Q3



Gross premiums written		Technical result		Combined ratio property-casualty	
€m		€m		%	
Q1–3 2008	12,706	Q1–3 2008	1,105	Q1–3 2008	90.0
Q1–3 2009	12,983	Q1–3 2009	655	Q1–3 2009	94.2
International expansion supports premium growth		Decrease reflects aftermath of financial crisis		Satisfactory (93.3% in Q3) despite higher claims expenses	
Investment result ¹		Operating result		Consolidated result	
€m		€m		€m	
Q1–3 2008	2,103	Q1–3 2008	825	Q1–3 2008	374
Q1–3 2009	3,288	Q1–3 2009	506	Q1–3 2009	95
Improved result for own account and in unit-linked business		Bottom-line still affected by market crisis – positive consolidated result of €89m in Q3 confirms turnaround			

¹ Investment result incl. unrealised gains/losses from investments in unit-linked life insurance; excl. unit-linked business: €2,935m in Q1–3 2009 (€2,459m in Q1–3 2008). Quarterly financial statements as at 30 September 2009 – 5 November 2009 19

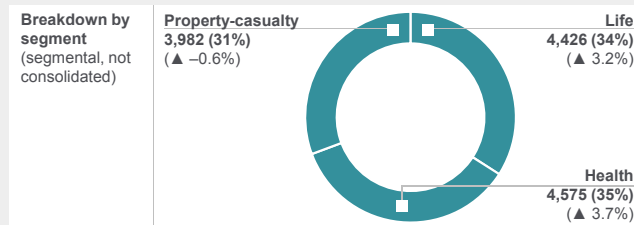
Primary insurance – Premium development

Growth burdened by exchange rate development



€m	
Gross premiums written Q1–3 2008	12,706
Foreign-exchange effects	-208
Divestment/Investment	341
Organic change	144
Gross premiums written Q1–3 2009	12,983

- Negative exchange rate developments especially in Poland and Turkey dampen good international performance
- German business with mixed picture: Life ▲ -4.7%¹, health ▲ 1.9%, property-casualty stable



- Life statutory premiums:
- IFRS premiums €4,426m (▲ 3.2%)
 - Investment-oriented products €1,238m (▲ 69.1%)
 - **Total €5,664m (▲ 12.9%)**

¹ Total premiums German life Q1–3: €4,240m, +1.3%. Quarterly financial statements as at 30 September 2009 – 5 November 2009 20

Primary insurance – New business (Statutory premiums)

ERGO new business life insurance



Total				
€m	Total	Regular premium	Single premium	APE ¹
Q1–3 2008	1,277	438	839	522
Q1–3 2009	1,804	344	1,460	490
Δ	41.3%	-21.4%	73.9%	-6.1%

- Comments
- Germany**
- Lower regular premiums mainly due to previous year's Riester stage (adjusted -12.7%); High single premiums via banks, brokers and direct selling channels
 - Total new business growth of 12.1% (adjusted for Riester effect 21.0%)
- International**
- Strong organic growth of new business at BACAV: +14.1% (APE €54.2m)²
 - Belgian ERGO Life's new business up 46.2%

Germany				
€m	Total	Regular premium	Single premium	APE ¹
Q1–3 2008	1,044	337	707	408
Q1–3 2009	1,171	228	943	322
Δ	12.1%	-32.4%	33.4%	-21.0%

International				
€m	Total	Regular premium	Single premium	APE ¹
Q1–3 2008	233	101	132	114
Q1–3 2009	633	116	517	168
Δ	172.0%	15.4%	291.3%	47.4%

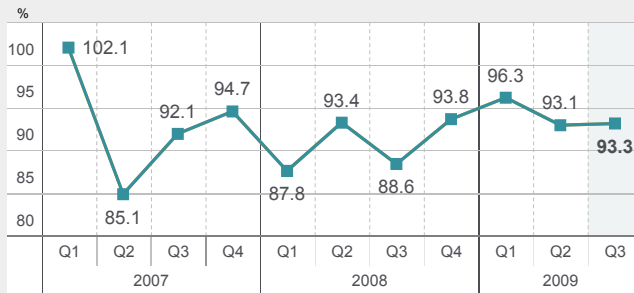
¹ Annual premium equivalent. ² BACAV Q1–3 2008: APE €47.5m (regular premium €27.9m and single premium €195.2m). Rounding differences. Quarterly financial statements as at 30 September 2009 – 5 November 2009 21

Primary insurance – Combined ratio property-casualty

Satisfactory combined ratio – clearly within target of 95%



%	Loss ratio	Expense ratio
2007	93.4	34.8
2008	90.9	32.5
Q1–3 2007	92.9	34.0
Q1–3 2008	90.0	32.8
Q1–3 2009	94.2	32.5



- Favourable combined ratio in Germany (89.7%) compensates increase in claims payments abroad
- Cost efficiency efforts pay off
- Q1–3 2008 positively influenced by one-off change in calculation of claims provisions

Primary insurance – Summary

Turnaround in result achieved



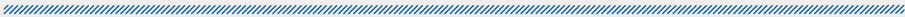
After strains during the capital market crisis:
Clear profits in Q3 demonstrate earnings turnaround

German business:
Economic development with moderate burdens – and opportunities

International business:
Burden from currency effects – Economic environment with impact on loss ratio

Positive result development to continue – Environment is difficult

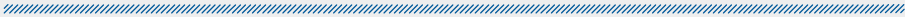
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Outlook

Outlook Comparative performance of our shares



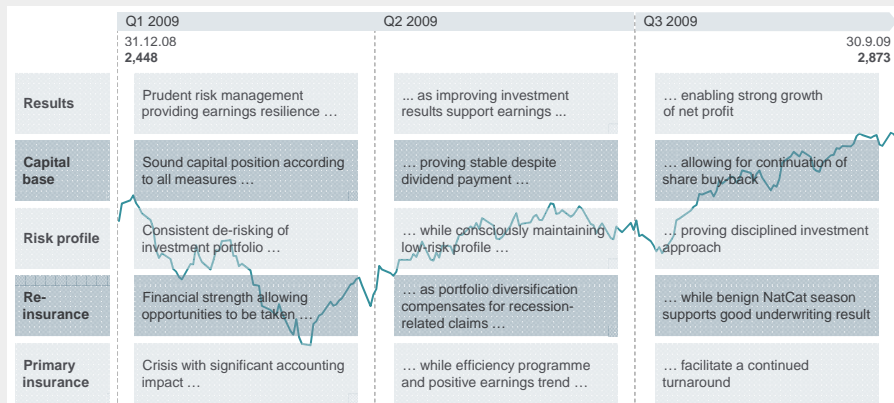
- Long-term comparison shows attractiveness for investors
- Munich Re shares outperform all the relevant indices in a multi-year comparison
- Share price performance very resilient with good long-term potential

Outlook

Earnings resilience through the crisis – Well positioned to seize opportunities going forward



EuroStoxx 50 since 1 January 2009



Healthy balance sheet provides strong basis for exploiting market opportunities and predictability of earnings

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Outlook

Clear focus on reliable earnings generation



Outlook 2009

GROSS PREMIUMS WRITTEN
€40–42bn¹

CONSOLIDATED RESULT
€2.2–2.5bn²

COMBINED RATIO
Reinsurance approx. 97%

COMBINED RATIO
Primary insurance <95%

RETURN ON INVESTMENTS
RoI expected to be slightly above **4%**

SHARE BUY-BACK
Up to €1bn by AGM 2010

First indication 2010

RETURN ON INVESTMENTS
Based on the strategic decision to maintain a low-risk portfolio and given a low interest rate environment, RoI expected to be noticeably **below 4%** in 2010

RORAC
Even though more ambitious, target of achieving **15% after tax over the cycle to stand**, while less impact of volatile investment results expected to further increase sustainability of earnings

¹ Thereof €24–25bn in reinsurance and €17–17.5bn in primary insurance (both on basis of segmental figures).

² Thereof €2.3–2.5bn in reinsurance and €0.2–0.4bn in primary insurance (both on basis of segmental figures).

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Disclaimer



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This presentation contains forward-looking statements that are based on current assumptions and forecasts of the management of Munich Re. Known and unknown risks, uncertainties and other factors could lead to material differences between the forward-looking statements given here and the actual development, in particular the results, financial situation and performance of our Company. The Company assumes no liability to update these forward-looking statements or to conform them to future events or developments.

Note regarding the presentation of the previous year's figures

- For the new reporting format in connection with the first-time application of IFRS 8 "Operating Segments" as at 1 January 2009, several prior-year figures have been adjusted in the income statement.
- For the sake of better comprehensibility and readability, we have refrained from adding the footnote "Previous year's figures adjusted owing to first-time application of IFRS 8" to every slide.
- For details and background information on IFRS 8, please read the presentation "How does Munich Re apply the accounting standard IFRS 8 'Operating Segments'?" on Munich Re's website (http://www.munichre.com/de/ir/contact_and_service/faq/default.aspx).
- On 30 September 2008, through its subsidiary ERGO Austria International AG, Munich Re increased its stake in Bank Austria Creditanstalt Versicherung AG (BACAV) and included it in the consolidated group. The figures disclosed at the time of first consolidation were of a provisional nature. Therefore, several previous year figures have been adjusted in order to complete the initial accounting for a business combination (IFRS 3.62).